

# View Summary

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## PAGE: FLORIDA GREEN INDUSTRY SURVEY

1. How far do you travel to provide services from your business address or center of operation (branch office)?

	Response Percent	Response Count
<b>0-25 miles</b>	26.3%	5
<b>25-50 miles</b>	<b>52.6%</b>	<b>10</b>
<b>50-100 miles</b>	15.8%	3
<b>100-150 miles</b>	0.0%	0
<b>More than 150 miles</b>	5.3%	1
	<b>answered question</b>	<b>19</b>
	<b>skipped question</b>	<b>0</b>

2. How long have you been certified as a GI-BMP professional?

	Response Percent	Response Count
	<b>answered question</b>	<b>19</b>
	<b>skipped question</b>	<b>0</b>

2. How long have you been certified as a GI-BMP professional?

<b>Less than 1 year</b>	21.1%	4
<b>1-2 years</b>	21.1%	4
<b>2-3 years</b>	<b>42.1%</b>	<b>8</b>
<b>3-4 years</b>	5.3%	1
<b>4-5 years</b>	0.0%	0
<b>5-6 years</b>	10.5%	2
	<b>answered question</b>	<b>19</b>
	<b>skipped question</b>	<b>0</b>

3. Indicate your current level of education:

	Response Percent	Response Count
<b>No High School Diploma</b>	0.0%	0
<b>High School/GED Diploma</b>	26.3%	5
<b>Technical School Certificate/Diploma</b>	10.5%	2
<b>Associate Degree</b>	15.8%	3
<b>Bachelor's Degree</b>	<b>31.6%</b>	<b>6</b>
<b>Master's Degree</b>	15.8%	3
<b>Ph.D.</b>	0.0%	0
	<b>answered question</b>	<b>19</b>
	<b>skipped question</b>	<b>0</b>

4. Please indicate which of the following describes your company:

	Response Percent	Response Count
<b>Pest Control Company</b>	21.1%	4
<b>Education (Teacher, Instructor)</b>	5.3%	1
<b>Lawn/Landscape Maintenance Service (Mowing/Pruning)</b>	36.8%	7
<b>Ornamental Pest Control Services</b>	<b>47.4%</b>	<b>9</b>
<b>Turfgrass Pest Control Services</b>	36.8%	7
<b>Fertilizer Application Services</b>	42.1%	8
<b>Irrigation Installation/Maintenance Services</b>	21.1%	4
<b>Arborist</b>	31.6%	6
<b>Specialty Turfgrass Management (Golf/Sports Turf)</b>	15.8%	3
<b>Equipment/Material Retail Sales</b>	0.0%	0
<b>Consultant</b>	21.1%	4
<b>Institution (Condominium, Hospital, In-house)</b>	0.0%	0
<b>Government (Public Works, Facility Operations)</b>	21.1%	4
	<b>answered question</b>	<b>19</b>
	<b>skipped question</b>	<b>0</b>

4. Please indicate which of the following describes your company:

<b>Other (please specify)</b> <a href="#">Show replies</a>	10.5%	2
<b>answered question</b>		<b>19</b>
<b>skipped question</b>		<b>0</b>

5. Which of the following best describes your position?

	Response Percent	Response Count
<b>Trainer</b>	5.3%	1
<b>Grounds Maintenance Technician (Mowing, Pruning, Trimming)</b>	10.5%	2
<b>Landscape Contractor</b>	0.0%	0
<b>Landscape Architect</b>	0.0%	0
<b>Landscape Designer</b>	10.5%	2
<b>Landscape Maintenance Pesticide/Fertilizer Technician</b>	10.5%	2
<b>Interiorscape</b>	0.0%	0
<b>Resort/Facility Manager</b>	0.0%	0
<b>Parks/Recreation/Gardens</b>	10.5%	2
<b>Urban Forester</b>	5.3%	1
<b>Irrigation Contractor</b>	5.3%	1
<b>answered question</b>		<b>19</b>
<b>skipped question</b>		<b>0</b>

5. Which of the following best describes your position?

<b>Irrigation Technician</b>	5.3%	1
<b>Golf Course Management</b>	5.3%	1
<b>Specialty Turfgrass Manager (Sports/Recreation Fields)</b>	10.5%	2
<b>Owner</b>	26.3%	5
<b>Branch/Account Manager</b>	15.8%	3
<b>Property Manager</b>	5.3%	1
<b>Pest Control Operator</b>	21.1%	4
<b>Other (please specify)</b> <a href="#">Show replies</a>	<b>42.1%</b>	<b>8</b>
<b>answered question</b>		<b>19</b>
<b>skipped question</b>		<b>0</b>

6. What was the total lawn area fertilized by this company/institution in the past 12 months?

	Response Average	Response Total	Response Count
<b>Number of acres</b> <a href="#">Show replies</a>	1,945.50	19,455	10
<b>Total sq.ft.</b> <a href="#">Show replies</a>	<b>132,681,560.00</b>	<b>663,407,800</b>	<b>5</b>
<b>answered question</b>		<b>10</b>	
<b>skipped question</b>		<b>9</b>	

7. What were your company's total revenues in the past 12 months?

	Response Percent	Response Count
Less than \$100 thousand	13.3%	2
\$100 to \$199 thousand	13.3%	2
\$200 to \$299 thousand	0.0%	0
\$300 to \$399 thousand	0.0%	0
\$400 to 499 thousand	0.0%	0
\$500 to \$999 thousand	0.0%	0
\$1 to \$1.9 million	<b>20.0%</b>	<b>3</b>
\$2 to \$4.9 million	6.7%	1
\$5 to \$9.9 million	6.7%	1
\$10 to \$14.9 million	13.3%	2
\$15 to \$19.9 million	0.0%	0
\$20 to \$24.9 million	6.7%	1
\$25 million or greater	<b>20.0%</b>	<b>3</b>
	<b>answered question</b>	<b>15</b>
	<b>skipped question</b>	<b>4</b>

8. What percentage (%) of your total revenue came from fertilizer application services?

	Response Percent	Response Count
<b>None</b>	40.0%	6
<b>25% or less</b>	<b>46.7%</b>	<b>7</b>
<b>50%</b>	0.0%	0
<b>75%</b>	6.7%	1
<b>100%</b>	6.7%	1
	<b>answered question</b>	<b>15</b>
	<b>skipped question</b>	<b>4</b>

## PAGE: FERTILIZATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
<b>Used weather forecasting information to plan a fertilization schedule.</b>	16.7% (3)	16.7% (3)	<b>27.8%</b> <b>(5)</b>	22.2% (4)	16.7% (3)	18
<b>Used soil test results to determine fertilization needs.</b>	11.1% (2)	<b>27.8%</b> (5)	<b>27.8%</b> <b>(5)</b>	22.2% (4)	11.1% (2)	18
<b>Established fertilizer-free buffer zones around water bodies.</b>	16.7% (3)	27.8% (5)	11.1% (2)	<b>33.3%</b> <b>(6)</b>	11.1% (2)	18
						<b>answered question</b>
						<b>18</b>
						<b>skipped question</b>
						<b>1</b>

## 1. BEFORE participating in the GI-BMP training program, I

<b>Used a fertilizer broadcast spreader deflector shield.</b>	11.1% (2)	11.1% (2)	16.7% (3)	<b>38.9%</b> <b>(7)</b>	22.2% (4)	18
<b>Read the fertilizer label to determine slow- and quick-release nitrogen sources.</b>	5.6% (1)	5.6% (1)	16.7% (3)	<b>61.1%</b> <b>(11)</b>	11.1% (2)	18
<b>Inspected plant for insect and disease pressures before applying nutrients.</b>	5.6% (1)	0.0% (0)	27.8% (5)	<b>50.0%</b> <b>(9)</b>	16.7% (3)	18
<b>Calibrated fertilizer application equipment.</b>	11.1% (2)	16.7% (3)	16.7% (3)	<b>33.3%</b> <b>(6)</b>	22.2% (4)	18
<b>answered question</b>						<b>18</b>
<b>skipped question</b>						<b>1</b>

## 2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
<b>Use weather forecasting information to plan a fertilization schedule.</b>	5.6% (1)	0.0% (0)	22.2% (4)	<b>61.1%</b> <b>(11)</b>	11.1% (2)	18
<b>Use soil test results to determine fertilization needs.</b>	0.0% (0)	5.6% (1)	<b>50.0%</b> <b>(9)</b>	33.3% (6)	11.1% (2)	18
<b>Establish fertilizer-free buffer zones around water bodies.</b>	0.0% (0)	5.6% (1)	5.6% (1)	<b>77.8%</b> <b>(14)</b>	11.1% (2)	18
<b>Use a fertilizer broadcast spreader deflector shield.</b>	0.0% (0)	0.0% (0)	11.1% (2)	<b>66.7%</b> <b>(12)</b>	22.2% (4)	18
<b>answered question</b>						<b>18</b>
<b>skipped question</b>						<b>1</b>



2. AFTER participating in the GI-BMP training program, I

<b>Read the fertilizer label to determine slow- and quick-release nitrogen sources.</b>	0.0% (0)	0.0% (0)	5.6% (1)	<b>83.3%</b> <b>(15)</b>	11.1% (2)	18
<b>Inspect plant for insect and disease pressures before applying nutrients.</b>	0.0% (0)	0.0% (0)	16.7% (3)	<b>66.7%</b> <b>(12)</b>	16.7% (3)	18
<b>Calibrate fertilizer application equipment.</b>	0.0% (0)	0.0% (0)	27.8% (5)	<b>50.0%</b> <b>(9)</b>	22.2% (4)	18
<b>answered question</b>						<b>18</b>
<b>skipped question</b>						<b>1</b>

## PAGE: PEST MANAGEMENT

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
<b>Used Personal Protective Equipment (PPE) when handling and/or applying pesticides.</b>	0.0% (0)	7.1% (1)	21.4% (3)	<b>57.1%</b> <b>(8)</b>	14.3% (2)	14
<b>Used IPM to determine pest control method(s).</b>	7.1% (1)	21.4% (3)	21.4% (3)	<b>35.7%</b> <b>(5)</b>	14.3% (2)	14
<b>Monitored pest populations to determine when to apply pesticides.</b>	0.0% (0)	21.4% (3)	21.4% (3)	<b>42.9%</b> <b>(6)</b>	14.3% (2)	14
<b>Scouted routinely to identify existing or potential pest problems.</b>	0.0% (0)	28.6% (4)	14.3% (2)	<b>50.0%</b> <b>(7)</b>	7.1% (1)	14
<b>answered question</b>						<b>14</b>
<b>skipped question</b>						<b>5</b>

1. BEFORE participating in the GI-BMP training program, I

<b>Performed spot treatment when appropriate.</b>	7.1% (1)	0.0% (0)	28.6% (4)	<b>50.0% (7)</b>	14.3% (2)	14
<b>Stored all pesticides in a secured area.</b>	0.0% (0)	7.1% (1)	14.3% (2)	<b>64.3% (9)</b>	14.3% (2)	14
<b>Established pesticide application-free buffer zones per label instructions.</b>	7.1% (1)	14.3% (2)	7.1% (1)	<b>57.1% (8)</b>	14.3% (2)	14
<b>Maintained proper records of all pesticide applications.</b>	7.1% (1)	0.0% (0)	14.3% (2)	<b>64.3% (9)</b>	14.3% (2)	14
<b>Read and followed all label directions.</b>	0.0% (0)	14.3% (2)	7.1% (1)	<b>64.3% (9)</b>	14.3% (2)	14
<b>Trained other employees in proper pest identification and pesticide selection techniques.</b>	7.1% (1)	14.3% (2)	7.1% (1)	<b>50.0% (7)</b>	21.4% (3)	14
<b>Used spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.</b>	7.1% (1)	0.0% (0)	7.1% (1)	<b>78.6% (11)</b>	7.1% (1)	14
<b>answered question</b>						<b>14</b>
<b>skipped question</b>						<b>5</b>

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
<b>answered question</b>						<b>14</b>
<b>skipped question</b>						<b>5</b>

## 2. AFTER participating in the GI-BMP training program, I

<b>Use Personal Protective Equipment (PPE) when handling and/or applying pesticides.</b>	0.0% (0)	0.0% (0)	0.0% (0)	<b>85.7%</b> <b>(12)</b>	14.3% (2)	14
<b>Use IPM to determine pest control method(s).</b>	0.0% (0)	0.0% (0)	0.0% (0)	<b>85.7%</b> <b>(12)</b>	14.3% (2)	14
<b>Monitor pest populations to determine when to apply pesticides.</b>	0.0% (0)	0.0% (0)	0.0% (0)	<b>85.7%</b> <b>(12)</b>	14.3% (2)	14
<b>Scout routinely to identify existing or potential pest problems.</b>	0.0% (0)	0.0% (0)	7.1% (1)	<b>85.7%</b> <b>(12)</b>	7.1% (1)	14
<b>Spot treat when appropriate.</b>	0.0% (0)	0.0% (0)	0.0% (0)	<b>85.7%</b> <b>(12)</b>	14.3% (2)	14
<b>Store all pesticides in a secured area.</b>	0.0% (0)	0.0% (0)	0.0% (0)	<b>85.7%</b> <b>(12)</b>	14.3% (2)	14
<b>Establish pesticide application-free buffer zones per label instructions.</b>	0.0% (0)	0.0% (0)	0.0% (0)	<b>85.7%</b> <b>(12)</b>	14.3% (2)	14
<b>Maintain proper records of all pesticide applications.</b>	0.0% (0)	0.0% (0)	0.0% (0)	<b>85.7%</b> <b>(12)</b>	14.3% (2)	14
<b>Read and follow all label directions.</b>	0.0% (0)	0.0% (0)	0.0% (0)	<b>85.7%</b> <b>(12)</b>	14.3% (2)	14
<b>Train other employees in proper pest identification and pesticide selection techniques.</b>	0.0% (0)	0.0% (0)	14.3% (2)	<b>71.4%</b> <b>(10)</b>	14.3% (2)	14
<b>Use spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.</b>	0.0% (0)	0.0% (0)	0.0% (0)	<b>92.9%</b> <b>(13)</b>	7.1% (1)	14
				<b>answered question</b>		<b>14</b>
				<b>skipped question</b>		<b>5</b>

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**PAGE: MOWING, MULCHING & RECYCLING**

 1. BEFORE participating in the GI-BMP training program, I
 

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	Never	Occasionally	Often	Always	N/A	Response Count
<b>Left grass clippings on the lawn after mowing.</b>	8.3% (1)	16.7% (2)	8.3% (1)	<b>50.0% (6)</b>	16.7% (2)	12
<b>Maintained a mulch depth of 2-3 inches.</b>	0.0% (0)	16.7% (2)	<b>33.3% (4)</b>	<b>33.3% (4)</b>	16.7% (2)	12
<b>Avoided mulching around tree trunks and shrub bases.</b>	16.7% (2)	0.0% (0)	<b>33.3% (4)</b>	<b>33.3% (4)</b>	16.7% (2)	12
<b>Used the highest acceptable mowing height for the grass being grown.</b>	0.0% (0)	8.3% (1)	<b>50.0% (6)</b>	25.0% (3)	16.7% (2)	12
<b>Avoided removing more than a third of the grass leaf blade at one time.</b>	0.0% (0)	25.0% (3)	16.7% (2)	<b>41.7% (5)</b>	16.7% (2)	12
<b>Sharpened mower blades to maintain clean mowing cuts.</b>	0.0% (0)	16.7% (2)	25.0% (3)	<b>41.7% (5)</b>	16.7% (2)	12
<b>Mowed turf when dry to maintain turf quality and health.</b>	8.3% (1)	8.3% (1)	25.0% (3)	<b>41.7% (5)</b>	16.7% (2)	12
				<b>answered question</b>		<b>12</b>
				<b>skipped question</b>		<b>7</b>

## 2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
<b>Leave grass clippings on the lawn after mowing.</b>	16.7% (2)	0.0% (0)	25.0% (3)	<b>41.7%</b> <b>(5)</b>	16.7% (2)	12
<b>Maintain a mulch depth of 2-3 inches.</b>	0.0% (0)	0.0% (0)	16.7% (2)	<b>66.7%</b> <b>(8)</b>	16.7% (2)	12
<b>Avoid mulching around tree trunks and shrub bases.</b>	0.0% (0)	0.0% (0)	16.7% (2)	<b>66.7%</b> <b>(8)</b>	16.7% (2)	12
<b>Use the highest acceptable mowing height for the grass being grown.</b>	0.0% (0)	8.3% (1)	8.3% (1)	<b>66.7%</b> <b>(8)</b>	16.7% (2)	12
<b>Avoid removing more than a third of the grass leaf blade at one time.</b>	0.0% (0)	8.3% (1)	0.0% (0)	<b>75.0%</b> <b>(9)</b>	16.7% (2)	12
<b>Sharpen mower blades to maintain clean mowing cuts.</b>	0.0% (0)	0.0% (0)	16.7% (2)	<b>66.7%</b> <b>(8)</b>	16.7% (2)	12
<b>Mow turf when dry to maintain turf quality and health.</b>	0.0% (0)	0.0% (0)	33.3% (4)	<b>50.0%</b> <b>(6)</b>	16.7% (2)	12
				<b>answered question</b>		<b>12</b>
				<b>skipped question</b>		<b>7</b>

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**PAGE: IRRIGATION**

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
<b>Reset irrigation controllers/timers seasonally.</b>	8.3% (1)	16.7% (2)	0.0% (0)	<b>58.3% (7)</b>	16.7% (2)	12
<b>Calibrated rain shut-off devices and/or other automated methods to manage irrigation.</b>	8.3% (1)	33.3% (4)	8.3% (1)	<b>41.7% (5)</b>	8.3% (1)	12
<b>Ensured irrigation rates to prevent leaching and runoff.</b>	16.7% (2)	25.0% (3)	16.7% (2)	<b>33.3% (4)</b>	8.3% (1)	12
<b>Used soil moisture or other sensing devices to ensure effective water use.</b>	<b>33.3% (4)</b>	25.0% (3)	8.3% (1)	16.7% (2)	16.7% (2)	12
<b>Applied no more than ½ to ¾ inches of water per irrigation event.</b>	8.3% (1)	<b>33.3% (4)</b>	25.0% (3)	16.7% (2)	16.7% (2)	12
<b>Considered over-irrigation harmful to the plant and environment.</b>	16.7% (2)	16.7% (2)	0.0% (0)	<b>58.3% (7)</b>	8.3% (1)	12
				<b>answered question</b>		<b>12</b>
				<b>skipped question</b>		<b>7</b>

## 2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
<b>Reset irrigation controllers/timers seasonally.</b>	0.0% (0)	0.0% (0)	8.3% (1)	<b>75.0% (9)</b>	16.7% (2)	12
<b>Calibrate rain shut-off devices and/or other automated methods to manage irrigation.</b>	0.0% (0)	8.3% (1)	16.7% (2)	<b>66.7% (8)</b>	8.3% (1)	12
<b>Ensure irrigation rates to prevent leaching and runoff.</b>	0.0% (0)	8.3% (1)	0.0% (0)	<b>83.3% (10)</b>	8.3% (1)	12
<b>Use soil moisture or other sensing devices to ensure effective water use.</b>	8.3% (1)	16.7% (2)	25.0% (3)	<b>33.3% (4)</b>	16.7% (2)	12
<b>Apply no more than ½ to ¾ inches of water per irrigation event.</b>	0.0% (0)	8.3% (1)	8.3% (1)	<b>66.7% (8)</b>	16.7% (2)	12
<b>Consider over-irrigation harmful to the plant and environment.</b>	0.0% (0)	0.0% (0)	0.0% (0)	<b>91.7% (11)</b>	8.3% (1)	12
				<b>answered question</b>		<b>12</b>
				<b>skipped question</b>		<b>7</b>

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**PAGE: CUSTOMER RELATIONS**

## 1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count	
<b>Used brochures or included comments with billing to educate clients.</b>	<b>25.0% (3)</b>	<b>25.0% (3)</b>	8.3% (1)	16.7% (2)	<b>25.0% (3)</b>	12	
<b>Assisted clients in setting/programming the irrigation timer.</b>	8.3% (1)	<b>33.3% (4)</b>	8.3% (1)	16.7% (2)	<b>33.3% (4)</b>	12	
<b>Assisted clients or provided services in calibrating irrigation.</b>	25.0% (3)	8.3% (1)	8.3% (1)	16.7% (2)	<b>41.7% (5)</b>	12	
<b>Assisted clients or provided services inspecting the rain sensor.</b>	8.3% (1)	25.0% (3)	8.3% (1)	16.7% (2)	<b>41.7% (5)</b>	12	
<b>Educated clients about the importance of a nutrient management plan.</b>	8.3% (1)	0.0% (0)	33.3% (4)	8.3% (1)	<b>50.0% (6)</b>	12	
<b>Educated clients about the importance of IPM.</b>	8.3% (1)	0.0% (0)	25.0% (3)	25.0% (3)	<b>41.7% (5)</b>	12	
<b>Educated clients about effective irrigation management.</b>	8.3% (1)	8.3% (1)	25.0% (3)	<b>33.3% (4)</b>	25.0% (3)	12	
<b>Educated clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.</b>	8.3% (1)	0.0% (0)	33.3% (4)	16.7% (2)	<b>41.7% (5)</b>	12	
						<b>answered question</b>	<b>12</b>
						<b>skipped question</b>	<b>7</b>



## 2. AFTER participating in the GI-BMP program, I

	Never	Occasionally	Often	Always	N/A	Response Count
<b>Use brochures or include comments with billing to educate clients.</b>	16.7% (2)	16.7% (2)	16.7% (2)	16.7% (2)	<b>33.3% (4)</b>	12
<b>Assist clients in setting/programming the irrigation timer.</b>	8.3% (1)	<b>25.0% (3)</b>	16.7% (2)	<b>25.0% (3)</b>	<b>25.0% (3)</b>	12
<b>Assist clients or provide services in calibrating irrigation.</b>	16.7% (2)	8.3% (1)	16.7% (2)	25.0% (3)	<b>33.3% (4)</b>	12
<b>Assist clients or provide services inspecting the rain sensor.</b>	8.3% (1)	16.7% (2)	16.7% (2)	25.0% (3)	<b>33.3% (4)</b>	12
<b>Educate clients about the importance of a nutrient management plan.</b>	8.3% (1)	0.0% (0)	25.0% (3)	<b>33.3% (4)</b>	<b>33.3% (4)</b>	12
<b>Educate clients about the importance of IPM.</b>	8.3% (1)	0.0% (0)	16.7% (2)	<b>41.7% (5)</b>	33.3% (4)	12
<b>Educate clients about effective irrigation management.</b>	8.3% (1)	8.3% (1)	25.0% (3)	<b>41.7% (5)</b>	16.7% (2)	12
<b>Educate clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.</b>	8.3% (1)	0.0% (0)	8.3% (1)	<b>50.0% (6)</b>	33.3% (4)	12
				<b>answered question</b>		<b>12</b>
				<b>skipped question</b>		<b>7</b>

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**PAGE: TRAINING AND INFORMATION NEEDS**

1. BEFORE becoming GI-BMP Certified, who did you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
<b>UF/IFAS County Extension Agent</b>	16.7% (2)	<b>41.7%</b> <b>(5)</b>	33.3% (4)	8.3% (1)	0.0% (0)	12
<b>UF/IFAS State Specialist</b>	<b>66.7%</b> <b>(8)</b>	16.7% (2)	16.7% (2)	0.0% (0)	0.0% (0)	12
<b>Chemical company representative</b>	<b>50.0%</b> <b>(6)</b>	25.0% (3)	25.0% (3)	0.0% (0)	0.0% (0)	12
<b>Private consultant</b>	<b>58.3%</b> <b>(7)</b>	8.3% (1)	33.3% (4)	0.0% (0)	0.0% (0)	12
<b>answered question</b>						<b>12</b>
<b>skipped question</b>						<b>7</b>

2. AFTER becoming GI-BMP Certified, who do you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
<b>UF/IFAS County Extension Agent</b>	0.0% (0)	25.0% (3)	<b>58.3%</b> <b>(7)</b>	16.7% (2)	0.0% (0)	12
<b>UF/IFAS State Specialist</b>	33.3% (4)	25.0% (3)	<b>41.7%</b> <b>(5)</b>	0.0% (0)	0.0% (0)	12
<b>Chemical company representative</b>	33.3% (4)	16.7% (2)	<b>50.0%</b> <b>(6)</b>	0.0% (0)	0.0% (0)	12
<b>Private consultant</b>	<b>50.0%</b> <b>(6)</b>	25.0% (3)	25.0% (3)	0.0% (0)	0.0% (0)	12
<b>answered question</b>						<b>12</b>
<b>skipped question</b>						<b>7</b>

3. Indicate your level of satisfaction with the information provided by the GI-BMP training program:

	Very Satisfied	Satisfied	No Opinion	Dissatisfied	Very Dissatisfied	Response Count
<b>The information was relevant.</b>	<b>75.0% (9)</b>	25.0% (3)	0.0% (0)	0.0% (0)	0.0% (0)	
<b>The information was easy to understand.</b>	<b>83.3% (10)</b>	16.7% (2)	0.0% (0)	0.0% (0)	0.0% (0)	
<b>The information was helpful.</b>	<b>75.0% (9)</b>	25.0% (3)	0.0% (0)	0.0% (0)	0.0% (0)	

**answered question**

**skipped question**

#### PAGE: VALUE

1. What is the value of the GI-BMP program for your company?

	Not Applicable	Slightly Important	Important	Very Important	Critical to Company	Response Count
<b>It creates a positive public image.</b>	9.1% (1)	9.1% (1)	0.0% (0)	<b>54.5% (6)</b>	27.3% (3)	
<b>It provides cost-savings.</b>	18.2% (2)	9.1% (1)	<b>27.3% (3)</b>	<b>27.3% (3)</b>	18.2% (2)	
<b>It offers reduced liability.</b>	18.2% (2)	0.0% (0)	18.2% (2)	27.3% (3)	<b>36.4% (4)</b>	
<b>It provides CEUs used to maintain certification.</b>	18.2% (2)	9.1% (1)	<b>36.4% (4)</b>	27.3% (3)	9.1% (1)	

**answered question**

**skipped question**

1. What is the value of the GI-BMP program for your company?

<b>Certification helps with marketing to the public.</b>	18.2% (2)	9.1% (1)	9.1% (1)	<b>45.5% (5)</b>	18.2% (2)
<b>It generates additional revenue</b>	<b>36.4% (4)</b>	18.2% (2)	<b>36.4% (4)</b>	9.1% (1)	0.0% (0)
<b>answered question</b>					
<b>skipped question</b>					

2. What is the value of the GI-BMP program for you?

	Not Important	Slightly Important	Important	Very Important	Critical	Response Count
<b>CEUs to maintain certification</b>	20.0% (2)	20.0% (2)	<b>30.0% (3)</b>	20.0% (2)	10.0% (1)	10
<b>Knowledge increase</b>	0.0% (0)	0.0% (0)	9.1% (1)	<b>45.5% (5)</b>	<b>45.5% (5)</b>	11
<b>Better employment opportunities</b>	18.2% (2)	9.1% (1)	<b>45.5% (5)</b>	27.3% (3)	0.0% (0)	11
<b>More job security</b>	9.1% (1)	18.2% (2)	27.3% (3)	<b>45.5% (5)</b>	0.0% (0)	11
<b>Higher income</b>	9.1% (1)	27.3% (3)	18.2% (2)	<b>36.4% (4)</b>	9.1% (1)	11
<b>answered question</b>						<b>11</b>
<b>skipped question</b>						<b>8</b>

3. Are you aware of the new FDACS "Limited Commercial Fertilizer Applicator Certificate" requirement for urban commercial fertilizer applicators?

	Response Percent	Response Count
<b>Yes</b>	<b>81.8%</b>	<b>9</b>
<b>No</b>	18.2%	2
<b>answered question</b>		<b>11</b>
<b>skipped question</b>		<b>8</b>

4. What percentage (%) of your total employees will require the new limited Urban Commercial Landscape Applicator certificate from FDACS.

	Response Percent	Response Count
<b>25% or less</b>	<b>81.8%</b>	<b>9</b>
<b>50%</b>	0.0%	0
<b>75%</b>	9.1%	1
<b>100%</b>	9.1%	1
<b>answered question</b>		<b>11</b>
<b>skipped question</b>		<b>8</b>

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**PAGE: COMMENTS**

1. What did we miss? Please provide additional comments regarding your experiences as a GI-BMP Certified Professional.

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	Response
	Count
	<a href="#">Show replies</a>
	4
<b>answered question</b>	<b>4</b>
<b>skipped question</b>	<b>15</b>

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