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PAGE: FLORIDA GREEN INDUSTRY SURVEY

1. How far do you travel to provide services from your business address or center of operation (branch office)?

	Response Percent	Response Count
0-25 miles	60.0%	3
25-50 miles	20.0%	1
50-100 miles	20.0%	1
100-150 miles	0.0%	0
More than 150 miles	0.0%	0
	answered question	5
	skipped question	0

2. How long have you been certified as a GI-BMP professional?

	Response Percent	Response Count
	answered question	5
	skipped question	0

2. How long have you been certified as a GI-BMP professional?

Less than 1 year	40.0%	2
1-2 years	40.0%	2
2-3 years	0.0%	0
3-4 years	0.0%	0
4-5 years	0.0%	0
5-6 years	20.0%	1
answered question		5
skipped question		0

3. Indicate your current level of education:

	Response Percent	Response Count
No High School Diploma	0.0%	0
High School/GED Diploma	0.0%	0
Technical School Certificate/Diploma	0.0%	0
Associate Degree	80.0%	4
Bachelor's Degree	0.0%	0
Master's Degree	20.0%	1
Ph.D.	0.0%	0
answered question		5
skipped question		0

4. Please indicate which of the following describes your company:

	Response Percent	Response Count
Pest Control Company	20.0%	1
Education (Teacher, Instructor)	0.0%	0
Lawn/Landscape Maintenance Service (Mowing/Pruning)	0.0%	0
Ornamental Pest Control Services	0.0%	0
Turfgrass Pest Control Services	0.0%	0
Fertilizer Application Services	0.0%	0
Irrigation Installation/Maintenance Services	0.0%	0
Arborist	0.0%	0
Specialty Turfgrass Management (Golf/Sports Turf)	0.0%	0
Equipment/Material Retail Sales	0.0%	0
Consultant	20.0%	1
Institution (Condominium, Hospital, In-house)	0.0%	0
Government (Public Works, Facility Operations)	20.0%	1
	answered question	5
	skipped question	0

4. Please indicate which of the following describes your company:

Other (please specify) Show replies	40.0%	2
	answered question	5
	skipped question	0

5. Which of the following best describes your position?

	Response Percent	Response Count
Trainer	0.0%	0
Grounds Maintenance Technician (Mowing, Pruning, Trimming)	0.0%	0
Landscape Contractor	0.0%	0
Landscape Architect	0.0%	0
Landscape Designer	0.0%	0
Landscape Maintenance Pesticide/Fertilizer Technician	0.0%	0
Interiorscape	0.0%	0
Resort/Facility Manager	0.0%	0
Parks/Recreation/Gardens	20.0%	1
Urban Forester	20.0%	1
Irrigation Contractor	0.0%	0
	answered question	5
	skipped question	0

5. Which of the following best describes your position?

Irrigation Technician	0.0%	0
Golf Course Management	20.0%	1
Specialty Turfgrass Manager (Sports/Recreation Fields)	0.0%	0
Owner	0.0%	0
Branch/Account Manager	20.0%	1
Property Manager	0.0%	0
Pest Control Operator	0.0%	0
Other (please specify) Show replies	20.0%	1
answered question		5
skipped question		0

6. What was the total lawn area fertilized by this company/institution in the past 12 months?

	Response Average	Response Total	Response Count
Number of acres Show replies	66.33	199	3
Total sq.ft. Show replies	1,916,640.00	1,916,640	1
answered question			3
skipped question			2

7. What were your company's total revenues in the past 12 months?

	Response Percent	Response Count
Less than \$100 thousand	50.0%	2
\$100 to \$199 thousand	0.0%	0
\$200 to \$299 thousand	0.0%	0
\$300 to \$399 thousand	0.0%	0
\$400 to 499 thousand	0.0%	0
\$500 to \$999 thousand	0.0%	0
\$1 to \$1.9 million	0.0%	0
\$2 to \$4.9 million	25.0%	1
\$5 to \$9.9 million	0.0%	0
\$10 to \$14.9 million	0.0%	0
\$15 to \$19.9 million	0.0%	0
\$20 to \$24.9 million	0.0%	0
\$25 million or greater	25.0%	1
	answered question	4
	skipped question	1

8. What percentage (%) of your total revenue came from fertilizer application services?

	Response Percent	Response Count
None	25.0%	1
25% or less	75.0%	3
50%	0.0%	0
75%	0.0%	0
100%	0.0%	0
answered question		4
skipped question		1

PAGE: FERTILIZATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used weather forecasting information to plan a fertilization schedule.	0.0% (0)	20.0% (1)	40.0% (2)	40.0% (2)	0.0% (0)	5
Used soil test results to determine fertilization needs.	40.0% (2)	20.0% (1)	20.0% (1)	20.0% (1)	0.0% (0)	5
Established fertilizer-free buffer zones around water bodies.	0.0% (0)	40.0% (2)	20.0% (1)	40.0% (2)	0.0% (0)	5
answered question						5
skipped question						0

1. BEFORE participating in the GI-BMP training program, I

Used a fertilizer broadcast spreader deflector shield.	20.0% (1)	0.0% (0)	20.0% (1)	60.0% (3)	0.0% (0)	5
Read the fertilizer label to determine slow- and quick-release nitrogen sources.	0.0% (0)	40.0% (2)	0.0% (0)	60.0% (3)	0.0% (0)	5
Inspected plant for insect and disease pressures before applying nutrients.	0.0% (0)	20.0% (1)	40.0% (2)	40.0% (2)	0.0% (0)	5
Calibrated fertilizer application equipment.	20.0% (1)	40.0% (2)	0.0% (0)	40.0% (2)	0.0% (0)	5
answered question						5
skipped question						0

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use weather forecasting information to plan a fertilization schedule.	0.0% (0)	20.0% (1)	40.0% (2)	40.0% (2)	0.0% (0)	5
Use soil test results to determine fertilization needs.	40.0% (2)	0.0% (0)	40.0% (2)	20.0% (1)	0.0% (0)	5
Establish fertilizer-free buffer zones around water bodies.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (5)	0.0% (0)	5
Use a fertilizer broadcast spreader deflector shield.	0.0% (0)	0.0% (0)	40.0% (2)	60.0% (3)	0.0% (0)	5
answered question						5
skipped question						0

2. AFTER participating in the GI-BMP training program, I

Read the fertilizer label to determine slow- and quick-release nitrogen sources.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (5)	0.0% (0)	5
Inspect plant for insect and disease pressures before applying nutrients.	0.0% (0)	0.0% (0)	20.0% (1)	80.0% (4)	0.0% (0)	5
Calibrate fertilizer application equipment.	0.0% (0)	0.0% (0)	60.0% (3)	40.0% (2)	0.0% (0)	5
answered question						5
skipped question						0

PAGE: PEST MANAGEMENT

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used Personal Protective Equipment (PPE) when handling and/or applying pesticides.	0.0% (0)	0.0% (0)	20.0% (1)	80.0% (4)	0.0% (0)	5
Used IPM to determine pest control method(s).	0.0% (0)	20.0% (1)	0.0% (0)	80.0% (4)	0.0% (0)	5
Monitored pest populations to determine when to apply pesticides.	0.0% (0)	20.0% (1)	20.0% (1)	60.0% (3)	0.0% (0)	5
Scouted routinely to identify existing or potential pest problems.	0.0% (0)	20.0% (1)	40.0% (2)	40.0% (2)	0.0% (0)	5
answered question						5
skipped question						0

1. BEFORE participating in the GI-BMP training program, I

Performed spot treatment when appropriate.	0.0% (0)	20.0% (1)	0.0% (0)	80.0% (4)	0.0% (0)	5
Stored all pesticides in a secured area.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (5)	0.0% (0)	5
Established pesticide application-free buffer zones per label instructions.	20.0% (1)	20.0% (1)	20.0% (1)	40.0% (2)	0.0% (0)	5
Maintained proper records of all pesticide applications.	0.0% (0)	0.0% (0)	20.0% (1)	80.0% (4)	0.0% (0)	5
Read and followed all label directions.	0.0% (0)	0.0% (0)	20.0% (1)	80.0% (4)	0.0% (0)	5
Trained other employees in proper pest identification and pesticide selection techniques.	0.0% (0)	20.0% (1)	40.0% (2)	40.0% (2)	0.0% (0)	5
Used spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	0.0% (0)	20.0% (1)	0.0% (0)	60.0% (3)	20.0% (1)	5
answered question						5
skipped question						0

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
answered question						5
skipped question						0

2. AFTER participating in the GI-BMP training program, I

Use Personal Protective Equipment (PPE) when handling and/or applying pesticides.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (5)	0.0% (0)	5
Use IPM to determine pest control method(s).	0.0% (0)	0.0% (0)	20.0% (1)	80.0% (4)	0.0% (0)	5
Monitor pest populations to determine when to apply pesticides.	0.0% (0)	0.0% (0)	40.0% (2)	60.0% (3)	0.0% (0)	5
Scout routinely to identify existing or potential pest problems.	0.0% (0)	0.0% (0)	40.0% (2)	60.0% (3)	0.0% (0)	5
Spot treat when appropriate.	0.0% (0)	0.0% (0)	20.0% (1)	80.0% (4)	0.0% (0)	5
Store all pesticides in a secured area.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (5)	0.0% (0)	5
Establish pesticide application-free buffer zones per label instructions.	0.0% (0)	20.0% (1)	0.0% (0)	80.0% (4)	0.0% (0)	5
Maintain proper records of all pesticide applications.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (5)	0.0% (0)	5
Read and follow all label directions.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (5)	0.0% (0)	5
Train other employees in proper pest identification and pesticide selection techniques.	0.0% (0)	0.0% (0)	40.0% (2)	60.0% (3)	0.0% (0)	5
Use spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	0.0% (0)	0.0% (0)	0.0% (0)	80.0% (4)	20.0% (1)	5
				answered question		5
				skipped question		0

PAGE: MOWING, MULCHING & RECYCLING

 1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Left grass clippings on the lawn after mowing.	0.0% (0)	20.0% (1)	40.0% (2)	20.0% (1)	20.0% (1)	5
Maintained a mulch depth of 2-3 inches.	0.0% (0)	0.0% (0)	60.0% (3)	20.0% (1)	20.0% (1)	5
Avoided mulching around tree trunks and shrub bases.	0.0% (0)	40.0% (2)	20.0% (1)	20.0% (1)	20.0% (1)	5
Used the highest acceptable mowing height for the grass being grown.	0.0% (0)	20.0% (1)	40.0% (2)	20.0% (1)	20.0% (1)	5
Avoided removing more than a third of the grass leaf blade at one time.	0.0% (0)	20.0% (1)	20.0% (1)	40.0% (2)	20.0% (1)	5
Sharpened mower blades to maintain clean mowing cuts.	0.0% (0)	20.0% (1)	20.0% (1)	40.0% (2)	20.0% (1)	5
Mowed turf when dry to maintain turf quality and health.	0.0% (0)	0.0% (0)	80.0% (4)	0.0% (0)	20.0% (1)	5
						answered question
						5
						skipped question
						0

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Leave grass clippings on the lawn after mowing.	0.0% (0)	0.0% (0)	0.0% (0)	80.0% (4)	20.0% (1)	5
Maintain a mulch depth of 2-3 inches.	0.0% (0)	0.0% (0)	0.0% (0)	80.0% (4)	20.0% (1)	5
Avoid mulching around tree trunks and shrub bases.	0.0% (0)	0.0% (0)	40.0% (2)	40.0% (2)	20.0% (1)	5
Use the highest acceptable mowing height for the grass being grown.	0.0% (0)	0.0% (0)	40.0% (2)	40.0% (2)	20.0% (1)	5
Avoid removing more than a third of the grass leaf blade at one time.	0.0% (0)	0.0% (0)	0.0% (0)	80.0% (4)	20.0% (1)	5
Sharpen mower blades to maintain clean mowing cuts.	0.0% (0)	0.0% (0)	0.0% (0)	80.0% (4)	20.0% (1)	5
Mow turf when dry to maintain turf quality and health.	0.0% (0)	0.0% (0)	40.0% (2)	40.0% (2)	20.0% (1)	5
				answered question		5
				skipped question		0

PAGE: IRRIGATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	0.0% (0)	20.0% (1)	0.0% (0)	40.0% (2)	40.0% (2)	5
Calibrated rain shut-off devices and/or other automated methods to manage irrigation.	20.0% (1)	0.0% (0)	0.0% (0)	40.0% (2)	40.0% (2)	5
Ensured irrigation rates to prevent leaching and runoff.	0.0% (0)	20.0% (1)	0.0% (0)	40.0% (2)	40.0% (2)	5
Used soil moisture or other sensing devices to ensure effective water use.	40.0% (2)	20.0% (1)	0.0% (0)	20.0% (1)	20.0% (1)	5
Applied no more than ½ to ¾ inches of water per irrigation event.	0.0% (0)	20.0% (1)	20.0% (1)	20.0% (1)	40.0% (2)	5
Considered over-irrigation harmful to the plant and environment.	0.0% (0)	40.0% (2)	0.0% (0)	40.0% (2)	20.0% (1)	5
				answered question		5
				skipped question		0

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	0.0% (0)	0.0% (0)	20.0% (1)	40.0% (2)	40.0% (2)	5
Calibrate rain shut-off devices and/or other automated methods to manage irrigation.	0.0% (0)	0.0% (0)	20.0% (1)	40.0% (2)	40.0% (2)	5
Ensure irrigation rates to prevent leaching and runoff.	0.0% (0)	0.0% (0)	40.0% (2)	20.0% (1)	40.0% (2)	5
Use soil moisture or other sensing devices to ensure effective water use.	20.0% (1)	40.0% (2)	0.0% (0)	20.0% (1)	20.0% (1)	5
Apply no more than ½ to ¾ inches of water per irrigation event.	0.0% (0)	0.0% (0)	20.0% (1)	40.0% (2)	40.0% (2)	5
Consider over-irrigation harmful to the plant and environment.	0.0% (0)	20.0% (1)	20.0% (1)	40.0% (2)	20.0% (1)	5
				answered question		5
				skipped question		0

PAGE: CUSTOMER RELATIONS

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count	
Used brochures or included comments with billing to educate clients.	20.0% (1)	0.0% (0)	0.0% (0)	40.0% (2)	40.0% (2)	5	
Assisted clients in setting/programming the irrigation timer.	0.0% (0)	20.0% (1)	0.0% (0)	40.0% (2)	40.0% (2)	5	
Assisted clients or provided services in calibrating irrigation.	0.0% (0)	40.0% (2)	0.0% (0)	20.0% (1)	40.0% (2)	5	
Assisted clients or provided services inspecting the rain sensor.	20.0% (1)	20.0% (1)	0.0% (0)	20.0% (1)	40.0% (2)	5	
Educated clients about the importance of a nutrient management plan.	20.0% (1)	20.0% (1)	0.0% (0)	20.0% (1)	40.0% (2)	5	
Educated clients about the importance of IPM.	20.0% (1)	20.0% (1)	0.0% (0)	20.0% (1)	40.0% (2)	5	
Educated clients about effective irrigation management.	0.0% (0)	20.0% (1)	20.0% (1)	20.0% (1)	40.0% (2)	5	
Educated clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	0.0% (0)	20.0% (1)	20.0% (1)	20.0% (1)	40.0% (2)	5	
						answered question	5
						skipped question	0

2. AFTER participating in the GI-BMP program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use brochures or include comments with billing to educate clients.	0.0% (0)	20.0% (1)	0.0% (0)	40.0% (2)	40.0% (2)	5
Assist clients in setting/programming the irrigation timer.	0.0% (0)	20.0% (1)	0.0% (0)	40.0% (2)	40.0% (2)	5
Assist clients or provide services in calibrating irrigation.	0.0% (0)	40.0% (2)	0.0% (0)	20.0% (1)	40.0% (2)	5
Assist clients or provide services inspecting the rain sensor.	0.0% (0)	40.0% (2)	0.0% (0)	20.0% (1)	40.0% (2)	5
Educate clients about the importance of a nutrient management plan.	0.0% (0)	0.0% (0)	40.0% (2)	20.0% (1)	40.0% (2)	5
Educate clients about the importance of IPM.	0.0% (0)	0.0% (0)	40.0% (2)	20.0% (1)	40.0% (2)	5
Educate clients about effective irrigation management.	0.0% (0)	0.0% (0)	40.0% (2)	20.0% (1)	40.0% (2)	5
Educate clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	0.0% (0)	0.0% (0)	40.0% (2)	20.0% (1)	40.0% (2)	5
				answered question		5
				skipped question		0

PAGE: TRAINING AND INFORMATION NEEDS

1. BEFORE becoming GI-BMP Certified, who did you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	20.0% (1)	80.0% (4)	0.0% (0)	0.0% (0)	0.0% (0)	5
UF/IFAS State Specialist	40.0% (2)	40.0% (2)	20.0% (1)	0.0% (0)	0.0% (0)	5
Chemical company representative	20.0% (1)	40.0% (2)	40.0% (2)	0.0% (0)	0.0% (0)	5
Private consultant	40.0% (2)	40.0% (2)	20.0% (1)	0.0% (0)	0.0% (0)	5
answered question						5
skipped question						0

2. AFTER becoming GI-BMP Certified, who do you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	20.0% (1)	80.0% (4)	0.0% (0)	0.0% (0)	0.0% (0)	5
UF/IFAS State Specialist	20.0% (1)	60.0% (3)	20.0% (1)	0.0% (0)	0.0% (0)	5
Chemical company representative	20.0% (1)	20.0% (1)	60.0% (3)	0.0% (0)	0.0% (0)	5
Private consultant	40.0% (2)	40.0% (2)	20.0% (1)	0.0% (0)	0.0% (0)	5
answered question						5
skipped question						0

3. Indicate your level of satisfaction with the information provided by the GI-BMP training program:

	Very Satisfied	Satisfied	No Opinion	Dissatisfied	Very Dissatisfied	Response Count
The information was relevant.	40.0% (2)	60.0% (3)	0.0% (0)	0.0% (0)	0.0% (0)	
The information was easy to understand.	40.0% (2)	60.0% (3)	0.0% (0)	0.0% (0)	0.0% (0)	
The information was helpful.	40.0% (2)	40.0% (2)	20.0% (1)	0.0% (0)	0.0% (0)	

answered question

skipped question

PAGE: VALUE

1. What is the value of the GI-BMP program for your company?

	Not Applicable	Slightly Important	Important	Very Important	Critical to Company	Response Count
It creates a positive public image.	0.0% (0)	60.0% (3)	20.0% (1)	20.0% (1)	0.0% (0)	
It provides cost-savings.	20.0% (1)	60.0% (3)	0.0% (0)	20.0% (1)	0.0% (0)	
It offers reduced liability.	40.0% (2)	40.0% (2)	20.0% (1)	0.0% (0)	0.0% (0)	
It provides CEUs used to maintain certification.	20.0% (1)	40.0% (2)	20.0% (1)	20.0% (1)	0.0% (0)	

answered question

skipped question

1. What is the value of the GI-BMP program for your company?

Certification helps with marketing to the public.	40.0% (2)	40.0% (2)	20.0% (1)	0.0% (0)	0.0% (0)
It generates additional revenue	40.0% (2)	40.0% (2)	20.0% (1)	0.0% (0)	0.0% (0)

answered question

skipped question

2. What is the value of the GI-BMP program for you?

	Not Important	Slightly Important	Important	Very Important	Critical	Response Count
CEUs to maintain certification	20.0% (1)	0.0% (0)	60.0% (3)	20.0% (1)	0.0% (0)	5
Knowledge increase	0.0% (0)	20.0% (1)	60.0% (3)	20.0% (1)	0.0% (0)	5
Better employment opportunities	20.0% (1)	20.0% (1)	20.0% (1)	40.0% (2)	0.0% (0)	5
More job security	40.0% (2)	0.0% (0)	20.0% (1)	40.0% (2)	0.0% (0)	5
Higher income	40.0% (2)	0.0% (0)	20.0% (1)	40.0% (2)	0.0% (0)	5

answered question 5

skipped question 0

3. Are you aware of the new FDACS "Limited Commercial Fertilizer Applicator Certificate" requirement for urban commercial fertilizer applicators?

	Response Percent	Response Count
Yes	80.0%	4
No	20.0%	1
answered question		5
skipped question		0

4. What percentage (%) of your total employees will require the new limited Urban Commercial Landscape Applicator certificate from FDACS.

	Response Percent	Response Count
25% or less	100.0%	5
50%	0.0%	0
75%	0.0%	0
100%	0.0%	0
answered question		5
skipped question		0

PAGE: COMMENTS

1. What did we miss? Please provide additional comments regarding your experiences as a GI-BMP Certified Professional.

	Response
	Count
	0

answered question	0
skipped question	5