# 2012 Florida GI-BMP Follow-Up Survey

SurveyMonkey

## 1. Select the county for your primary location of operation and/or branch services.

| | | Response Percent | Response Count |
|---|---|---|---|
| Alachua | | 2.5% | 13 |
| Baker | | 0.0% | 0 |
| Bay | | 1.2% | 6 |
| Bradford | | 0.2% | 1 |
| Brevard | | 1.6% | 8 |
| Broward | | 6.0% | 31 |
| Calhoun | | 0.2% | 1 |
| Charlotte | | 0.2% | 1 |
| Citrus | | 0.4% | 2 |
| Clay | | 0.2% | 1 |
| Collier | | 6.6% | 34 |
| Columbia | | 0.0% | 0 |
| Desoto | | 0.2% | 1 |
| Dixie | | 0.0% | 0 |
| Duval | | 2.9% | 15 |
| Escambia | | 0.6% | 3 |
| Flagler | | 0.4% | 2 |
| Franklin | | 0.4% | 2 |
| Gadsden | | 0.0% | 0 |
| Gilchrist | | 0.0% | 0 |
| Glades | | 0.0% | 0 |

| County | | % | Count |
|---|---|---|---|
| Gulf | | 0.0% | 0 |
| Hamilton | | 0.0% | 0 |
| Hardee | | 0.0% | 0 |
| Hendry | | 0.0% | 0 |
| Hernando | | 0.8% | 4 |
| Highlands | | 0.0% | 0 |
| Hillsborough | | 3.7% | 19 |
| Holmes | | 0.0% | 0 |
| Indian River | | 1.0% | 5 |
| Jackson | | 0.2% | 1 |
| Jefferson | | 0.0% | 0 |
| Lafayette | | 0.0% | 0 |
| Lake | | 1.2% | 6 |
| Lee | | 7.6% | 39 |
| Leon | | 5.8% | 30 |
| Levy | | 0.0% | 0 |
| Liberty | | 0.2% | 1 |
| Madison | | 0.0% | 0 |
| Manatee | | 3.5% | 18 |
| Marion | | 1.9% | 10 |
| Martin | | 1.0% | 5 |
| Miami-Dade | | 2.1% | 11 |
| Monroe | | 0.6% | 3 |
| Nassau | | 0.4% | 2 |
| Okaloosa | | 0.8% | 4 |
| Okeechobee | | 0.0% | 0 |

| | | | |
|---|---|---:|---:|
| **Orange** | | **9.7%** | **50** |
| Osceola | | 2.1% | 11 |
| Palm Beach | | 4.1% | 21 |
| Pasco | | 3.7% | 19 |
| Pinellas | | 7.4% | 38 |
| Polk | | 1.2% | 6 |
| Putnam | | 0.2% | 1 |
| Santa Rosa | | 0.6% | 3 |
| Sarasota | | 4.8% | 25 |
| Seminole | | 2.7% | 14 |
| St. Johns | | 2.7% | 14 |
| St. Lucie | | 1.7% | 9 |
| Sumter | | 1.4% | 7 |
| Suwannee | | 0.2% | 1 |
| Taylor | | 0.0% | 0 |
| Union | | 0.0% | 0 |
| Volusia | | 1.7% | 9 |
| Wakulla | | 0.2% | 1 |
| Walton | | 1.2% | 6 |
| Washington | | 0.0% | 0 |
| Outside FL | | 0.4% | 2 |
| | | **answered question** | **516** |
| | | **skipped question** | **18** |

## 2. How far do you travel to provide services from your business address or center of operation (branch office)?

|  | | Response Percent | Response Count |
|---|---|---|---|
| **0-25 miles** | | **57.4%** | **296** |
| 25-50 miles | | 25.0% | 129 |
| 50-100 miles | | 11.2% | 58 |
| 100-150 miles | | 3.1% | 16 |
| More than 150 miles | | 3.3% | 17 |
| | | answered question | 516 |
| | | skipped question | 18 |

## 3. How long have you been certified as a GI-BMP professional?

|  | | Response Percent | Response Count |
|---|---|---|---|
| Less than 1 year | | 22.5% | 116 |
| **1-2 years** | | **30.2%** | **156** |
| 2-3 years | | 19.8% | 102 |
| 3-4 years | | 9.7% | 50 |
| 4-5 years | | 5.0% | 26 |
| 5-6 years | | 12.8% | 66 |
| | | answered question | 516 |
| | | skipped question | 18 |

## 4. Indicate your current level of education:

| | | Response Percent | Response Count |
|---|---|---|---|
| No High School Diploma | | 1.9% | 10 |
| **High School/GED Diploma** | | **29.3%** | **151** |
| Technical School Certificate/Diploma | | 10.5% | 54 |
| Associate Degree | | 19.4% | 100 |
| Bachelor's Degree | | 26.2% | 135 |
| Master's Degree | | 10.3% | 53 |
| Ph.D. | | 2.5% | 13 |
| | | **answered question** | **516** |
| | | **skipped question** | **18** |

## 5. Please indicate which of the following describes your company:

| | | Response Percent | Response Count |
|---|---|---|---|
| Pest Control Company | | 14.0% | 72 |
| Education (Teacher, Instructor) | | 7.8% | 40 |
| **Lawn/Landscape Maintenance Service (Mowing/Pruning)** | | **32.8%** | **169** |
| Ornamental Pest Control Services | | 19.6% | 101 |
| Turfgrass Pest Control Services | | 17.6% | 91 |
| Fertilizer Application Services | | 20.5% | 106 |
| Irrigation Installation/Maintenance Services | | 16.1% | 83 |
| Arborist | | 8.5% | 44 |
| Specialty Turfgrass Management (Golf/Sports Turf) | | 7.8% | 40 |
| Equipment/Material Retail Sales | | 0.8% | 4 |
| Consultant | | 9.1% | 47 |
| Institution (Condominium, Hospital, In-house) | | 1.2% | 6 |
| Government (Public Works, Facility Operations) | | 23.1% | 119 |
| Other (please specify) | | 20.2% | 104 |
| | | **answered question** | **516** |
| | | **skipped question** | **18** |

## 6. Which of the following best describes your position?

| | | Response Percent | Response Count |
|---|---|---|---|
| Trainer | | 9.1% | 47 |
| Grounds Maintenance Technician (Mowing, Pruning,Trimming) | | 8.1% | 42 |
| Landscape Contractor | | 5.2% | 27 |
| Landscape Architect | | 1.7% | 9 |
| Landscape Designer | | 6.2% | 32 |
| Landscape Maintenance Pesticide/Fertilizer Technician | | 9.3% | 48 |
| Interiorscape | | 0.6% | 3 |
| Resort/Facility Manager | | 1.6% | 8 |
| Parks/Recreation/Gardens | | 8.5% | 44 |
| Urban Forester | | 1.7% | 9 |
| Irrigation Contractor | | 3.7% | 19 |
| Irrigation Technician | | 3.5% | 18 |
| Golf Course Management | | 4.3% | 22 |
| Specialty Turfgrass Manager (Sports/Recreation Fields) | | 4.1% | 21 |
| **Owner** | | **25.4%** | **131** |
| Branch/Account Manager | | 10.9% | 56 |
| Property Manager | | 5.0% | 26 |
| Pest Control Operator | | 7.9% | 41 |
| Other (please specify) | | 25.2% | 130 |
| | **answered question** | | **516** |
| | **skipped question** | | **18** |

## 7. What was the total lawn area fertilized by this company/institution in the past 12 months?
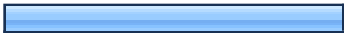
| | Response Average | Response Total | Response Count |
|---|---|---|---|
| Number of acres | 93,445.31 | 28,500,819 | 305 |
| **Total sq.ft.** | **16,506,029.52** | **2,756,506,930** | 167 |
| | | answered question | 320 |
| | | skipped question | 214 |

## 8. What were your company's total revenues in the past 12 months?

| | Response Percent | Response Count |
|---|---|---|
| **Less than $100 thousand** | **40.9%** | 150 |
| $100 to $199 thousand | 6.3% | 23 |
| $200 to $299 thousand | 3.8% | 14 |
| $300 to $399 thousand | 3.3% | 12 |
| $400 to 499 thousand | 1.1% | 4 |
| $500 to $999 thousand | 8.2% | 30 |
| $1 to $1.9 million | 7.9% | 29 |
| $2 to $4.9 million | 8.7% | 32 |
| $5 to $9.9 million | 4.4% | 16 |
| $10 to $14.9 million | 3.3% | 12 |
| $15 to $19.9 million | 1.1% | 4 |
| $20 to $24.9 million | 0.8% | 3 |
| $25 million or greater | 10.4% | 38 |
| **answered question** | | **367** |
| **skipped question** | | **167** |

## 9. What percentage (%) of your total revenue came from fertilizer application services?

| | | Response Percent | Response Count |
|---|---|---|---|
| None | | **50.7%** | **219** |
| 25% or less | | 37.5% | 162 |
| 50% | | 4.9% | 21 |
| 75% | | 4.9% | 21 |
| 100% | | 2.1% | 9 |
| | | answered question | 432 |
| | | skipped question | 102 |

## 10. BEFORE participating in the GI-BMP training program, I

| | Never | Occasionally | Often | Always | N/A | Response Count |
|---|---|---|---|---|---|---|
| Used weather forecasting information to plan a fertilization schedule. | 9.1% (40) | 14.5% (64) | 22.7% (100) | **39.1% (172)** | 14.5% (64) | 440 |
| Used soil test results to determine fertilization needs. | 17.0% (75) | **32.5% (143)** | 21.4% (94) | 15.0% (66) | 14.1% (62) | 440 |
| Established fertilizer-free buffer zones around water bodies. | 9.8% (43) | 9.5% (42) | 13.6% (60) | **49.8% (219)** | 17.3% (76) | 440 |
| Used a fertilizer broadcast spreader deflector shield. | 13.2% (58) | 10.2% (45) | 12.3% (54) | **45.9% (202)** | 18.4% (81) | 440 |
| Read the fertilizer label to determine slow- and quick-release nitrogen sources. | 6.4% (28) | 7.0% (31) | 9.8% (43) | **64.3% (283)** | 12.5% (55) | 440 |
| Inspected plant for insect and disease pressures before applying nutrients. | 8.0% (35) | 11.4% (50) | 16.8% (74) | **51.1% (225)** | 12.7% (56) | 440 |
| Calibrated fertilizer application equipment. | 8.4% (37) | 13.6% (60) | 13.9% (61) | **48.0% (211)** | 16.1% (71) | 440 |
| | | | | | **answered question** | **440** |
| | | | | | **skipped question** | **94** |

## 11. AFTER participating in the GI-BMP training program, I

| | Never | Occasionally | Often | Always | N/A | Response Count |
|---|---|---|---|---|---|---|
| Use weather forecasting information to plan a fertilization schedule. | 2.0% (9) | 4.8% (21) | 15.7% (69) | **63.9% (281)** | 13.6% (60) | 440 |
| Use soil test results to determine fertilization needs. | 7.5% (33) | 20.5% (90) | 27.5% (121) | **30.7% (135)** | 13.9% (61) | 440 |
| Establish fertilizer-free buffer zones around water bodies. | 1.8% (8) | 2.0% (9) | 5.7% (25) | **75.0% (330)** | 15.5% (68) | 440 |
| Use a fertilizer broadcast spreader deflector shield. | 3.4% (15) | 4.1% (18) | 8.0% (35) | **65.7% (289)** | 18.9% (83) | 440 |
| Read the fertilizer label to determine slow- and quick-release nitrogen sources. | 1.6% (7) | 1.6% (7) | 4.3% (19) | **80.2% (353)** | 12.3% (54) | 440 |
| Inspect plant for insect and disease pressures before applying nutrients. | 2.3% (10) | 3.6% (16) | 12.5% (55) | **69.1% (304)** | 12.5% (55) | 440 |
| Calibrate fertilizer application equipment. | 3.0% (13) | 2.7% (12) | 13.6% (60) | **63.6% (280)** | 17.0% (75) | 440 |
| | | | | | **answered question** | **440** |
| | | | | | **skipped question** | **94** |

## 12. BEFORE participating in the GI-BMP training program, I

| | Never | Occasionally | Often | Always | N/A | Response Count |
|---|---|---|---|---|---|---|
| Used Personal Protective Equipment (PPE) when handling and/or applying pesticides. | 3.3% (13) | 11.4% (45) | 16.5% (65) | **54.4% (215)** | 14.4% (57) | 395 |
| Used IPM to determine pest control method(s). | 8.1% (32) | 13.4% (53) | 25.3% (100) | **39.0% (154)** | 14.2% (56) | 395 |
| Monitored pest populations to determine when to apply pesticides. | 6.3% (25) | 13.9% (55) | 23.8% (94) | **42.0% (166)** | 13.9% (55) | 395 |
| Scouted routinely to identify existing or potential pest problems. | 6.1% (24) | 13.2% (52) | 24.1% (95) | **44.1% (174)** | 12.7% (50) | 395 |
| Performed spot treatment when appropriate. | 4.1% (16) | 10.9% (43) | 22.0% (87) | **48.4% (191)** | 14.7% (58) | 395 |
| Stored all pesticides in a secured area. | 3.5% (14) | 5.8% (23) | 10.9% (43) | **64.3% (254)** | 15.4% (61) | 395 |
| Established pesticide application-free buffer zones per label instructions. | 6.1% (24) | 9.1% (36) | 14.7% (58) | **54.7% (216)** | 15.4% (61) | 395 |
| Maintained proper records of all pesticide applications. | 5.8% (23) | 9.6% (38) | 12.9% (51) | **55.2% (218)** | 16.5% (65) | 395 |
| Read and followed all label directions. | 1.5% (6) | 6.1% (24) | 10.1% (40) | **68.4% (270)** | 13.9% (55) | 395 |
| Trained other employees in proper pest identification and pesticide selection techniques. | 4.8% (19) | 11.1% (44) | 17.5% (69) | **42.0% (166)** | 24.6% (97) | 395 |
| Used spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal. | 7.3% (29) | 6.8% (27) | 10.6% (42) | **52.4% (207)** | 22.8% (90) | 395 |
| | | | | | **answered question** | 395 |
| | | | | | **skipped question** | 139 |

## 13. AFTER participating in the GI-BMP training program, I

| | Never | Occasionally | Often | Always | N/A | Response Count |
|---|---|---|---|---|---|---|
| Use Personal Protective Equipment (PPE) when handling and/or applying pesticides. | 0.8% (3) | 1.8% (7) | 7.6% (30) | **74.9% (296)** | 14.9% (59) | 395 |
| Use IPM to determine pest control method(s). | 1.5% (6) | 2.8% (11) | 12.2% (48) | **69.1% (273)** | 14.4% (57) | 395 |
| Monitor pest populations to determine when to apply pesticides. | 1.5% (6) | 3.8% (15) | 11.9% (47) | **68.6% (271)** | 14.2% (56) | 395 |
| Scout routinely to identify existing or potential pest problems. | 1.3% (5) | 2.8% (11) | 14.4% (57) | **68.6% (271)** | 12.9% (51) | 395 |
| Spot treat when appropriate. | 1.3% (5) | 1.5% (6) | 8.4% (33) | **73.2% (289)** | 15.7% (62) | 395 |
| Store all pesticides in a secured area. | 1.3% (5) | 0.3% (1) | 3.5% (14) | **79.0% (312)** | 15.9% (63) | 395 |
| Establish pesticide application-free buffer zones per label instructions. | 1.0% (4) | 0.8% (3) | 4.6% (18) | **77.5% (306)** | 16.2% (64) | 395 |
| Maintain proper records of all pesticide applications. | 1.5% (6) | 0.8% (3) | 5.1% (20) | **76.2% (301)** | 16.5% (65) | 395 |
| Read and follow all label directions. | 1.0% (4) | 0.3% (1) | 2.0% (8) | **82.8% (327)** | 13.9% (55) | 395 |
| Train other employees in proper pest identification and pesticide selection techniques. | 2.3% (9) | 3.0% (12) | 8.6% (34) | **63.8% (252)** | 22.3% (88) | 395 |
| Use spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal. | 1.8% (7) | 1.0% (4) | 3.5% (14) | **71.6% (283)** | 22.0% (87) | 395 |
| | | | | | **answered question** | **395** |
| | | | | | **skipped question** | **139** |

## 14. BEFORE participating in the GI-BMP training program, I

| | Never | Occasionally | Often | Always | N/A | Response Count |
|---|---|---|---|---|---|---|
| Left grass clippings on the lawn after mowing. | 4.5% (17) | 10.6% (40) | 16.8% (63) | **49.7% (187)** | 18.4% (69) | 376 |
| Maintained a mulch depth of 2-3 inches. | 2.9% (11) | 13.0% (49) | 27.7% (104) | **38.3% (144)** | 18.1% (68) | 376 |
| Avoided mulching around tree trunks and shrub bases. | 9.6% (36) | 18.6% (70) | 17.6% (66) | **37.0% (139)** | 17.3% (65) | 376 |
| Used the highest acceptable mowing height for the grass being grown. | 4.5% (17) | 12.0% (45) | 18.1% (68) | **47.6% (179)** | 17.8% (67) | 376 |
| Avoided removing more than a third of the grass leaf blade at one time. | 5.9% (22) | 13.6% (51) | 23.1% (87) | **38.8% (146)** | 18.6% (70) | 376 |
| Sharpened mower blades to maintain clean mowing cuts. | 2.9% (11) | 13.3% (50) | 19.1% (72) | **44.7% (168)** | 19.9% (75) | 376 |
| Mowed turf when dry to maintain turf quality and health. | 3.7% (14) | 14.4% (54) | **34.6% (130)** | 28.5% (107) | 18.9% (71) | 376 |
| | | | | | **answered question** | **376** |
| | | | | | **skipped question** | **158** |

## 15. AFTER participating in the GI-BMP training program, I

| | Never | Occasionally | Often | Always | N/A | Response Count |
|---|---|---|---|---|---|---|
| Leave grass clippings on the lawn after mowing. | 7.7% (29) | 5.6% (21) | 9.0% (34) | **59.0% (222)** | 18.6% (70) | 376 |
| Maintain a mulch depth of 2-3 inches. | 1.1% (4) | 3.2% (12) | 20.7% (78) | **56.9% (214)** | 18.1% (68) | 376 |
| Avoid mulching around tree trunks and shrub bases. | 3.2% (12) | 3.5% (13) | 15.2% (57) | **60.6% (228)** | 17.6% (66) | 376 |
| Use the highest acceptable mowing height for the grass being grown. | 1.3% (5) | 1.6% (6) | 10.6% (40) | **67.8% (255)** | 18.6% (70) | 376 |
| Avoid removing more than a third of the grass leaf blade at one time. | 1.6% (6) | 2.9% (11) | 16.0% (60) | **60.6% (228)** | 18.9% (71) | 376 |
| Sharpen mower blades to maintain clean mowing cuts. | 0.8% (3) | 3.2% (12) | 11.4% (43) | **63.8% (240)** | 20.7% (78) | 376 |
| Mow turf when dry to maintain turf quality and health. | 2.4% (9) | 4.8% (18) | 27.7% (104) | **45.5% (171)** | 19.7% (74) | 376 |
| | | | | | **answered question** | **376** |
| | | | | | **skipped question** | **158** |

## 16. BEFORE participating in the GI-BMP training program, I

| | Never | Occasionally | Often | Always | N/A | Response Count |
|---|---|---|---|---|---|---|
| Reset irrigation controllers/timers seasonally. | 4.4% (16) | 12.3% (45) | 16.1% (59) | **42.1% (154)** | 25.1% (92) | 366 |
| Calibrated rain shut-off devices and/or other automated methods to manage irrigation. | 10.4% (38) | 14.8% (54) | 16.4% (60) | **29.5% (108)** | 29.0% (106) | 366 |
| Ensured irrigation rates to prevent leaching and runoff. | 7.9% (29) | 15.6% (57) | 19.7% (72) | **32.8% (120)** | 24.0% (88) | 366 |
| Used soil moisture or other sensing devices to ensure effective water use. | **29.5% (108)** | 15.6% (57) | 13.7% (50) | 15.3% (56) | 26.0% (95) | 366 |
| Applied no more than ½ to ¾ inches of water per irrigation event. | 4.6% (17) | 14.8% (54) | 26.5% (97) | **30.1% (110)** | 24.0% (88) | 366 |
| Considered over-irrigation harmful to the plant and environment. | 6.6% (24) | 9.6% (35) | 16.4% (60) | **51.4% (188)** | 16.1% (59) | 366 |
| | | | | | answered question | 366 |
| | | | | | skipped question | 168 |

## 17. AFTER participating in the GI-BMP training program, I

| | Never | Occasionally | Often | Always | N/A | Response Count |
|---|---|---|---|---|---|---|
| Reset irrigation controllers/timers seasonally. | 1.6% (6) | 2.5% (9) | 10.1% (37) | **60.1% (220)** | 25.7% (94) | 366 |
| Calibrate rain shut-off devices and/or other automated methods to manage irrigation. | 3.6% (13) | 4.9% (18) | 15.3% (56) | **48.1% (176)** | 28.1% (103) | 366 |
| Ensure irrigation rates to prevent leaching and runoff. | 1.9% (7) | 2.2% (8) | 15.6% (57) | **56.6% (207)** | 23.8% (87) | 366 |
| Use soil moisture or other sensing devices to ensure effective water use. | 13.4% (49) | 10.1% (37) | 16.7% (61) | **34.2% (125)** | 25.7% (94) | 366 |
| Apply no more than ½ to ¾ inches of water per irrigation event. | 1.6% (6) | 2.7% (10) | 16.1% (59) | **54.9% (201)** | 24.6% (90) | 366 |
| Consider over-irrigation harmful to the plant and environment. | 1.6% (6) | 0.8% (3) | 7.1% (26) | **74.0% (271)** | 16.4% (60) | 366 |
| | | | | | **answered question** | **366** |
| | | | | | **skipped question** | **168** |

## 18. BEFORE participating in the GI-BMP training program, I

| | Never | Occasionally | Often | Always | N/A | Response Count |
|---|---|---|---|---|---|---|
| Used brochures or included comments with billing to educate clients. | 15.7% (56) | 20.8% (74) | 12.9% (46) | 16.0% (57) | **34.6% (123)** | 356 |
| Assisted clients in setting/programming the irrigation timer. | 6.7% (24) | 20.8% (74) | 14.3% (51) | 23.0% (82) | **35.1% (125)** | 356 |
| Assisted clients or provided services in calibrating irrigation. | 11.2% (40) | 18.3% (65) | 13.2% (47) | 19.9% (71) | **37.4% (133)** | 356 |
| Assisted clients or provided services inspecting the rain sensor. | 13.2% (47) | 16.0% (57) | 11.0% (39) | 19.9% (71) | **39.9% (142)** | 356 |
| Educated clients about the importance of a nutrient management plan. | 8.4% (30) | 18.0% (64) | 18.3% (65) | **28.7% (102)** | 26.7% (95) | 356 |
| Educated clients about the importance of IPM. | 10.1% (36) | 18.0% (64) | 15.7% (56) | **29.8% (106)** | 26.4% (94) | 356 |
| Educated clients about effective irrigation management. | 5.6% (20) | 19.7% (70) | 15.7% (56) | **31.5% (112)** | 27.5% (98) | 356 |
| Educated clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc. | 5.1% (18) | 17.7% (63) | 19.4% (69) | **32.0% (114)** | 25.8% (92) | 356 |
| | | | | | **answered question** | 356 |
| | | | | | **skipped question** | 178 |

## 19. AFTER participating in the GI-BMP program, I

| | Never | Occasionally | Often | Always | N/A | Response Count |
|---|---|---|---|---|---|---|
| Use brochures or include comments with billing to educate clients. | 6.7% (24) | 10.7% (38) | 19.1% (68) | 29.5% (105) | **34.0% (121)** | 356 |
| Assist clients in setting/programming the irrigation timer. | 3.4% (12) | 9.0% (32) | 14.6% (52) | 36.2% (129) | **36.8% (131)** | 356 |
| Assist clients or provide services in calibrating irrigation. | 5.1% (18) | 9.0% (32) | 13.5% (48) | 35.7% (127) | **36.8% (131)** | 356 |
| Assist clients or provide services inspecting the rain sensor. | 5.6% (20) | 7.3% (26) | 13.5% (48) | 35.4% (126) | **38.2% (136)** | 356 |
| Educate clients about the importance of a nutrient management plan. | 2.5% (9) | 4.8% (17) | 16.9% (60) | **50.8% (181)** | 25.0% (89) | 356 |
| Educate clients about the importance of IPM. | 3.1% (11) | 4.8% (17) | 14.3% (51) | **51.7% (184)** | 26.1% (93) | 356 |
| Educate clients about effective irrigation management. | 2.2% (8) | 4.2% (15) | 13.2% (47) | **54.2% (193)** | 26.1% (93) | 356 |
| Educate clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc. | 2.2% (8) | 4.5% (16) | 13.2% (47) | **55.6% (198)** | 24.4% (87) | 356 |
| | | | | | **answered question** | **356** |
| | | | | | **skipped question** | **178** |

## 20. BEFORE becoming GI-BMP Certified, who did you contact for help with a landscape/lawn problem?

|  | Never | Rarely | Often | Always | N/A | Response Count |
|---|---|---|---|---|---|---|
| UF/IFAS County Extension Agent | 17.3% (61) | 25.3% (89) | **30.7% (108)** | 16.5% (58) | 10.2% (36) | 352 |
| UF/IFAS State Specialist | **38.1% (134)** | 26.4% (93) | 16.2% (57) | 6.8% (24) | 12.5% (44) | 352 |
| Chemical company representative | 23.3% (82) | 22.4% (79) | **31.3% (110)** | 10.8% (38) | 12.2% (43) | 352 |
| Private consultant | **42.0% (148)** | 22.4% (79) | 14.2% (50) | 5.1% (18) | 16.2% (57) | 352 |
|  |  |  |  |  | **answered question** | **352** |
|  |  |  |  |  | **skipped question** | **182** |

## 21. AFTER becoming GI-BMP Certified, who do you contact for help with a landscape/lawn problem?

|  | Never | Rarely | Often | Always | N/A | Response Count |
|---|---|---|---|---|---|---|
| UF/IFAS County Extension Agent | 6.5% (23) | 19.9% (70) | **35.8% (126)** | 28.4% (100) | 9.4% (33) | 352 |
| UF/IFAS State Specialist | 23.3% (82) | **28.1% (99)** | 21.3% (75) | 16.5% (58) | 10.8% (38) | 352 |
| Chemical company representative | 18.2% (64) | 18.2% (64) | **33.2% (117)** | 19.3% (68) | 11.1% (39) | 352 |
| Private consultant | **39.5% (139)** | 19.6% (69) | 15.9% (56) | 9.1% (32) | 15.9% (56) | 352 |
|  |  |  |  |  | **answered question** | **352** |
|  |  |  |  |  | **skipped question** | **182** |

## 22. Indicate your level of satisfaction with the information provided by the GI-BMP training program:

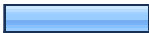|  | Very Satisfied | Satisfied | No Opinion | Dissatisfied | Very Dissatisfied | Response Count |
|---|---|---|---|---|---|---|
| The information was relevant. | **58.0% (204)** | 35.2% (124) | 4.0% (14) | 0.6% (2) | 2.3% (8) | 352 |
| The information was easy to understand. | **61.0% (214)** | 33.9% (119) | 2.8% (10) | 0.3% (1) | 2.0% (7) | 351 |
| The information was helpful. | **62.0% (217)** | 30.0% (105) | 4.6% (16) | 0.6% (2) | 2.9% (10) | 350 |
|  |  |  |  |  | answered question | 352 |
|  |  |  |  |  | skipped question | 182 |

## 23. What is the value of the GI-BMP program for your company?

|  | Not Applicable | Slightly Important | Important | Very Important | Critical to Company | Response Count |
|---|---|---|---|---|---|---|
| It creates a positive public image. | 12.1% (42) | 7.8% (27) | 27.1% (94) | **32.0% (111)** | 21.0% (73) | 347 |
| It provides cost-savings. | 21.6% (75) | 7.5% (26) | 25.1% (87) | **28.5% (99)** | 17.3% (60) | 347 |
| It offers reduced liability. | 20.2% (70) | 6.6% (23) | **27.5% (95)** | 25.4% (88) | 20.2% (70) | 346 |
| It provides CEUs used to maintain certification. | 15.3% (53) | 9.0% (31) | 28.0% (97) | **32.1% (111)** | 15.6% (54) | 346 |
| Certification helps with marketing to the public. | 20.3% (70) | 11.9% (41) | 21.7% (75) | **28.7% (99)** | 17.4% (60) | 345 |
| It generates additional revenue | **43.5% (150)** | 10.7% (37) | 20.3% (70) | 15.4% (53) | 10.1% (35) | 345 |
|  |  |  |  |  | answered question | 348 |
|  |  |  |  |  | skipped question | 186 |

**24. What is the value of the GI-BMP program for you?**

| | Not Important | Slightly Important | Important | Very Important | Critical | Response Count |
|---|---|---|---|---|---|---|
| CEUs to maintain certification | 14.7% (51) | 8.4% (29) | 29.8% (103) | **31.2% (108)** | 15.9% (55) | 346 |
| Knowledge increase | 3.2% (11) | 4.3% (15) | 22.7% (79) | **45.4% (158)** | 24.4% (85) | 348 |
| Better employment opportunities | 21.4% (74) | 10.7% (37) | 25.7% (89) | **28.9% (100)** | 13.3% (46) | 346 |
| More job security | 21.7% (75) | 11.6% (40) | 25.2% (87) | **26.7% (92)** | 14.8% (51) | 345 |
| Higher income | **29.6% (102)** | 10.1% (35) | 22.6% (78) | 22.9% (79) | 14.8% (51) | 345 |
| | | | | | answered question | 348 |
| | | | | | skipped question | 186 |

**25. Are you aware of the new FDACS "Limited Commercial Fertilizer Applicator Certificate" requirement for urban commercial fertilizer applicators?**

| | | Response Percent | Response Count |
|---|---|---|---|
| **Yes** | | **78.7%** | **274** |
| No | | 21.3% | 74 |
| | answered question | | 348 |
| | skipped question | | 186 |

**26. What percentage (%) of your total employees will require the new limited Urban Commercial Landscape Applicator certificate from FDACS.**

|  |  | Response Percent | Response Count |
|---|---|---|---|
| 25% or less | | 69.8% | 243 |
| 50% | | 9.5% | 33 |
| 75% | | 6.9% | 24 |
| 100% | | 13.8% | 48 |
| | | answered question | 348 |
| | | skipped question | 186 |

**27. What did we miss? Please provide additional comments regarding your experiences as a GI-BMP Certified Professional.**

|  | Response Count |
|---|---|
| | 92 |
| answered question | 92 |
| skipped question | 442 |