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PAGE: FLORIDA GREEN INDUSTRY SURVEY

1. How far do you travel to provide services from your business address or center of operation (branch office)?

	Response Percent	Response Count
0-25 miles	45.5%	5
25-50 miles	54.5%	6
50-100 miles	0.0%	0
100-150 miles	0.0%	0
More than 150 miles	0.0%	0
	answered question	11
	skipped question	0

2. How long have you been certified as a GI-BMP professional?

	Response Percent	Response Count
	answered question	11
	skipped question	0

2. How long have you been certified as a GI-BMP professional?

Less than 1 year	0.0%	0
1-2 years	36.4%	4
2-3 years	36.4%	4
3-4 years	9.1%	1
4-5 years	18.2%	2
5-6 years	0.0%	0
	answered question	11
	skipped question	0

3. Indicate your current level of education:

	Response Percent	Response Count
No High School Diploma	0.0%	0
High School/GED Diploma	45.5%	5
Technical School Certificate/Diploma	18.2%	2
Associate Degree	0.0%	0
Bachelor's Degree	36.4%	4
Master's Degree	0.0%	0
Ph.D.	0.0%	0
	answered question	11
	skipped question	0

4. Please indicate which of the following describes your company:

	Response Percent	Response Count
Pest Control Company	0.0%	0
Education (Teacher, Instructor)	18.2%	2
Lawn/Landscape Maintenance Service (Mowing/Pruning)	36.4%	4
Ornamental Pest Control Services	9.1%	1
Turfgrass Pest Control Services	9.1%	1
Fertilizer Application Services	9.1%	1
Irrigation Installation/Maintenance Services	27.3%	3
Arborist	0.0%	0
Specialty Turfgrass Management (Golf/Sports Turf)	9.1%	1
Equipment/Material Retail Sales	0.0%	0
Consultant	0.0%	0
Institution (Condominium, Hospital, In-house)	0.0%	0
Government (Public Works, Facility Operations)	54.5%	6
	answered question	11
	skipped question	0

4. Please indicate which of the following describes your company:

Other (please specify) Show replies	9.1%	1
answered question		11
skipped question		0

5. Which of the following best describes your position?

	Response Percent	Response Count
Trainer	0.0%	0
Grounds Maintenance Technician (Mowing, Pruning, Trimming)	0.0%	0
Landscape Contractor	0.0%	0
Landscape Architect	0.0%	0
Landscape Designer	0.0%	0
Landscape Maintenance Pesticide/Fertilizer Technician	0.0%	0
Interiorscape	0.0%	0
Resort/Facility Manager	0.0%	0
Parks/Recreation/Gardens	9.1%	1
Urban Forester	0.0%	0
Irrigation Contractor	0.0%	0
answered question		11
skipped question		0

5. Which of the following best describes your position?

Irrigation Technician	0.0%	0
Golf Course Management	0.0%	0
Specialty Turfgrass Manager (Sports/Recreation Fields)	0.0%	0
Owner	18.2%	2
Branch/Account Manager	9.1%	1
Property Manager	9.1%	1
Pest Control Operator	0.0%	0
Other (please specify) Show replies	54.5%	6
answered question		11
skipped question		0

6. What was the total lawn area fertilized by this company/institution in the past 12 months?

	Response Average	Response Total	Response Count
Number of acres Show replies	165.00	660	4
Total sq.ft. Show replies	0.00	0	1
answered question		4	
skipped question		7	

7. What were your company's total revenues in the past 12 months?

	Response Percent	Response Count
Less than \$100 thousand	33.3%	2
\$100 to \$199 thousand	0.0%	0
\$200 to \$299 thousand	0.0%	0
\$300 to \$399 thousand	16.7%	1
\$400 to 499 thousand	0.0%	0
\$500 to \$999 thousand	0.0%	0
\$1 to \$1.9 million	0.0%	0
\$2 to \$4.9 million	0.0%	0
\$5 to \$9.9 million	16.7%	1
\$10 to \$14.9 million	16.7%	1
\$15 to \$19.9 million	0.0%	0
\$20 to \$24.9 million	0.0%	0
\$25 million or greater	16.7%	1
	answered question	6
	skipped question	5

8. What percentage (%) of your total revenue came from fertilizer application services?

	Response Percent	Response Count
None	50.0%	4
25% or less	50.0%	4
50%	0.0%	0
75%	0.0%	0
100%	0.0%	0
	answered question	8
	skipped question	3

PAGE: FERTILIZATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used weather forecasting information to plan a fertilization schedule.	0.0% (0)	28.6% (2)	0.0% (0)	57.1% (4)	14.3% (1)	7
Used soil test results to determine fertilization needs.	0.0% (0)	14.3% (1)	42.9% (3)	28.6% (2)	14.3% (1)	7
Established fertilizer-free buffer zones around water bodies.	0.0% (0)	14.3% (1)	14.3% (1)	57.1% (4)	14.3% (1)	7
						answered question 7
						skipped question 4

1. BEFORE participating in the GI-BMP training program, I

Used a fertilizer broadcast spreader deflector shield.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
Read the fertilizer label to determine slow- and quick-release nitrogen sources.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
Inspected plant for insect and disease pressures before applying nutrients.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
Calibrated fertilizer application equipment.	0.0% (0)	14.3% (1)	14.3% (1)	57.1% (4)	14.3% (1)	7
answered question						7
skipped question						4

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use weather forecasting information to plan a fertilization schedule.	0.0% (0)	0.0% (0)	0.0% (0)	85.7% (6)	14.3% (1)	7
Use soil test results to determine fertilization needs.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
Establish fertilizer-free buffer zones around water bodies.	0.0% (0)	0.0% (0)	0.0% (0)	85.7% (6)	14.3% (1)	7
Use a fertilizer broadcast spreader deflector shield.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
answered question						7
skipped question						4

2. AFTER participating in the GI-BMP training program, I

Read the fertilizer label to determine slow- and quick-release nitrogen sources.	0.0% (0)	0.0% (0)	0.0% (0)	85.7% (6)	14.3% (1)	7
Inspect plant for insect and disease pressures before applying nutrients.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
Calibrate fertilizer application equipment.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
answered question						7
skipped question						4

PAGE: PEST MANAGEMENT

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used Personal Protective Equipment (PPE) when handling and/or applying pesticides.	0.0% (0)	0.0% (0)	28.6% (2)	42.9% (3)	28.6% (2)	7
Used IPM to determine pest control method(s).	0.0% (0)	14.3% (1)	28.6% (2)	28.6% (2)	28.6% (2)	7
Monitored pest populations to determine when to apply pesticides.	0.0% (0)	0.0% (0)	42.9% (3)	28.6% (2)	28.6% (2)	7
Scouted routinely to identify existing or potential pest problems.	0.0% (0)	14.3% (1)	28.6% (2)	28.6% (2)	28.6% (2)	7
answered question						7
skipped question						4

1. BEFORE participating in the GI-BMP training program, I

Performed spot treatment when appropriate.	0.0% (0)	0.0% (0)	28.6% (2)	42.9% (3)	28.6% (2)	7
Stored all pesticides in a secured area.	0.0% (0)	0.0% (0)	14.3% (1)	57.1% (4)	28.6% (2)	7
Established pesticide application-free buffer zones per label instructions.	0.0% (0)	0.0% (0)	14.3% (1)	57.1% (4)	28.6% (2)	7
Maintained proper records of all pesticide applications.	0.0% (0)	14.3% (1)	0.0% (0)	57.1% (4)	28.6% (2)	7
Read and followed all label directions.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Trained other employees in proper pest identification and pesticide selection techniques.	0.0% (0)	0.0% (0)	14.3% (1)	57.1% (4)	28.6% (2)	7
Used spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	14.3% (1)	0.0% (0)	14.3% (1)	42.9% (3)	28.6% (2)	7
answered question						7
skipped question						4

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
answered question						7
skipped question						4

2. AFTER participating in the GI-BMP training program, I

Use Personal Protective Equipment (PPE) when handling and/or applying pesticides.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Use IPM to determine pest control method(s).	0.0% (0)	0.0% (0)	28.6% (2)	42.9% (3)	28.6% (2)	7
Monitor pest populations to determine when to apply pesticides.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Scout routinely to identify existing or potential pest problems.	0.0% (0)	0.0% (0)	14.3% (1)	57.1% (4)	28.6% (2)	7
Spot treat when appropriate.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Store all pesticides in a secured area.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Establish pesticide application-free buffer zones per label instructions.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Maintain proper records of all pesticide applications.	0.0% (0)	0.0% (0)	14.3% (1)	57.1% (4)	28.6% (2)	7
Read and follow all label directions.	0.0% (0)	0.0% (0)	0.0% (0)	71.4% (5)	28.6% (2)	7
Train other employees in proper pest identification and pesticide selection techniques.	0.0% (0)	0.0% (0)	14.3% (1)	57.1% (4)	28.6% (2)	7
Use spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	14.3% (1)	0.0% (0)	0.0% (0)	57.1% (4)	28.6% (2)	7
				answered question		7
				skipped question		4

PAGE: MOWING, MULCHING & RECYCLING

 1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Left grass clippings on the lawn after mowing.	0.0% (0)	42.9% (3)	0.0% (0)	42.9% (3)	14.3% (1)	7
Maintained a mulch depth of 2-3 inches.	0.0% (0)	0.0% (0)	28.6% (2)	57.1% (4)	14.3% (1)	7
Avoided mulching around tree trunks and shrub bases.	0.0% (0)	14.3% (1)	28.6% (2)	42.9% (3)	14.3% (1)	7
Used the highest acceptable mowing height for the grass being grown.	0.0% (0)	0.0% (0)	28.6% (2)	57.1% (4)	14.3% (1)	7
Avoided removing more than a third of the grass leaf blade at one time.	0.0% (0)	14.3% (1)	14.3% (1)	57.1% (4)	14.3% (1)	7
Sharpened mower blades to maintain clean mowing cuts.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
Mowed turf when dry to maintain turf quality and health.	0.0% (0)	0.0% (0)	42.9% (3)	42.9% (3)	14.3% (1)	7
				answered question		7
				skipped question		4

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Leave grass clippings on the lawn after mowing.	0.0% (0)	28.6% (2)	0.0% (0)	57.1% (4)	14.3% (1)	7
Maintain a mulch depth of 2-3 inches.	0.0% (0)	0.0% (0)	28.6% (2)	57.1% (4)	14.3% (1)	7
Avoid mulching around tree trunks and shrub bases.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
Use the highest acceptable mowing height for the grass being grown.	0.0% (0)	0.0% (0)	28.6% (2)	57.1% (4)	14.3% (1)	7
Avoid removing more than a third of the grass leaf blade at one time.	0.0% (0)	0.0% (0)	28.6% (2)	57.1% (4)	14.3% (1)	7
Sharpen mower blades to maintain clean mowing cuts.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
Mow turf when dry to maintain turf quality and health.	0.0% (0)	0.0% (0)	42.9% (3)	42.9% (3)	14.3% (1)	7
				answered question		7
				skipped question		4

PAGE: IRRIGATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	0.0% (0)	0.0% (0)	0.0% (0)	85.7% (6)	14.3% (1)	7
Calibrated rain shut-off devices and/or other automated methods to manage irrigation.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
Ensured irrigation rates to prevent leaching and runoff.	0.0% (0)	0.0% (0)	42.9% (3)	42.9% (3)	14.3% (1)	7
Used soil moisture or other sensing devices to ensure effective water use.	14.3% (1)	42.9% (3)	0.0% (0)	28.6% (2)	14.3% (1)	7
Applied no more than ½ to ¾ inches of water per irrigation event.	0.0% (0)	14.3% (1)	28.6% (2)	42.9% (3)	14.3% (1)	7
Considered over-irrigation harmful to the plant and environment.	0.0% (0)	14.3% (1)	0.0% (0)	71.4% (5)	14.3% (1)	7
				answered question		7
				skipped question		4

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	0.0% (0)	0.0% (0)	0.0% (0)	85.7% (6)	14.3% (1)	7
Calibrate rain shut-off devices and/or other automated methods to manage irrigation.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
Ensure irrigation rates to prevent leaching and runoff.	0.0% (0)	0.0% (0)	28.6% (2)	57.1% (4)	14.3% (1)	7
Use soil moisture or other sensing devices to ensure effective water use.	0.0% (0)	28.6% (2)	14.3% (1)	42.9% (3)	14.3% (1)	7
Apply no more than ½ to ¾ inches of water per irrigation event.	0.0% (0)	0.0% (0)	42.9% (3)	42.9% (3)	14.3% (1)	7
Consider over-irrigation harmful to the plant and environment.	0.0% (0)	0.0% (0)	0.0% (0)	85.7% (6)	14.3% (1)	7
				answered question		7
				skipped question		4

PAGE: CUSTOMER RELATIONS

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count	
Used brochures or included comments with billing to educate clients.	14.3% (1)	0.0% (0)	0.0% (0)	28.6% (2)	57.1% (4)	7	
Assisted clients in setting/programming the irrigation timer.	0.0% (0)	0.0% (0)	0.0% (0)	57.1% (4)	42.9% (3)	7	
Assisted clients or provided services in calibrating irrigation.	0.0% (0)	0.0% (0)	0.0% (0)	57.1% (4)	42.9% (3)	7	
Assisted clients or provided services inspecting the rain sensor.	0.0% (0)	0.0% (0)	0.0% (0)	57.1% (4)	42.9% (3)	7	
Educated clients about the importance of a nutrient management plan.	0.0% (0)	28.6% (2)	14.3% (1)	14.3% (1)	42.9% (3)	7	
Educated clients about the importance of IPM.	0.0% (0)	28.6% (2)	14.3% (1)	14.3% (1)	42.9% (3)	7	
Educated clients about effective irrigation management.	0.0% (0)	0.0% (0)	28.6% (2)	28.6% (2)	42.9% (3)	7	
Educated clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	14.3% (1)	0.0% (0)	28.6% (2)	14.3% (1)	42.9% (3)	7	
						answered question	7
						skipped question	4

2. AFTER participating in the GI-BMP program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use brochures or include comments with billing to educate clients.	0.0% (0)	0.0% (0)	14.3% (1)	28.6% (2)	57.1% (4)	7
Assist clients in setting/programming the irrigation timer.	0.0% (0)	0.0% (0)	0.0% (0)	57.1% (4)	42.9% (3)	7
Assist clients or provide services in calibrating irrigation.	0.0% (0)	0.0% (0)	0.0% (0)	57.1% (4)	42.9% (3)	7
Assist clients or provide services inspecting the rain sensor.	0.0% (0)	0.0% (0)	0.0% (0)	57.1% (4)	42.9% (3)	7
Educate clients about the importance of a nutrient management plan.	0.0% (0)	0.0% (0)	14.3% (1)	42.9% (3)	42.9% (3)	7
Educate clients about the importance of IPM.	0.0% (0)	0.0% (0)	14.3% (1)	42.9% (3)	42.9% (3)	7
Educate clients about effective irrigation management.	0.0% (0)	0.0% (0)	14.3% (1)	42.9% (3)	42.9% (3)	7
Educate clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	0.0% (0)	0.0% (0)	14.3% (1)	42.9% (3)	42.9% (3)	7
				answered question		7
				skipped question		4

PAGE: TRAINING AND INFORMATION NEEDS

1. BEFORE becoming GI-BMP Certified, who did you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	57.1% (4)	14.3% (1)	14.3% (1)	14.3% (1)	0.0% (0)	7
UF/IFAS State Specialist	71.4% (5)	14.3% (1)	0.0% (0)	14.3% (1)	0.0% (0)	7
Chemical company representative	14.3% (1)	14.3% (1)	57.1% (4)	0.0% (0)	14.3% (1)	7
Private consultant	42.9% (3)	14.3% (1)	14.3% (1)	0.0% (0)	28.6% (2)	7
answered question						7
skipped question						4

2. AFTER becoming GI-BMP Certified, who do you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	0.0% (0)	28.6% (2)	57.1% (4)	14.3% (1)	0.0% (0)	7
UF/IFAS State Specialist	28.6% (2)	42.9% (3)	14.3% (1)	14.3% (1)	0.0% (0)	7
Chemical company representative	0.0% (0)	28.6% (2)	42.9% (3)	14.3% (1)	14.3% (1)	7
Private consultant	57.1% (4)	0.0% (0)	14.3% (1)	14.3% (1)	14.3% (1)	7
answered question						7
skipped question						4

3. Indicate your level of satisfaction with the information provided by the GI-BMP training program:

	Very Satisfied	Satisfied	No Opinion	Dissatisfied	Very Dissatisfied	Response Count
The information was relevant.	57.1% (4)	42.9% (3)	0.0% (0)	0.0% (0)	0.0% (0)	
The information was easy to understand.	57.1% (4)	28.6% (2)	0.0% (0)	14.3% (1)	0.0% (0)	
The information was helpful.	33.3% (2)	66.7% (4)	0.0% (0)	0.0% (0)	0.0% (0)	

answered question

skipped question

PAGE: VALUE

1. What is the value of the GI-BMP program for your company?

	Not Applicable	Slightly Important	Important	Very Important	Critical to Company	Response Count
It creates a positive public image.	14.3% (1)	0.0% (0)	0.0% (0)	42.9% (3)	42.9% (3)	
It provides cost-savings.	0.0% (0)	14.3% (1)	28.6% (2)	14.3% (1)	42.9% (3)	
It offers reduced liability.	14.3% (1)	0.0% (0)	28.6% (2)	14.3% (1)	42.9% (3)	
It provides CEUs used to maintain certification.	14.3% (1)	0.0% (0)	14.3% (1)	28.6% (2)	42.9% (3)	

answered question

skipped question

1. What is the value of the GI-BMP program for your company?

Certification helps with marketing to the public.	28.6% (2)	14.3% (1)	0.0% (0)	14.3% (1)	42.9% (3)
It generates additional revenue	42.9% (3)	14.3% (1)	0.0% (0)	0.0% (0)	42.9% (3)

answered question

skipped question

2. What is the value of the GI-BMP program for you?

	Not Important	Slightly Important	Important	Very Important	Critical	Response Count
CEUs to maintain certification	14.3% (1)	0.0% (0)	14.3% (1)	28.6% (2)	42.9% (3)	7
Knowledge increase	0.0% (0)	0.0% (0)	14.3% (1)	28.6% (2)	57.1% (4)	7
Better employment opportunities	0.0% (0)	28.6% (2)	14.3% (1)	14.3% (1)	42.9% (3)	7
More job security	0.0% (0)	14.3% (1)	42.9% (3)	0.0% (0)	42.9% (3)	7
Higher income	14.3% (1)	14.3% (1)	14.3% (1)	14.3% (1)	42.9% (3)	7

answered question 7

skipped question 4

3. Are you aware of the new FDACS "Limited Commercial Fertilizer Applicator Certificate" requirement for urban commercial fertilizer applicators?

	Response Percent	Response Count
Yes	100.0%	7
No	0.0%	0
answered question		7
skipped question		4

4. What percentage (%) of your total employees will require the new limited Urban Commercial Landscape Applicator certificate from FDACS.

	Response Percent	Response Count
25% or less	85.7%	6
50%	0.0%	0
75%	14.3%	1
100%	0.0%	0
answered question		7
skipped question		4

PAGE: COMMENTS

1. What did we miss? Please provide additional comments regarding your experiences as a GI-BMP Certified Professional.

	Response
	Count
	Show replies
	1

answered question	1
skipped question	10