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PAGE: FLORIDA GREEN INDUSTRY SURVEY

1. How far do you travel to provide services from your business address or center of operation (branch office)?

	Response Percent	Response Count
0-25 miles	72.2%	13
25-50 miles	22.2%	4
50-100 miles	5.6%	1
100-150 miles	0.0%	0
More than 150 miles	0.0%	0
	answered question	18
	skipped question	0

2. How long have you been certified as a GI-BMP professional?

	Response Percent	Response Count
	answered question	18
	skipped question	0

2. How long have you been certified as a GI-BMP professional?

Less than 1 year	27.8%	5
1-2 years	50.0%	9
2-3 years	0.0%	0
3-4 years	5.6%	1
4-5 years	11.1%	2
5-6 years	5.6%	1
	answered question	18
	skipped question	0

3. Indicate your current level of education:

	Response Percent	Response Count
No High School Diploma	5.6%	1
High School/GED Diploma	50.0%	9
Technical School Certificate/Diploma	22.2%	4
Associate Degree	11.1%	2
Bachelor's Degree	5.6%	1
Master's Degree	5.6%	1
Ph.D.	0.0%	0
	answered question	18
	skipped question	0

4. Please indicate which of the following describes your company:

	Response Percent	Response Count
Pest Control Company	5.6%	1
Education (Teacher, Instructor)	0.0%	0
Lawn/Landscape Maintenance Service (Mowing/Pruning)	38.9%	7
Ornamental Pest Control Services	11.1%	2
Turfgrass Pest Control Services	5.6%	1
Fertilizer Application Services	11.1%	2
Irrigation Installation/Maintenance Services	16.7%	3
Arborist	0.0%	0
Specialty Turfgrass Management (Golf/Sports Turf)	5.6%	1
Equipment/Material Retail Sales	0.0%	0
Consultant	11.1%	2
Institution (Condominium, Hospital, In-house)	5.6%	1
Government (Public Works, Facility Operations)	38.9%	7
	answered question	18
	skipped question	0

4. Please indicate which of the following describes your company:

Other (please specify) Show replies	5.6%	1
answered question		18
skipped question		0

5. Which of the following best describes your position?

	Response Percent	Response Count
Trainer	0.0%	0
Grounds Maintenance Technician (Mowing, Pruning, Trimming)	16.7%	3
Landscape Contractor	5.6%	1
Landscape Architect	0.0%	0
Landscape Designer	5.6%	1
Landscape Maintenance Pesticide/Fertilizer Technician	11.1%	2
Interiorscape	5.6%	1
Resort/Facility Manager	0.0%	0
Parks/Recreation/Gardens	11.1%	2
Urban Forester	0.0%	0
Irrigation Contractor	5.6%	1
answered question		18
skipped question		0

5. Which of the following best describes your position?

Irrigation Technician	5.6%	1
Golf Course Management	5.6%	1
Specialty Turfgrass Manager (Sports/Recreation Fields)	0.0%	0
Owner	33.3%	6
Branch/Account Manager	5.6%	1
Property Manager	11.1%	2
Pest Control Operator	5.6%	1
Other (please specify) Show replies	16.7%	3
	answered question	18
	skipped question	0

6. What was the total lawn area fertilized by this company/institution in the past 12 months?

	Response Average	Response Total	Response Count
Number of acres Show replies	10.92	142	13
Total sq.ft. Show replies	54,450.00	217,800	4
	answered question		13
	skipped question		5

7. What were your company's total revenues in the past 12 months?

	Response Percent	Response Count
Less than \$100 thousand	58.3%	7
\$100 to \$199 thousand	0.0%	0
\$200 to \$299 thousand	0.0%	0
\$300 to \$399 thousand	0.0%	0
\$400 to 499 thousand	0.0%	0
\$500 to \$999 thousand	8.3%	1
\$1 to \$1.9 million	8.3%	1
\$2 to \$4.9 million	0.0%	0
\$5 to \$9.9 million	16.7%	2
\$10 to \$14.9 million	0.0%	0
\$15 to \$19.9 million	8.3%	1
\$20 to \$24.9 million	0.0%	0
\$25 million or greater	0.0%	0
	answered question	12
	skipped question	6

8. What percentage (%) of your total revenue came from fertilizer application services?

	Response Percent	Response Count
None	56.3%	9
25% or less	31.3%	5
50%	6.3%	1
75%	6.3%	1
100%	0.0%	0
	answered question	16
	skipped question	2

PAGE: FERTILIZATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used weather forecasting information to plan a fertilization schedule.	6.7% (1)	0.0% (0)	20.0% (3)	40.0% (6)	33.3% (5)	15
Used soil test results to determine fertilization needs.	13.3% (2)	13.3% (2)	20.0% (3)	26.7% (4)	26.7% (4)	15
Established fertilizer-free buffer zones around water bodies.	6.7% (1)	6.7% (1)	0.0% (0)	60.0% (9)	26.7% (4)	15
				answered question		15
				skipped question		3

1. BEFORE participating in the GI-BMP training program, I

Used a fertilizer broadcast spreader deflector shield.	6.7% (1)	13.3% (2)	6.7% (1)	53.3% (8)	20.0% (3)	15
Read the fertilizer label to determine slow- and quick-release nitrogen sources.	0.0% (0)	0.0% (0)	6.7% (1)	73.3% (11)	20.0% (3)	15
Inspected plant for insect and disease pressures before applying nutrients.	0.0% (0)	6.7% (1)	13.3% (2)	60.0% (9)	20.0% (3)	15
Calibrated fertilizer application equipment.	0.0% (0)	6.7% (1)	13.3% (2)	60.0% (9)	20.0% (3)	15
answered question						15
skipped question						3

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use weather forecasting information to plan a fertilization schedule.	0.0% (0)	13.3% (2)	6.7% (1)	53.3% (8)	26.7% (4)	15
Use soil test results to determine fertilization needs.	0.0% (0)	13.3% (2)	33.3% (5)	33.3% (5)	20.0% (3)	15
Establish fertilizer-free buffer zones around water bodies.	0.0% (0)	6.7% (1)	6.7% (1)	60.0% (9)	26.7% (4)	15
Use a fertilizer broadcast spreader deflector shield.	0.0% (0)	6.7% (1)	13.3% (2)	60.0% (9)	20.0% (3)	15
answered question						15
skipped question						3

2. AFTER participating in the GI-BMP training program, I

Read the fertilizer label to determine slow- and quick-release nitrogen sources.	0.0% (0)	6.7% (1)	6.7% (1)	66.7% (10)	20.0% (3)	15
Inspect plant for insect and disease pressures before applying nutrients.	0.0% (0)	6.7% (1)	13.3% (2)	60.0% (9)	20.0% (3)	15
Calibrate fertilizer application equipment.	0.0% (0)	6.7% (1)	20.0% (3)	53.3% (8)	20.0% (3)	15
answered question						15
skipped question						3

PAGE: PEST MANAGEMENT

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used Personal Protective Equipment (PPE) when handling and/or applying pesticides.	0.0% (0)	6.7% (1)	13.3% (2)	66.7% (10)	13.3% (2)	15
Used IPM to determine pest control method(s).	13.3% (2)	13.3% (2)	26.7% (4)	33.3% (5)	13.3% (2)	15
Monitored pest populations to determine when to apply pesticides.	6.7% (1)	20.0% (3)	26.7% (4)	33.3% (5)	13.3% (2)	15
Scouted routinely to identify existing or potential pest problems.	6.7% (1)	13.3% (2)	40.0% (6)	26.7% (4)	13.3% (2)	15
answered question						15
skipped question						3

1. BEFORE participating in the GI-BMP training program, I

Performed spot treatment when appropriate.	0.0% (0)	13.3% (2)	33.3% (5)	40.0% (6)	13.3% (2)	15
Stored all pesticides in a secured area.	0.0% (0)	0.0% (0)	13.3% (2)	73.3% (11)	13.3% (2)	15
Established pesticide application-free buffer zones per label instructions.	0.0% (0)	13.3% (2)	0.0% (0)	73.3% (11)	13.3% (2)	15
Maintained proper records of all pesticide applications.	0.0% (0)	6.7% (1)	26.7% (4)	53.3% (8)	13.3% (2)	15
Read and followed all label directions.	0.0% (0)	6.7% (1)	6.7% (1)	73.3% (11)	13.3% (2)	15
Trained other employees in proper pest identification and pesticide selection techniques.	6.7% (1)	20.0% (3)	20.0% (3)	33.3% (5)	20.0% (3)	15
Used spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	0.0% (0)	13.3% (2)	13.3% (2)	53.3% (8)	20.0% (3)	15
answered question						15
skipped question						3

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
answered question						15
skipped question						3

2. AFTER participating in the GI-BMP training program, I

Use Personal Protective Equipment (PPE) when handling and/or applying pesticides.	0.0% (0)	0.0% (0)	20.0% (3)	66.7% (10)	13.3% (2)	15
Use IPM to determine pest control method(s).	6.7% (1)	0.0% (0)	20.0% (3)	60.0% (9)	13.3% (2)	15
Monitor pest populations to determine when to apply pesticides.	0.0% (0)	26.7% (4)	0.0% (0)	60.0% (9)	13.3% (2)	15
Scout routinely to identify existing or potential pest problems.	0.0% (0)	13.3% (2)	13.3% (2)	60.0% (9)	13.3% (2)	15
Spot treat when appropriate.	0.0% (0)	13.3% (2)	13.3% (2)	60.0% (9)	13.3% (2)	15
Store all pesticides in a secured area.	0.0% (0)	0.0% (0)	0.0% (0)	86.7% (13)	13.3% (2)	15
Establish pesticide application-free buffer zones per label instructions.	0.0% (0)	13.3% (2)	0.0% (0)	73.3% (11)	13.3% (2)	15
Maintain proper records of all pesticide applications.	0.0% (0)	0.0% (0)	13.3% (2)	73.3% (11)	13.3% (2)	15
Read and follow all label directions.	0.0% (0)	0.0% (0)	0.0% (0)	86.7% (13)	13.3% (2)	15
Train other employees in proper pest identification and pesticide selection techniques.	0.0% (0)	13.3% (2)	0.0% (0)	66.7% (10)	20.0% (3)	15
Use spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	0.0% (0)	6.7% (1)	0.0% (0)	73.3% (11)	20.0% (3)	15
				answered question		15
				skipped question		3

PAGE: MOWING, MULCHING & RECYCLING

 1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Left grass clippings on the lawn after mowing.	0.0% (0)	7.7% (1)	30.8% (4)	46.2% (6)	15.4% (2)	13
Maintained a mulch depth of 2-3 inches.	0.0% (0)	7.7% (1)	30.8% (4)	46.2% (6)	15.4% (2)	13
Avoided mulching around tree trunks and shrub bases.	23.1% (3)	7.7% (1)	30.8% (4)	23.1% (3)	15.4% (2)	13
Used the highest acceptable mowing height for the grass being grown.	0.0% (0)	7.7% (1)	30.8% (4)	46.2% (6)	15.4% (2)	13
Avoided removing more than a third of the grass leaf blade at one time.	0.0% (0)	7.7% (1)	30.8% (4)	46.2% (6)	15.4% (2)	13
Sharpened mower blades to maintain clean mowing cuts.	0.0% (0)	7.7% (1)	30.8% (4)	46.2% (6)	15.4% (2)	13
Mowed turf when dry to maintain turf quality and health.	0.0% (0)	7.7% (1)	53.8% (7)	23.1% (3)	15.4% (2)	13
				answered question		13
				skipped question		5

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Leave grass clippings on the lawn after mowing.	0.0% (0)	0.0% (0)	30.8% (4)	53.8% (7)	15.4% (2)	13
Maintain a mulch depth of 2-3 inches.	0.0% (0)	7.7% (1)	23.1% (3)	53.8% (7)	15.4% (2)	13
Avoid mulching around tree trunks and shrub bases.	0.0% (0)	7.7% (1)	30.8% (4)	46.2% (6)	15.4% (2)	13
Use the highest acceptable mowing height for the grass being grown.	0.0% (0)	7.7% (1)	23.1% (3)	53.8% (7)	15.4% (2)	13
Avoid removing more than a third of the grass leaf blade at one time.	0.0% (0)	7.7% (1)	23.1% (3)	53.8% (7)	15.4% (2)	13
Sharpen mower blades to maintain clean mowing cuts.	0.0% (0)	7.7% (1)	23.1% (3)	53.8% (7)	15.4% (2)	13
Mow turf when dry to maintain turf quality and health.	0.0% (0)	7.7% (1)	38.5% (5)	38.5% (5)	15.4% (2)	13
				answered question		13
				skipped question		5

PAGE: IRRIGATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	0.0% (0)	7.7% (1)	15.4% (2)	46.2% (6)	30.8% (4)	13
Calibrated rain shut-off devices and/or other automated methods to manage irrigation.	0.0% (0)	7.7% (1)	30.8% (4)	23.1% (3)	38.5% (5)	13
Ensured irrigation rates to prevent leaching and runoff.	0.0% (0)	7.7% (1)	23.1% (3)	38.5% (5)	30.8% (4)	13
Used soil moisture or other sensing devices to ensure effective water use.	23.1% (3)	7.7% (1)	30.8% (4)	7.7% (1)	30.8% (4)	13
Applied no more than ½ to ¾ inches of water per irrigation event.	0.0% (0)	7.7% (1)	38.5% (5)	23.1% (3)	30.8% (4)	13
Considered over-irrigation harmful to the plant and environment.	0.0% (0)	0.0% (0)	38.5% (5)	38.5% (5)	23.1% (3)	13
				answered question		13
				skipped question		5

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	0.0% (0)	0.0% (0)	23.1% (3)	46.2% (6)	30.8% (4)	13
Calibrate rain shut-off devices and/or other automated methods to manage irrigation.	0.0% (0)	7.7% (1)	15.4% (2)	38.5% (5)	38.5% (5)	13
Ensure irrigation rates to prevent leaching and runoff.	0.0% (0)	0.0% (0)	15.4% (2)	53.8% (7)	30.8% (4)	13
Use soil moisture or other sensing devices to ensure effective water use.	23.1% (3)	0.0% (0)	23.1% (3)	23.1% (3)	30.8% (4)	13
Apply no more than ½ to ¾ inches of water per irrigation event.	0.0% (0)	0.0% (0)	30.8% (4)	38.5% (5)	30.8% (4)	13
Consider over-irrigation harmful to the plant and environment.	0.0% (0)	0.0% (0)	23.1% (3)	53.8% (7)	23.1% (3)	13
				answered question		13
				skipped question		5

PAGE: CUSTOMER RELATIONS

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used brochures or included comments with billing to educate clients.	7.7% (1)	30.8% (4)	15.4% (2)	0.0% (0)	46.2% (6)	13
Assisted clients in setting/programming the irrigation timer.	7.7% (1)	7.7% (1)	30.8% (4)	15.4% (2)	38.5% (5)	13
Assisted clients or provided services in calibrating irrigation.	7.7% (1)	15.4% (2)	30.8% (4)	7.7% (1)	38.5% (5)	13
Assisted clients or provided services inspecting the rain sensor.	7.7% (1)	15.4% (2)	30.8% (4)	7.7% (1)	38.5% (5)	13
Educated clients about the importance of a nutrient management plan.	0.0% (0)	15.4% (2)	38.5% (5)	7.7% (1)	38.5% (5)	13
Educated clients about the importance of IPM.	0.0% (0)	23.1% (3)	30.8% (4)	7.7% (1)	38.5% (5)	13
Educated clients about effective irrigation management.	0.0% (0)	23.1% (3)	30.8% (4)	7.7% (1)	38.5% (5)	13
Educated clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	0.0% (0)	23.1% (3)	23.1% (3)	15.4% (2)	38.5% (5)	13
					answered question	13
					skipped question	5

2. AFTER participating in the GI-BMP program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use brochures or include comments with billing to educate clients.	7.7% (1)	15.4% (2)	7.7% (1)	30.8% (4)	38.5% (5)	13
Assist clients in setting/programming the irrigation timer.	0.0% (0)	15.4% (2)	23.1% (3)	23.1% (3)	38.5% (5)	13
Assist clients or provide services in calibrating irrigation.	0.0% (0)	15.4% (2)	23.1% (3)	23.1% (3)	38.5% (5)	13
Assist clients or provide services inspecting the rain sensor.	0.0% (0)	23.1% (3)	23.1% (3)	15.4% (2)	38.5% (5)	13
Educate clients about the importance of a nutrient management plan.	0.0% (0)	15.4% (2)	15.4% (2)	30.8% (4)	38.5% (5)	13
Educate clients about the importance of IPM.	0.0% (0)	15.4% (2)	7.7% (1)	38.5% (5)	38.5% (5)	13
Educate clients about effective irrigation management.	0.0% (0)	15.4% (2)	7.7% (1)	38.5% (5)	38.5% (5)	13
Educate clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	0.0% (0)	15.4% (2)	7.7% (1)	38.5% (5)	38.5% (5)	13
				answered question		13
				skipped question		5

PAGE: TRAINING AND INFORMATION NEEDS

1. BEFORE becoming GI-BMP Certified, who did you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	0.0% (0)	30.8% (4)	23.1% (3)	15.4% (2)	30.8% (4)	13
UF/IFAS State Specialist	15.4% (2)	23.1% (3)	23.1% (3)	7.7% (1)	30.8% (4)	13
Chemical company representative	7.7% (1)	38.5% (5)	7.7% (1)	15.4% (2)	30.8% (4)	13
Private consultant	15.4% (2)	30.8% (4)	15.4% (2)	7.7% (1)	30.8% (4)	13
answered question						13
skipped question						5

2. AFTER becoming GI-BMP Certified, who do you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	0.0% (0)	7.7% (1)	53.8% (7)	7.7% (1)	30.8% (4)	13
UF/IFAS State Specialist	15.4% (2)	15.4% (2)	23.1% (3)	15.4% (2)	30.8% (4)	13
Chemical company representative	7.7% (1)	23.1% (3)	15.4% (2)	23.1% (3)	30.8% (4)	13
Private consultant	15.4% (2)	15.4% (2)	30.8% (4)	7.7% (1)	30.8% (4)	13
answered question						13
skipped question						5

3. Indicate your level of satisfaction with the information provided by the GI-BMP training program:

	Very Satisfied	Satisfied	No Opinion	Dissatisfied	Very Dissatisfied	Response Count
The information was relevant.	46.2% (6)	30.8% (4)	23.1% (3)	0.0% (0)	0.0% (0)	
The information was easy to understand.	46.2% (6)	38.5% (5)	15.4% (2)	0.0% (0)	0.0% (0)	
The information was helpful.	53.8% (7)	23.1% (3)	23.1% (3)	0.0% (0)	0.0% (0)	

answered question

skipped question

PAGE: VALUE

1. What is the value of the GI-BMP program for your company?

	Not Applicable	Slightly Important	Important	Very Important	Critical to Company	Response Count
It creates a positive public image.	23.1% (3)	0.0% (0)	30.8% (4)	23.1% (3)	23.1% (3)	
It provides cost-savings.	23.1% (3)	0.0% (0)	30.8% (4)	23.1% (3)	23.1% (3)	
It offers reduced liability.	23.1% (3)	7.7% (1)	23.1% (3)	23.1% (3)	23.1% (3)	
It provides CEUs used to maintain certification.	7.7% (1)	0.0% (0)	38.5% (5)	46.2% (6)	7.7% (1)	

answered question

skipped question

1. What is the value of the GI-BMP program for your company?

Certification helps with marketing to the public.	30.8% (4)	0.0% (0)	23.1% (3)	23.1% (3)	23.1% (3)
It generates additional revenue	46.2% (6)	0.0% (0)	15.4% (2)	15.4% (2)	23.1% (3)

answered question

skipped question

2. What is the value of the GI-BMP program for you?

	Not Important	Slightly Important	Important	Very Important	Critical	Response Count
CEUs to maintain certification	7.7% (1)	0.0% (0)	61.5% (8)	23.1% (3)	7.7% (1)	13
Knowledge increase	0.0% (0)	7.7% (1)	38.5% (5)	38.5% (5)	15.4% (2)	13
Better employment opportunities	23.1% (3)	15.4% (2)	23.1% (3)	30.8% (4)	7.7% (1)	13
More job security	7.7% (1)	15.4% (2)	38.5% (5)	30.8% (4)	7.7% (1)	13
Higher income	38.5% (5)	0.0% (0)	30.8% (4)	23.1% (3)	7.7% (1)	13

answered question 13

skipped question 5

3. Are you aware of the new FDACS "Limited Commercial Fertilizer Applicator Certificate" requirement for urban commercial fertilizer applicators?

	Response Percent	Response Count
Yes	84.6%	11
No	15.4%	2
answered question		13
skipped question		5

4. What percentage (%) of your total employees will require the new limited Urban Commercial Landscape Applicator certificate from FDACS.

	Response Percent	Response Count
25% or less	53.8%	7
50%	7.7%	1
75%	7.7%	1
100%	30.8%	4
answered question		13
skipped question		5

PAGE: COMMENTS

1. What did we miss? Please provide additional comments regarding your experiences as a GI-BMP Certified Professional.

	Response
	Count
	Show replies
	3
answered question	3
skipped question	15
