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PAGE: FLORIDA GREEN INDUSTRY SURVEY

1. How far do you travel to provide services from your business address or center of operation (branch office)?

	Response Percent	Response Count
0-25 miles	54.5%	6
25-50 miles	27.3%	3
50-100 miles	18.2%	2
100-150 miles	0.0%	0
More than 150 miles	0.0%	0
	answered question	11
	skipped question	0

2. How long have you been certified as a GI-BMP professional?

	Response Percent	Response Count
	answered question	11
	skipped question	0

2. How long have you been certified as a GI-BMP professional?

Less than 1 year	36.4%	4
1-2 years	27.3%	3
2-3 years	18.2%	2
3-4 years	9.1%	1
4-5 years	0.0%	0
5-6 years	9.1%	1
	answered question	11
	skipped question	0

3. Indicate your current level of education:

	Response Percent	Response Count
No High School Diploma	0.0%	0
High School/GED Diploma	45.5%	5
Technical School Certificate/Diploma	0.0%	0
Associate Degree	18.2%	2
Bachelor's Degree	27.3%	3
Master's Degree	9.1%	1
Ph.D.	0.0%	0
	answered question	11
	skipped question	0

4. Please indicate which of the following describes your company:

	Response Percent	Response Count
Pest Control Company	9.1%	1
Education (Teacher, Instructor)	9.1%	1
Lawn/Landscape Maintenance Service (Mowing/Pruning)	27.3%	3
Ornamental Pest Control Services	0.0%	0
Turfgrass Pest Control Services	0.0%	0
Fertilizer Application Services	0.0%	0
Irrigation Installation/Maintenance Services	0.0%	0
Arborist	9.1%	1
Specialty Turfgrass Management (Golf/Sports Turf)	0.0%	0
Equipment/Material Retail Sales	0.0%	0
Consultant	18.2%	2
Institution (Condominium, Hospital, In-house)	0.0%	0
Government (Public Works, Facility Operations)	18.2%	2
	answered question	11
	skipped question	0

4. Please indicate which of the following describes your company:

Other (please specify) Show replies	18.2%	2
answered question		11
skipped question		0

5. Which of the following best describes your position?

	Response Percent	Response Count
Trainer	0.0%	0
Grounds Maintenance Technician (Mowing, Pruning, Trimming)	36.4%	4
Landscape Contractor	0.0%	0
Landscape Architect	0.0%	0
Landscape Designer	0.0%	0
Landscape Maintenance Pesticide/Fertilizer Technician	9.1%	1
Interiorscape	0.0%	0
Resort/Facility Manager	0.0%	0
Parks/Recreation/Gardens	18.2%	2
Urban Forester	0.0%	0
Irrigation Contractor	0.0%	0
answered question		11
skipped question		0

5. Which of the following best describes your position?

Irrigation Technician	0.0%	0
Golf Course Management	0.0%	0
Specialty Turfgrass Manager (Sports/Recreation Fields)	0.0%	0
Owner	9.1%	1
Branch/Account Manager	0.0%	0
Property Manager	0.0%	0
Pest Control Operator	9.1%	1
Other (please specify) Show replies	18.2%	2
answered question		11
skipped question		0

6. What was the total lawn area fertilized by this company/institution in the past 12 months?

	Response Average	Response Total	Response Count
Number of acres Show replies	98.25	393	4
Total sq.ft. Show replies	1,000.00	1,000	1
answered question			4
skipped question			7

7. What were your company's total revenues in the past 12 months?

	Response Percent	Response Count
Less than \$100 thousand	50.0%	3
\$100 to \$199 thousand	0.0%	0
\$200 to \$299 thousand	16.7%	1
\$300 to \$399 thousand	0.0%	0
\$400 to 499 thousand	0.0%	0
\$500 to \$999 thousand	0.0%	0
\$1 to \$1.9 million	0.0%	0
\$2 to \$4.9 million	33.3%	2
\$5 to \$9.9 million	0.0%	0
\$10 to \$14.9 million	0.0%	0
\$15 to \$19.9 million	0.0%	0
\$20 to \$24.9 million	0.0%	0
\$25 million or greater	0.0%	0
	answered question	6
	skipped question	5

8. What percentage (%) of your total revenue came from fertilizer application services?

	Response Percent	Response Count
None	44.4%	4
25% or less	44.4%	4
50%	11.1%	1
75%	0.0%	0
100%	0.0%	0
	answered question	9
	skipped question	2

PAGE: FERTILIZATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used weather forecasting information to plan a fertilization schedule.	0.0% (0)	44.4% (4)	22.2% (2)	11.1% (1)	22.2% (2)	9
Used soil test results to determine fertilization needs.	22.2% (2)	33.3% (3)	11.1% (1)	0.0% (0)	33.3% (3)	9
Established fertilizer-free buffer zones around water bodies.	0.0% (0)	22.2% (2)	22.2% (2)	22.2% (2)	33.3% (3)	9
						answered question
						9
						skipped question
						2

1. BEFORE participating in the GI-BMP training program, I

Used a fertilizer broadcast spreader deflector shield.	11.1% (1)	0.0% (0)	44.4% (4)	22.2% (2)	22.2% (2)	9
Read the fertilizer label to determine slow- and quick-release nitrogen sources.	0.0% (0)	11.1% (1)	22.2% (2)	44.4% (4)	22.2% (2)	9
Inspected plant for insect and disease pressures before applying nutrients.	11.1% (1)	0.0% (0)	0.0% (0)	66.7% (6)	22.2% (2)	9
Calibrated fertilizer application equipment.	0.0% (0)	22.2% (2)	33.3% (3)	22.2% (2)	22.2% (2)	9
answered question						9
skipped question						2

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use weather forecasting information to plan a fertilization schedule.	0.0% (0)	11.1% (1)	22.2% (2)	44.4% (4)	22.2% (2)	9
Use soil test results to determine fertilization needs.	22.2% (2)	22.2% (2)	0.0% (0)	22.2% (2)	33.3% (3)	9
Establish fertilizer-free buffer zones around water bodies.	0.0% (0)	0.0% (0)	0.0% (0)	66.7% (6)	33.3% (3)	9
Use a fertilizer broadcast spreader deflector shield.	0.0% (0)	0.0% (0)	0.0% (0)	77.8% (7)	22.2% (2)	9
answered question						9
skipped question						2

2. AFTER participating in the GI-BMP training program, I

Read the fertilizer label to determine slow- and quick-release nitrogen sources.	0.0% (0)	0.0% (0)	0.0% (0)	77.8% (7)	22.2% (2)	9
Inspect plant for insect and disease pressures before applying nutrients.	0.0% (0)	0.0% (0)	0.0% (0)	77.8% (7)	22.2% (2)	9
Calibrate fertilizer application equipment.	0.0% (0)	0.0% (0)	22.2% (2)	55.6% (5)	22.2% (2)	9
answered question						9
skipped question						2

PAGE: PEST MANAGEMENT

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used Personal Protective Equipment (PPE) when handling and/or applying pesticides.	0.0% (0)	14.3% (1)	28.6% (2)	28.6% (2)	28.6% (2)	7
Used IPM to determine pest control method(s).	0.0% (0)	28.6% (2)	28.6% (2)	14.3% (1)	28.6% (2)	7
Monitored pest populations to determine when to apply pesticides.	14.3% (1)	0.0% (0)	42.9% (3)	14.3% (1)	28.6% (2)	7
Scouted routinely to identify existing or potential pest problems.	14.3% (1)	0.0% (0)	28.6% (2)	28.6% (2)	28.6% (2)	7
answered question						7
skipped question						4

1. BEFORE participating in the GI-BMP training program, I

Performed spot treatment when appropriate.	0.0% (0)	28.6% (2)	28.6% (2)	14.3% (1)	28.6% (2)	7
Stored all pesticides in a secured area.	0.0% (0)	0.0% (0)	28.6% (2)	42.9% (3)	28.6% (2)	7
Established pesticide application-free buffer zones per label instructions.	0.0% (0)	28.6% (2)	14.3% (1)	28.6% (2)	28.6% (2)	7
Maintained proper records of all pesticide applications.	0.0% (0)	14.3% (1)	42.9% (3)	14.3% (1)	28.6% (2)	7
Read and followed all label directions.	0.0% (0)	14.3% (1)	28.6% (2)	28.6% (2)	28.6% (2)	7
Trained other employees in proper pest identification and pesticide selection techniques.	0.0% (0)	28.6% (2)	28.6% (2)	14.3% (1)	28.6% (2)	7
Used spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	0.0% (0)	42.9% (3)	28.6% (2)	0.0% (0)	28.6% (2)	7
answered question						7
skipped question						4

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
answered question						7
skipped question						4

2. AFTER participating in the GI-BMP training program, I

Use Personal Protective Equipment (PPE) when handling and/or applying pesticides.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Use IPM to determine pest control method(s).	0.0% (0)	0.0% (0)	14.3% (1)	57.1% (4)	28.6% (2)	7
Monitor pest populations to determine when to apply pesticides.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Scout routinely to identify existing or potential pest problems.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Spot treat when appropriate.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Store all pesticides in a secured area.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Establish pesticide application-free buffer zones per label instructions.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Maintain proper records of all pesticide applications.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Read and follow all label directions.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Train other employees in proper pest identification and pesticide selection techniques.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Use spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
				answered question		7
				skipped question		4

PAGE: MOWING, MULCHING & RECYCLING

 1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Left grass clippings on the lawn after mowing.	16.7% (1)	16.7% (1)	33.3% (2)	33.3% (2)	0.0% (0)	6
Maintained a mulch depth of 2-3 inches.	0.0% (0)	50.0% (3)	33.3% (2)	16.7% (1)	0.0% (0)	6
Avoided mulching around tree trunks and shrub bases.	0.0% (0)	33.3% (2)	66.7% (4)	0.0% (0)	0.0% (0)	6
Used the highest acceptable mowing height for the grass being grown.	16.7% (1)	16.7% (1)	50.0% (3)	16.7% (1)	0.0% (0)	6
Avoided removing more than a third of the grass leaf blade at one time.	16.7% (1)	33.3% (2)	33.3% (2)	16.7% (1)	0.0% (0)	6
Sharpened mower blades to maintain clean mowing cuts.	0.0% (0)	50.0% (3)	50.0% (3)	0.0% (0)	0.0% (0)	6
Mowed turf when dry to maintain turf quality and health.	0.0% (0)	33.3% (2)	66.7% (4)	0.0% (0)	0.0% (0)	6
						answered question
						6
						skipped question
						5

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Leave grass clippings on the lawn after mowing.	33.3% (2)	16.7% (1)	0.0% (0)	50.0% (3)	0.0% (0)	6
Maintain a mulch depth of 2-3 inches.	0.0% (0)	16.7% (1)	33.3% (2)	50.0% (3)	0.0% (0)	6
Avoid mulching around tree trunks and shrub bases.	0.0% (0)	0.0% (0)	33.3% (2)	66.7% (4)	0.0% (0)	6
Use the highest acceptable mowing height for the grass being grown.	0.0% (0)	0.0% (0)	16.7% (1)	83.3% (5)	0.0% (0)	6
Avoid removing more than a third of the grass leaf blade at one time.	0.0% (0)	16.7% (1)	16.7% (1)	66.7% (4)	0.0% (0)	6
Sharpen mower blades to maintain clean mowing cuts.	0.0% (0)	16.7% (1)	0.0% (0)	83.3% (5)	0.0% (0)	6
Mow turf when dry to maintain turf quality and health.	0.0% (0)	0.0% (0)	33.3% (2)	66.7% (4)	0.0% (0)	6
				answered question		6
				skipped question		5

PAGE: IRRIGATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	0.0% (0)	33.3% (2)	16.7% (1)	16.7% (1)	33.3% (2)	6
Calibrated rain shut-off devices and/or other automated methods to manage irrigation.	0.0% (0)	50.0% (3)	16.7% (1)	0.0% (0)	33.3% (2)	6
Ensured irrigation rates to prevent leaching and runoff.	0.0% (0)	50.0% (3)	33.3% (2)	0.0% (0)	16.7% (1)	6
Used soil moisture or other sensing devices to ensure effective water use.	66.7% (4)	0.0% (0)	16.7% (1)	0.0% (0)	16.7% (1)	6
Applied no more than ½ to ¾ inches of water per irrigation event.	16.7% (1)	33.3% (2)	33.3% (2)	0.0% (0)	16.7% (1)	6
Considered over-irrigation harmful to the plant and environment.	16.7% (1)	16.7% (1)	16.7% (1)	50.0% (3)	0.0% (0)	6
				answered question		6
				skipped question		5

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	0.0% (0)	0.0% (0)	0.0% (0)	66.7% (4)	33.3% (2)	6
Calibrate rain shut-off devices and/or other automated methods to manage irrigation.	0.0% (0)	0.0% (0)	16.7% (1)	50.0% (3)	33.3% (2)	6
Ensure irrigation rates to prevent leaching and runoff.	0.0% (0)	0.0% (0)	33.3% (2)	50.0% (3)	16.7% (1)	6
Use soil moisture or other sensing devices to ensure effective water use.	33.3% (2)	0.0% (0)	0.0% (0)	50.0% (3)	16.7% (1)	6
Apply no more than ½ to ¾ inches of water per irrigation event.	0.0% (0)	33.3% (2)	16.7% (1)	33.3% (2)	16.7% (1)	6
Consider over-irrigation harmful to the plant and environment.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (6)	0.0% (0)	6
				answered question		6
				skipped question		5

PAGE: CUSTOMER RELATIONS

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used brochures or included comments with billing to educate clients.	0.0% (0)	33.3% (2)	33.3% (2)	0.0% (0)	33.3% (2)	6
Assisted clients in setting/programming the irrigation timer.	0.0% (0)	33.3% (2)	16.7% (1)	0.0% (0)	50.0% (3)	6
Assisted clients or provided services in calibrating irrigation.	0.0% (0)	33.3% (2)	16.7% (1)	0.0% (0)	50.0% (3)	6
Assisted clients or provided services inspecting the rain sensor.	0.0% (0)	33.3% (2)	16.7% (1)	0.0% (0)	50.0% (3)	6
Educated clients about the importance of a nutrient management plan.	0.0% (0)	33.3% (2)	33.3% (2)	0.0% (0)	33.3% (2)	6
Educated clients about the importance of IPM.	0.0% (0)	50.0% (3)	16.7% (1)	0.0% (0)	33.3% (2)	6
Educated clients about effective irrigation management.	0.0% (0)	33.3% (2)	16.7% (1)	0.0% (0)	50.0% (3)	6
Educated clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	0.0% (0)	33.3% (2)	33.3% (2)	0.0% (0)	33.3% (2)	6
						answered question
						6
						skipped question
						5

2. AFTER participating in the GI-BMP program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use brochures or include comments with billing to educate clients.	0.0% (0)	0.0% (0)	0.0% (0)	66.7% (4)	33.3% (2)	6
Assist clients in setting/programming the irrigation timer.	0.0% (0)	0.0% (0)	16.7% (1)	33.3% (2)	50.0% (3)	6
Assist clients or provide services in calibrating irrigation.	0.0% (0)	0.0% (0)	16.7% (1)	33.3% (2)	50.0% (3)	6
Assist clients or provide services inspecting the rain sensor.	0.0% (0)	0.0% (0)	0.0% (0)	50.0% (3)	50.0% (3)	6
Educate clients about the importance of a nutrient management plan.	0.0% (0)	0.0% (0)	0.0% (0)	66.7% (4)	33.3% (2)	6
Educate clients about the importance of IPM.	0.0% (0)	0.0% (0)	0.0% (0)	66.7% (4)	33.3% (2)	6
Educate clients about effective irrigation management.	0.0% (0)	0.0% (0)	0.0% (0)	66.7% (4)	33.3% (2)	6
Educate clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	0.0% (0)	0.0% (0)	0.0% (0)	50.0% (3)	50.0% (3)	6
				answered question		6
				skipped question		5

PAGE: TRAINING AND INFORMATION NEEDS

1. BEFORE becoming GI-BMP Certified, who did you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	16.7% (1)	0.0% (0)	33.3% (2)	16.7% (1)	33.3% (2)	6
UF/IFAS State Specialist	33.3% (2)	0.0% (0)	33.3% (2)	0.0% (0)	33.3% (2)	6
Chemical company representative	16.7% (1)	33.3% (2)	33.3% (2)	0.0% (0)	16.7% (1)	6
Private consultant	16.7% (1)	33.3% (2)	33.3% (2)	0.0% (0)	16.7% (1)	6
answered question						6
skipped question						5

2. AFTER becoming GI-BMP Certified, who do you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	0.0% (0)	16.7% (1)	16.7% (1)	50.0% (3)	16.7% (1)	6
UF/IFAS State Specialist	33.3% (2)	16.7% (1)	16.7% (1)	16.7% (1)	16.7% (1)	6
Chemical company representative	0.0% (0)	0.0% (0)	50.0% (3)	33.3% (2)	16.7% (1)	6
Private consultant	33.3% (2)	16.7% (1)	33.3% (2)	16.7% (1)	0.0% (0)	6
answered question						6
skipped question						5

3. Indicate your level of satisfaction with the information provided by the GI-BMP training program:

	Very Satisfied	Satisfied	No Opinion	Dissatisfied	Very Dissatisfied	Response Count
The information was relevant.	66.7% (4)	16.7% (1)	0.0% (0)	0.0% (0)	16.7% (1)	
The information was easy to understand.	83.3% (5)	0.0% (0)	0.0% (0)	0.0% (0)	16.7% (1)	
The information was helpful.	83.3% (5)	0.0% (0)	0.0% (0)	0.0% (0)	16.7% (1)	

answered question

skipped question

PAGE: VALUE

1. What is the value of the GI-BMP program for your company?

	Not Applicable	Slightly Important	Important	Very Important	Critical to Company	Response Count
It creates a positive public image.	0.0% (0)	0.0% (0)	50.0% (3)	16.7% (1)	33.3% (2)	
It provides cost-savings.	0.0% (0)	0.0% (0)	50.0% (3)	16.7% (1)	33.3% (2)	
It offers reduced liability.	0.0% (0)	0.0% (0)	33.3% (2)	33.3% (2)	33.3% (2)	
It provides CEUs used to maintain certification.	16.7% (1)	0.0% (0)	16.7% (1)	33.3% (2)	33.3% (2)	

answered question

skipped question

1. What is the value of the GI-BMP program for your company?

Certification helps with marketing to the public.	16.7% (1)	0.0% (0)	33.3% (2)	16.7% (1)	33.3% (2)
It generates additional revenue	16.7% (1)	0.0% (0)	33.3% (2)	16.7% (1)	33.3% (2)

answered question

skipped question

2. What is the value of the GI-BMP program for you?

	Not Important	Slightly Important	Important	Very Important	Critical	Response Count
CEUs to maintain certification	0.0% (0)	0.0% (0)	0.0% (0)	83.3% (5)	16.7% (1)	6
Knowledge increase	0.0% (0)	0.0% (0)	0.0% (0)	83.3% (5)	16.7% (1)	6
Better employment opportunities	0.0% (0)	33.3% (2)	0.0% (0)	50.0% (3)	16.7% (1)	6
More job security	33.3% (2)	16.7% (1)	0.0% (0)	33.3% (2)	16.7% (1)	6
Higher income	20.0% (1)	20.0% (1)	0.0% (0)	60.0% (3)	0.0% (0)	5

answered question 6

skipped question 5

3. Are you aware of the new FDACS "Limited Commercial Fertilizer Applicator Certificate" requirement for urban commercial fertilizer applicators?

	Response Percent	Response Count
Yes	83.3%	5
No	16.7%	1
answered question		6
skipped question		5

4. What percentage (%) of your total employees will require the new limited Urban Commercial Landscape Applicator certificate from FDACS.

	Response Percent	Response Count
25% or less	50.0%	3
50%	33.3%	2
75%	0.0%	0
100%	16.7%	1
answered question		6
skipped question		5

PAGE: COMMENTS

1. What did we miss? Please provide additional comments regarding your experiences as a GI-BMP Certified Professional.

	Response
	Count
	Show replies
	3
answered question	3
skipped question	8
