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6

#### PAGE: FLORIDA GREEN INDUSTRY SURVEY

1. How far do you travel to provide services from your business address or center of operation (branch office)?

	Response	Response
	Percent	Count
0-25 miles	33.3%	2
25-50 miles	66.7%	4
50-100 miles	0.0%	0
100-150 miles	0.0%	0
More than 150 miles	0.0%	0

answered question

skipped question 0

2. How long have you been certified as a GI-BMP professional?

Response	Response
Percent	Count

answered question

Survey Results Page 2 of 23

### 2. How long have you been certified as a GI-BMP professional?

Less than 1 year	0.0%	0
1-2 years	16.7%	1
2-3 years	50.0%	3
3-4 years	0.0%	0
4-5 years	0.0%	0
5-6 years	33.3%	2

answered question

skipped question 0

6

#### 3. Indicate your current level of education:

	Response Percent	Response Count
No High School Diploma	0.0%	0
High School/GED Diploma	0.0%	0
Technical School Certificate/Diploma	0.0%	0
Associate Degree	50.0%	3
Bachelor's Degree	0.0%	0
Master's Degree	33.3%	2
Ph.D.	16.7%	1

answered question 6

Survey Results Page 3 of 23

4. Please indicate which of the following describes your company:

	Response Percent	Response Count
Pest Control Company	16.7%	1
Education (Teacher, Instructor)	16.7%	1
Lawn/Landscape Maintenance Service (Mowing/Pruning)	0.0%	0
Ornamental Pest Control Services	16.7%	1
Turfgrass Pest Control Services	0.0%	0
Fertilizer Application Services	0.0%	0
Irrigation Installation/Maintenance Services	0.0%	0
Arborist	0.0%	0
Specialty Turfgrass Management (Golf/Sports Turf)	0.0%	0
Equipment/Material Retail Sales	0.0%	0
Consultant	0.0%	0
Institution (Condominium, Hospital, In-house)	0.0%	0
Government (Public Works, Facility Operations)	0.0%	0
	answered question	6
	skipped question	0

Survey Results Page 4 of 23

### 4. Please indicate which of the following describes your company:

Other (please specify) Show replies	50.0%	3
	answered question	6
	skipped question	0

#### 5. Which of the following best describes your position?

	Response	Response
	Percent	Count
Trainer	0.0%	0
Grounds Maintenance Technician (Mowing, Pruning,Trimming)	0.0%	0
Landscape Contractor	0.0%	0
Landscape Architect	0.0%	0
Landscape Designer	0.0%	0
Landscape Maintenance Pesticide/Fertilizer Technician	0.0%	0
Interiorscape	0.0%	0
Resort/Facility Manager	0.0%	0
Parks/Recreation/Gardens	0.0%	0
Urban Forester	0.0%	0
Irrigation Contractor	0.0%	0

answered question 6

Survey Results Page 5 of 23

### 5. Which of the following best describes your position?

Irrigation Technician	0.0%	0
Golf Course Management	16.7%	1
Specialty Turfgrass Manager (Sports/Recreation Fields)	0.0%	0
Owner	0.0%	0
Branch/Account Manager	0.0%	0
Property Manager	0.0%	0
Pest Control Operator	0.0%	0
Other (please specify) Show replies	83.3%	5

answered question

6

skipped question

0

#### 6. What was the total lawn area fertilized by this company/institution in the past 12 months?

	Response Average	Response Total	Response Count
Number of acres Show replies	20.40	102	5
Total sq.ft. Show replies	0.50	2	4

answered question

5

skipped question

Survey Results Page 6 of 23

### 7. What were your company's total revenues in the past 12 months?

	Response	Response
	Percent	Count
Less than \$100 thousand	33.3%	1
\$100 to \$199 thousand	0.0%	0
\$200 to \$299 thousand	0.0%	0
\$300 to \$399 thousand	0.0%	0
\$400 to 499 thousand	0.0%	0
\$500 to \$999 thousand	0.0%	0
\$1 to \$1.9 million	0.0%	0
\$2 to \$4.9 million	0.0%	0
\$5 to \$9.9 million	0.0%	0
\$10 to \$14.9 million	0.0%	0
\$15 to \$19.9 million	0.0%	0
\$20 to \$24.9 million	0.0%	0
\$25 million or greater	66.7%	2
	answered question	3

skipped question

Survey Results Page 7 of 23

#### 8. What percentage (%) of your total revenue came from fertilizer application services?

	Response	Response
	Percent	Count
None	60.0%	3
25% or less	0.0%	0
50%	0.0%	0
75%	20.0%	1
100%	20.0%	1

answered question

skipped question 1

5

### **PAGE: FERTILIZATION**

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used weather forecasting information to plan a fertilization schedule.	0.0%	25.0% (1)	0.0%	75.0% (3)	0.0%	4
Used soil test results to determine fertilization needs.	25.0% (1)	0.0% (0)	25.0% (1)	50.0% (2)	0.0%	4
Established fertilizer-free buffer zones around water bodies.	0.0%	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4

answered question 4

Survey Results Page 8 of 23

### 1. BEFORE participating in the GI-BMP training program, I

Used a fertilizer broadcast spreader deflector shield.	25.0% (1)	25.0% (1)	0.0%	50.0% (2)	0.0% (0)	4
Read the fertilizer label to determine slow- and quick-release nitrogen sources.	0.0% (0)	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Inspected plant for insect and disease pressures before applying nutrients.	0.0%	25.0% (1)	25.0% (1)	50.0% (2)	0.0%	4
Calibrated fertilizer application equipment.	0.0% (0)	25.0% (1)	25.0% (1)	50.0% (2)	0.0%	4

answered question 4

skipped question 2

#### 2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use weather forecasting information to plan a fertilization schedule.	0.0%	25.0% (1)	0.0%	75.0% (3)	0.0%	4
Use soil test results to determine fertilization needs.	25.0% (1)	0.0% (0)	25.0% (1)	50.0% (2)	0.0%	4
Establish fertilizer-free buffer zones around water bodies.	0.0%	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4

answered question 4

Survey Results Page 9 of 23

### 2. AFTER participating in the GI-BMP training program, I

Use a fertilizer broadcast spreader deflector shield.	0.0% (0)	25.0% (1)	0.0% (0)	75.0% (3)	0.0% (0)	4
Read the fertilizer label to determine slow- and quick-release nitrogen sources.	0.0% (0)	0.0% (0)	0.0%	100.0% (4)	0.0% (0)	4
Inspect plant for insect and disease pressures before applying nutrients.	0.0%	25.0% (1)	0.0%	75.0% (3)	0.0%	4
Calibrate fertilizer application equipment.	0.0% (0)	0.0% (0)	25.0% (1)	75.0% (3)	0.0%	4

answered question

skipped question 2

4

#### **PAGE: PEST MANAGEMENT**

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used Personal Protective Equipment (PPE) when handling and/or applying pesticides.	0.0%	0.0% (0)	25.0% (1)	75.0% (3)	0.0%	4
Used IPM to determine pest control method(s).	0.0%	0.0% (0)	25.0% (1)	75.0% (3)	0.0%	4
Monitored pest populations to determine when to apply pesticides.	0.0%	0.0% (0)	25.0% (1)	75.0% (3)	0.0%	4

answered question 4

Survey Results Page 10 of 23

## 1. BEFORE participating in the GI-BMP training program, I

Scouted routinely to identify existing or potential pest problems.	0.0% (0)	0.0% (0)	25.0% (1)	75.0% (3)	0.0% (0)	4
Performed spot treatment when appropriate.	0.0%	0.0% (0)	25.0% (1)	75.0% (3)	0.0% (0)	4
Stored all pesticides in a secured area.	0.0%	0.0% (0)	0.0% (0)	75.0% (3)	25.0% (1)	4
Established pesticide application-free buffer zones per label instructions.	0.0%	0.0% (0)	25.0% (1)	75.0% (3)	0.0% (0)	4
Maintained proper records of all pesticide applications.	0.0%	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4
Read and followed all label directions.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Trained other employees in proper pest identification and pesticide selection techniques.	0.0% (0)	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4
Used spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	25.0% (1)	0.0% (0)	0.0% (0)	50.0% (2)	25.0% (1)	4

answered question 4

Survey Results Page 11 of 23

## 2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use Personal Protective Equipment (PPE) when handling and/or applying pesticides.	0.0%	0.0% (0)	25.0% (1)	75.0% (3)	0.0%	4
Use IPM to determine pest control method(s).	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Monitor pest populations to determine when to apply pesticides.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Scout routinely to identify existing or potential pest problems.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Spot treat when appropriate.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Store all pesticides in a secured area.	0.0%	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4
Establish pesticide application-free buffer zones per label instructions.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Maintain proper records of all pesticide applications.	0.0%	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4
Read and follow all label directions.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Train other employees in proper pest identification and pesticide selection techniques.	0.0%	0.0% (0)	0.0% (0)	75.0% (3)	25.0% (1)	4

answered question 4

Survey Results Page 12 of 23

### 2. AFTER participating in the GI-BMP training program, I

Use spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	5.0% (1)	0.0% (0)	0.0% (0)	50.0% (2)	25.0% (1)	4
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answered question 4

skipped question 2

### PAGE: MOWING, MULCHING & RECYCLING

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Left grass clippings on the lawn after mowing.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Maintained a mulch depth of 2-3 inches.	0.0%	0.0% (0)	25.0% (1)	75.0% (3)	0.0%	4
Avoided mulching around tree trunks and shrub bases.	25.0% (1)	0.0% (0)	0.0%	75.0% (3)	0.0%	4
Used the highest acceptable mowing height for the grass being grown.	0.0%	0.0% (0)	25.0% (1)	75.0% (3)	0.0%	4
Avoided removing more than a third of the grass leaf blade at one time.	0.0%	0.0% (0)	25.0% (1)	75.0% (3)	0.0%	4

answered question 4

Survey Results Page 13 of 23

### 1. BEFORE participating in the GI-BMP training program, I

Sharpened mower blades to maintain clean mowing cuts.	0.0%	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4
Mowed turf when dry to maintain turf quality and health.	25.0% (1)	0.0% (0)	25.0% (1)	50.0% (2)	0.0% (0)	4

answered question

skipped question 2

4

### 2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Leave grass clippings on the lawn after mowing.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Maintain a mulch depth of 2-3 inches.	0.0%	0.0% (0)	25.0% (1)	75.0% (3)	0.0%	4
Avoid mulching around tree trunks and shrub bases.	0.0%	25.0% (1)	0.0%	75.0% (3)	0.0%	4
Use the highest acceptable mowing height for the grass being grown.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0% (0)	4
Avoid removing more than a third of the grass leaf blade at one time.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4

answered question 4

Survey Results Page 14 of 23

### 2. AFTER participating in the GI-BMP training program, I

Sharpen mower blades to maintain clean mowing cuts.	0.0%	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4
Mow turf when dry to maintain turf quality and health.	25.0% (1)	0.0% (0)	25.0% (1)	50.0% (2)	0.0%	4

answered question

4

skipped question

2

#### **PAGE: IRRIGATION**

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Calibrated rain shut-off devices and/or other automated methods to manage irrigation.	0.0%	0.0% (0)	25.0% (1)	75.0% (3)	0.0%	4
Ensured irrigation rates to prevent leaching and runoff.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Used soil moisture or other sensing devices to ensure effective water use.	0.0%	0.0% (0)	25.0% (1)	50.0% (2)	25.0% (1)	4

answered question

skipped question

4

Survey Results Page 15 of 23

### 1. BEFORE participating in the GI-BMP training program, I

Applied no more than ½ to ¾ inches of water per irrigation event.	0.0% (0)	0.0% (0)	0.0%	100.0% (4)	0.0% (0)	4
Considered over- irrigation harmful to the plant and environment.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4

# answered question

# skipped question 2

4

### 2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Calibrate rain shut-off devices and/or other automated methods to manage irrigation.	0.0%	0.0% (0)	25.0% (1)	75.0% (3)	0.0%	4
Ensure irrigation rates to prevent leaching and runoff.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4
Use soil moisture or other sensing devices to ensure effective water use.	0.0%	0.0% (0)	25.0% (1)	50.0% (2)	25.0% (1)	4
Apply no more than ½ to ¾ inches of water per irrigation event.	0.0%	0.0% (0)	0.0%	100.0% (4)	0.0%	4

answered question

skipped question 2

Survey Results Page 16 of 23

### 2. AFTER participating in the GI-BMP training program, I

Consider over-irrigation harmful to the plant and environment.	0.0% (0)	0.0% (0)	0.0%	100.0% (4)	0.0% (0)	4
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answered question 4

skipped question 2

### **PAGE: CUSTOMER RELATIONS**

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used brochures or included comments with billing to educate clients.	0.0%	0.0% (0)	0.0%	25.0% (1)	75.0% (3)	4
Assisted clients in setting/programming the irrigation timer.	0.0%	0.0% (0)	25.0% (1)	25.0% (1)	50.0% (2)	4
Assisted clients or provided services in calibrating irrigation.	0.0%	0.0% (0)	25.0% (1)	25.0% (1)	50.0% (2)	4
Assisted clients or provided services inspecting the rain sensor.	0.0%	25.0% (1)	0.0%	25.0% (1)	50.0% (2)	4
Educated clients about the importance of a nutrient management plan.	0.0%	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4

answered question 4

Survey Results Page 17 of 23

### 1. BEFORE participating in the GI-BMP training program, I

Educated clients about the importance of IPM.	0.0%	0.0% (0)	0.0% (0)	75.0% (3)	25.0% (1)	4
Educated clients about effective irrigation management.	0.0%	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4
Educated clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	0.0% (0)	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4

answered question 4

skipped question 2

### 2. AFTER participating in the GI-BMP program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use brochures or include comments with billing to educate clients.	0.0%	0.0% (0)	0.0%	25.0% (1)	75.0% (3)	4
Assist clients in setting/programming the irrigation timer.	0.0%	25.0% (1)	0.0%	25.0% (1)	50.0% (2)	4
Assist clients or provide services in calibrating irrigation.	0.0%	25.0% (1)	0.0%	25.0% (1)	50.0% (2)	4
Assist clients or provide services inspecting the rain sensor.	0.0%	0.0% (0)	25.0% (1)	25.0% (1)	50.0% (2)	4

answered question 4

Survey Results Page 18 of 23

#### 2. AFTER participating in the GI-BMP program, I

Educate clients about the importance of a nutrient management plan.	0.0% (0)	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4
Educate clients about the importance of IPM.	0.0% (0)	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4
Educate clients about effective irrigation management.	0.0%	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4
Educate clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	0.0% (0)	0.0% (0)	0.0%	75.0% (3)	25.0% (1)	4

answered question 4

skipped question 2

#### PAGE: TRAINING AND INFORMATION NEEDS

1. BEFORE becoming GI-BMP Certified, who did you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	0.0% (0)	25.0% (1)	0.0%	50.0% (2)	25.0% (1)	4
UF/IFAS State Specialist	0.0% (0)	0.0% (0)	25.0% (1)	25.0% (1)	50.0% (2)	4
Chemical company representative	0.0% (0)	25.0% (1)	50.0% (2)	0.0%	25.0% (1)	4

answered question 4

Survey Results Page 19 of 23

1. BEFORE becoming GI-BMP Certified, who did you contact for help with a landscape/lawn problem?

Private consultant	50.0% (2)	0.0% (0)	25.0% (1)	0.0%	25.0% (1)	4
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### answered question

## skipped question 2

4

#### 2. AFTER becoming GI-BMP Certified, who do you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	0.0% (0)	25.0% (1)	0.0%	50.0% (2)	25.0% (1)	4
UF/IFAS State Specialist	0.0% (0)	25.0% (1)	0.0%	25.0% (1)	50.0% (2)	4
Chemical company representative	0.0% (0)	25.0% (1)	50.0% (2)	0.0%	25.0% (1)	4
Private consultant	50.0% (2)	0.0% (0)	25.0% (1)	0.0%	25.0% (1)	4

answered question 4

Survey Results Page 20 of 23

3. Indicate your level of satisfaction with the information provided by the GI-BMP training program:

	Very Satisfied	Satisfied	No Opinion	Dissatisfied	Very Dissatisfied	Respo Count
The information was relevant.	50.0% (2)	25.0% (1)	25.0% (1)	0.0% (0)	0.0% (0)	
The information was easy to understand.	50.0% (2)	25.0% (1)	25.0% (1)	0.0% (0)	0.0% (0)	
The information was helpful.	75.0% (3)	0.0% (0)	25.0% (1)	0.0% (0)	0.0% (0)	

answered question

skipped question

### **PAGE: VALUE**

1. What is the value of the GI-BMP program for your company?

	Not Applicable	Slightly Important	Important	Very Important	Critical to	Respo
It creates a positive public image.	25.0% (1)	0.0% (0)	25.0% (1)	50.0% (2)	0.0% (0)	
It provides cost-savings.	100.0% (4)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	
It offers reduced liability.	100.0% (4)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	
It provides CEUs used to maintain certification.	33.3% (1)	0.0% (0)	0.0% (0)	66.7% (2)	0.0% (0)	

answered question

Survey Results Page 21 of 23

### 1. What is the value of the GI-BMP program for your company?

Certification helps with marketing to the public.	50.0% (2)	0.0% (0)	25.0% (1)	25.0% (1)	0.0% (0)
It generates additional revenue	100.0% (3)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)

# answered question

# skipped question

### 2. What is the value of the GI-BMP program for you?

	Not Important	Slightly Important	Important	Very Important	Critical	Response Count
CEUs to maintain certification	50.0% (2)	0.0% (0)	0.0% (0)	50.0% (2)	0.0%	4
Knowledge increase	50.0% (2)	0.0% (0)	0.0% (0)	50.0% (2)	0.0%	4
Better employment opportunities	75.0% (3)	0.0% (0)	0.0% (0)	25.0% (1)	0.0%	4
More job security	66.7% (2)	0.0% (0)	0.0% (0)	33.3% (1)	0.0%	3
Higher income	100.0% (4)	0.0% (0)	0.0% (0)	0.0% (0)	0.0%	4

answered question

skipped question 2

Survey Results Page 22 of 23

3. Are you aware of the new FDACS "Limited Commercial Fertilizer Applicator Certificate" requirement for urban commercial fertilizer applicators?

Response	Response		
Percent	Count		
100.0%	4		
0.0%			
	100.0%		

answered question

skipped question 2

4

4. What percentage (%) of your total employees will require the new limited Urban Commercial Landscape Applicator certificate from FDACS.

	Response	Response	
	Percent	Count	
25% or less	75.0%	3	
50%	0.0%	0	
75%	0.0%	0	
100%	25.0%	1	
	answered question	4	

skipped question 2

**PAGE: COMMENTS** 

Survey Results Page 23 of 23

What did we miss? Please provide additional comments regarding your experiences as a GI-BM Professional.	P Certified
	Response
	Count
Show replies	2
answered question	2
skipped question	4