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PAGE: FLORIDA GREEN INDUSTRY SURVEY

1. How far do you travel to provide services from your business address or center of operation (branch office)?

	Response Percent	Response Count
0-25 miles	**71.4%**	**10**
25-50 miles	21.4%	3
50-100 miles	0.0%	0
100-150 miles	7.1%	1
More than 150 miles	0.0%	0
	answered question	**14**
	skipped question	**0**

2. How long have you been certified as a GI-BMP professional?

	Response Percent	Response Count
	answered question	**14**
	skipped question	**0**

2. How long have you been certified as a GI-BMP professional?

Less than 1 year	28.6%	4
1-2 years	**35.7%**	**5**
2-3 years	14.3%	2
3-4 years	7.1%	1
4-5 years	7.1%	1
5-6 years	7.1%	1
	answered question	**14**
	skipped question	**0**

3. Indicate your current level of education:

	Response Percent	Response Count
No High School Diploma	0.0%	0
High School/GED Diploma	7.1%	1
Technical School Certificate/Diploma	7.1%	1
Associate Degree	28.6%	4
Bachelor's Degree	**50.0%**	**7**
Master's Degree	7.1%	1
Ph.D.	0.0%	0
	answered question	**14**
	skipped question	**0**

4. Please indicate which of the following describes your company:

	Response Percent	Response Count
Pest Control Company	7.1%	1
Education (Teacher, Instructor)	0.0%	0
Lawn/Landscape Maintenance Service (Mowing/Pruning)	**50.0%**	**7**
Ornamental Pest Control Services	21.4%	3
Turfgrass Pest Control Services	14.3%	2
Fertilizer Application Services	14.3%	2
Irrigation Installation/Maintenance Services	28.6%	4
Arborist	0.0%	0
Specialty Turfgrass Management (Golf/Sports Turf)	0.0%	0
Equipment/Material Retail Sales	0.0%	0
Consultant	21.4%	3
Institution (Condominium, Hospital, In-house)	7.1%	1
Government (Public Works, Facility Operations)	7.1%	1
	answered question	**14**
	skipped question	**0**

4. Please indicate which of the following describes your company:

Other (please specify) **Show replies**	28.6%	4

answered question		**14**
skipped question		**0**

5. Which of the following best describes your position?

	Response Percent	Response Count
Trainer	0.0%	0
Grounds Maintenance Technician (Mowing, Pruning,Trimming)	0.0%	0
Landscape Contractor	0.0%	0
Landscape Architect	0.0%	0
Landscape Designer	0.0%	0
Landscape Maintenance Pesticide/Fertilizer Technician	0.0%	0
Interiorscape	0.0%	0
Resort/Facility Manager	0.0%	0
Parks/Recreation/Gardens	7.1%	1
Urban Forester	0.0%	0
Irrigation Contractor	0.0%	0

answered question		**14**
skipped question		**0**

5. Which of the following best describes your position?

Irrigation Technician	0.0%	0
Golf Course Management	0.0%	0
Specialty Turfgrass Manager (Sports/Recreation Fields)	0.0%	0
Owner	**42.9%**	**6**
Branch/Account Manager	14.3%	2
Property Manager	7.1%	1
Pest Control Operator	0.0%	0
Other (please specify) **Show replies**	28.6%	4
	answered question	**14**
	skipped question	**0**

6. What was the total lawn area fertilized by this company/institution in the past 12 months?

	Response Average	Response Total	Response Count
Number of acres **Show replies**	1,255.13	10,041	8
Total sq.ft. **Show replies**	**53,560.00**	**214,240**	4
	answered question		**8**
	skipped question		**6**

7. What were your company's total revenues in the past 12 months?

	Response Percent	Response Count
Less than $100 thousand	**44.4%**	**4**
$100 to $199 thousand	11.1%	1
$200 to $299 thousand	11.1%	1
$300 to $399 thousand	0.0%	0
$400 to 499 thousand	0.0%	0
$500 to $999 thousand	0.0%	0
$1 to $1.9 million	0.0%	0
$2 to $4.9 million	22.2%	2
$5 to $9.9 million	0.0%	0
$10 to $14.9 million	0.0%	0
$15 to $19.9 million	0.0%	0
$20 to $24.9 million	0.0%	0
$25 million or greater	11.1%	1
	answered question	**9**
	skipped question	**5**

8. What percentage (%) of your total revenue came from fertilizer application services?

	Response Percent	Response Count
None	36.4%	4
25% or less	**63.6%**	**7**
50%	0.0%	0
75%	0.0%	0
100%	0.0%	0
	answered question	**11**
	skipped question	**3**

PAGE: FERTILIZATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used weather forecasting information to plan a fertilization schedule.	9.1% (1)	9.1% (1)	27.3% (3)	**54.5% (6)**	0.0% (0)	11
Used soil test results to determine fertilization needs.	27.3% (3)	27.3% (3)	**36.4% (4)**	9.1% (1)	0.0% (0)	11
Established fertilizer-free buffer zones around water bodies.	27.3% (3)	9.1% (1)	18.2% (2)	**45.5% (5)**	0.0% (0)	11
				answered question		**11**
				skipped question		**3**

1. BEFORE participating in the GI-BMP training program, I

Used a fertilizer broadcast spreader deflector shield.	**54.5% (6)**	9.1% (1)	9.1% (1)	27.3% (3)	0.0% (0)	11
Read the fertilizer label to determine slow- and quick-release nitrogen sources.	9.1% (1)	9.1% (1)	18.2% (2)	**63.6% (7)**	0.0% (0)	11
Inspected plant for insect and disease pressures before applying nutrients.	9.1% (1)	18.2% (2)	9.1% (1)	**63.6% (7)**	0.0% (0)	11
Calibrated fertilizer application equipment.	36.4% (4)	9.1% (1)	9.1% (1)	**45.5% (5)**	0.0% (0)	11

answered question **11**

skipped question **3**

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use weather forecasting information to plan a fertilization schedule.	9.1% (1)	0.0% (0)	0.0% (0)	**90.9% (10)**	0.0% (0)	11
Use soil test results to determine fertilization needs.	18.2% (2)	0.0% (0)	36.4% (4)	**45.5% (5)**	0.0% (0)	11
Establish fertilizer-free buffer zones around water bodies.	9.1% (1)	0.0% (0)	9.1% (1)	**81.8% (9)**	0.0% (0)	11
Use a fertilizer broadcast spreader deflector shield.	18.2% (2)	0.0% (0)	9.1% (1)	**72.7% (8)**	0.0% (0)	11

answered question **11**

skipped question **3**

2. AFTER participating in the GI-BMP training program, I

Read the fertilizer label to determine slow- and quick-release nitrogen sources.	9.1% (1)	0.0% (0)	0.0% (0)	**90.9% (10)**	0.0% (0)	11
Inspect plant for insect and disease pressures before applying nutrients.	9.1% (1)	0.0% (0)	0.0% (0)	**90.9% (10)**	0.0% (0)	11
Calibrate fertilizer application equipment.	9.1% (1)	9.1% (1)	0.0% (0)	**81.8% (9)**	0.0% (0)	11

answered question   **11**

skipped question   **3**

PAGE: PEST MANAGEMENT

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used Personal Protective Equipment (PPE) when handling and/or applying pesticides.	18.2% (2)	**27.3% (3)**	**27.3% (3)**	**27.3% (3)**	0.0% (0)	11
Used IPM to determine pest control method(s).	**36.4% (4)**	9.1% (1)	27.3% (3)	27.3% (3)	0.0% (0)	11
Monitored pest populations to determine when to apply pesticides.	18.2% (2)	27.3% (3)	**36.4% (4)**	18.2% (2)	0.0% (0)	11
Scouted routinely to identify existing or potential pest problems.	18.2% (2)	18.2% (2)	**45.5% (5)**	9.1% (1)	9.1% (1)	11

answered question   **11**

skipped question   **3**

1. BEFORE participating in the GI-BMP training program, I

Performed spot treatment when appropriate.	9.1% (1)	18.2% (2)	27.3% (3)	**45.5% (5)**	0.0% (0)	11
Stored all pesticides in a secured area.	9.1% (1)	9.1% (1)	18.2% (2)	**63.6% (7)**	0.0% (0)	11
Established pesticide application-free buffer zones per label instructions.	18.2% (2)	18.2% (2)	9.1% (1)	**54.5% (6)**	0.0% (0)	11
Maintained proper records of all pesticide applications.	18.2% (2)	**27.3% (3)**	18.2% (2)	**27.3% (3)**	9.1% (1)	11
Read and followed all label directions.	9.1% (1)	9.1% (1)	27.3% (3)	**54.5% (6)**	0.0% (0)	11
Trained other employees in proper pest identification and pesticide selection techniques.	9.1% (1)	9.1% (1)	18.2% (2)	**45.5% (5)**	18.2% (2)	11
Used spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	27.3% (3)	0.0% (0)	9.1% (1)	**54.5% (6)**	9.1% (1)	11

answered question	**11**
skipped question	**3**

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
				answered question		**11**
				skipped question		**3**

2. AFTER participating in the GI-BMP training program, I

Use Personal Protective Equipment (PPE) when handling and/or applying pesticides.	9.1% (1)	0.0% (0)	9.1% (1)	**72.7% (8)**	9.1% (1)	11
Use IPM to determine pest control method(s).	9.1% (1)	0.0% (0)	27.3% (3)	**54.5% (6)**	9.1% (1)	11
Monitor pest populations to determine when to apply pesticides.	9.1% (1)	0.0% (0)	18.2% (2)	**54.5% (6)**	18.2% (2)	11
Scout routinely to identify existing or potential pest problems.	9.1% (1)	0.0% (0)	9.1% (1)	**63.6% (7)**	18.2% (2)	11
Spot treat when appropriate.	9.1% (1)	0.0% (0)	0.0% (0)	**81.8% (9)**	9.1% (1)	11
Store all pesticides in a secured area.	9.1% (1)	0.0% (0)	0.0% (0)	**81.8% (9)**	9.1% (1)	11
Establish pesticide application-free buffer zones per label instructions.	9.1% (1)	0.0% (0)	0.0% (0)	**81.8% (9)**	9.1% (1)	11
Maintain proper records of all pesticide applications.	9.1% (1)	0.0% (0)	0.0% (0)	**72.7% (8)**	18.2% (2)	11
Read and follow all label directions.	9.1% (1)	0.0% (0)	0.0% (0)	**72.7% (8)**	18.2% (2)	11
Train other employees in proper pest identification and pesticide selection techniques.	9.1% (1)	0.0% (0)	0.0% (0)	**81.8% (9)**	9.1% (1)	11
Use spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	9.1% (1)	0.0% (0)	9.1% (1)	**72.7% (8)**	9.1% (1)	11

answered question **11**

skipped question **3**

PAGE: MOWING, MULCHING & RECYCLING

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Left grass clippings on the lawn after mowing.	9.1% (1)	9.1% (1)	18.2% (2)	**63.6% (7)**	0.0% (0)	11
Maintained a mulch depth of 2-3 inches.	9.1% (1)	18.2% (2)	27.3% (3)	**45.5% (5)**	0.0% (0)	11
Avoided mulching around tree trunks and shrub bases.	**36.4% (4)**	27.3% (3)	9.1% (1)	27.3% (3)	0.0% (0)	11
Used the highest acceptable mowing height for the grass being grown.	9.1% (1)	27.3% (3)	0.0% (0)	**63.6% (7)**	0.0% (0)	11
Avoided removing more than a third of the grass leaf blade at one time.	18.2% (2)	18.2% (2)	9.1% (1)	**54.5% (6)**	0.0% (0)	11
Sharpened mower blades to maintain clean mowing cuts.	27.3% (3)	18.2% (2)	9.1% (1)	**45.5% (5)**	0.0% (0)	11
Mowed turf when dry to maintain turf quality and health.	18.2% (2)	18.2% (2)	**45.5% (5)**	18.2% (2)	0.0% (0)	11

answered question   **11**

skipped question   **3**

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Leave grass clippings on the lawn after mowing.	9.1% (1)	0.0% (0)	9.1% (1)	**81.8% (9)**	0.0% (0)	11
Maintain a mulch depth of 2-3 inches.	9.1% (1)	0.0% (0)	18.2% (2)	**72.7% (8)**	0.0% (0)	11
Avoid mulching around tree trunks and shrub bases.	9.1% (1)	0.0% (0)	36.4% (4)	**54.5% (6)**	0.0% (0)	11
Use the highest acceptable mowing height for the grass being grown.	9.1% (1)	0.0% (0)	9.1% (1)	**81.8% (9)**	0.0% (0)	11
Avoid removing more than a third of the grass leaf blade at one time.	9.1% (1)	0.0% (0)	9.1% (1)	**81.8% (9)**	0.0% (0)	11
Sharpen mower blades to maintain clean mowing cuts.	9.1% (1)	0.0% (0)	9.1% (1)	**81.8% (9)**	0.0% (0)	11
Mow turf when dry to maintain turf quality and health.	9.1% (1)	9.1% (1)	36.4% (4)	**45.5% (5)**	0.0% (0)	11

answered question   **11**

skipped question   **3**

PAGE: IRRIGATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	20.0% (2)	**30.0% (3)**	20.0% (2)	**30.0% (3)**	0.0% (0)	10
Calibrated rain shut-off devices and/or other automated methods to manage irrigation.	**40.0% (4)**	20.0% (2)	20.0% (2)	10.0% (1)	10.0% (1)	10
Ensured irrigation rates to prevent leaching and runoff.	**40.0% (4)**	30.0% (3)	10.0% (1)	20.0% (2)	0.0% (0)	10
Used soil moisture or other sensing devices to ensure effective water use.	**60.0% (6)**	30.0% (3)	10.0% (1)	0.0% (0)	0.0% (0)	10
Applied no more than ½ to ¾ inches of water per irrigation event.	**40.0% (4)**	10.0% (1)	30.0% (3)	20.0% (2)	0.0% (0)	10
Considered over-irrigation harmful to the plant and environment.	30.0% (3)	0.0% (0)	20.0% (2)	**50.0% (5)**	0.0% (0)	10

answered question   **10**

skipped question   **4**

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	20.0% (2)	0.0% (0)	0.0% (0)	**80.0% (8)**	0.0% (0)	10
Calibrate rain shut-off devices and/or other automated methods to manage irrigation.	20.0% (2)	20.0% (2)	0.0% (0)	**50.0% (5)**	10.0% (1)	10
Ensure irrigation rates to prevent leaching and runoff.	20.0% (2)	0.0% (0)	20.0% (2)	**60.0% (6)**	0.0% (0)	10
Use soil moisture or other sensing devices to ensure effective water use.	**30.0% (3)**	20.0% (2)	**30.0% (3)**	20.0% (2)	0.0% (0)	10
Apply no more than ½ to ¾ inches of water per irrigation event.	20.0% (2)	0.0% (0)	10.0% (1)	**70.0% (7)**	0.0% (0)	10
Consider over-irrigation harmful to the plant and environment.	20.0% (2)	0.0% (0)	0.0% (0)	**80.0% (8)**	0.0% (0)	10

answered question **10**

skipped question **4**

PAGE: CUSTOMER RELATIONS

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used brochures or included comments with billing to educate clients.	**50.0% (5)**	20.0% (2)	10.0% (1)	0.0% (0)	20.0% (2)	10
Assisted clients in setting/programming the irrigation timer.	20.0% (2)	**30.0% (3)**	**30.0% (3)**	10.0% (1)	10.0% (1)	10
Assisted clients or provided services in calibrating irrigation.	**30.0% (3)**	**30.0% (3)**	10.0% (1)	10.0% (1)	20.0% (2)	10
Assisted clients or provided services inspecting the rain sensor.	**30.0% (3)**	**30.0% (3)**	10.0% (1)	10.0% (1)	20.0% (2)	10
Educated clients about the importance of a nutrient management plan.	20.0% (2)	20.0% (2)	20.0% (2)	**30.0% (3)**	10.0% (1)	10
Educated clients about the importance of IPM.	**30.0% (3)**	20.0% (2)	20.0% (2)	20.0% (2)	10.0% (1)	10
Educated clients about effective irrigation management.	20.0% (2)	20.0% (2)	20.0% (2)	**30.0% (3)**	10.0% (1)	10
Educated clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	20.0% (2)	20.0% (2)	**30.0% (3)**	20.0% (2)	10.0% (1)	10

answered question **10**

skipped question **4**

2. AFTER participating in the GI-BMP program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use brochures or include comments with billing to educate clients.	20.0% (2)	20.0% (2)	**30.0% (3)**	20.0% (2)	10.0% (1)	10
Assist clients in setting/programming the irrigation timer.	20.0% (2)	0.0% (0)	20.0% (2)	**50.0% (5)**	10.0% (1)	10
Assist clients or provide services in calibrating irrigation.	20.0% (2)	10.0% (1)	10.0% (1)	**50.0% (5)**	10.0% (1)	10
Assist clients or provide services inspecting the rain sensor.	20.0% (2)	10.0% (1)	10.0% (1)	**50.0% (5)**	10.0% (1)	10
Educate clients about the importance of a nutrient management plan.	20.0% (2)	0.0% (0)	10.0% (1)	**60.0% (6)**	10.0% (1)	10
Educate clients about the importance of IPM.	20.0% (2)	0.0% (0)	0.0% (0)	**70.0% (7)**	10.0% (1)	10
Educate clients about effective irrigation management.	20.0% (2)	0.0% (0)	0.0% (0)	**70.0% (7)**	10.0% (1)	10
Educate clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	20.0% (2)	0.0% (0)	10.0% (1)	**60.0% (6)**	10.0% (1)	10

answered question   **10**

skipped question   **4**

PAGE: TRAINING AND INFORMATION NEEDS

1. BEFORE becoming GI-BMP Certified, who did you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	20.0% (2)	30.0% (3)	**40.0% (4)**	0.0% (0)	10.0% (1)	10
UF/IFAS State Specialist	**60.0% (6)**	30.0% (3)	0.0% (0)	0.0% (0)	10.0% (1)	10
Chemical company representative	**50.0% (5)**	0.0% (0)	30.0% (3)	10.0% (1)	10.0% (1)	10
Private consultant	**60.0% (6)**	20.0% (2)	0.0% (0)	0.0% (0)	20.0% (2)	10

answered question **10**

skipped question **4**

2. AFTER becoming GI-BMP Certified, who do you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	0.0% (0)	10.0% (1)	30.0% (3)	**50.0% (5)**	10.0% (1)	10
UF/IFAS State Specialist	20.0% (2)	**30.0% (3)**	**30.0% (3)**	10.0% (1)	10.0% (1)	10
Chemical company representative	**40.0% (4)**	20.0% (2)	10.0% (1)	20.0% (2)	10.0% (1)	10
Private consultant	**60.0% (6)**	10.0% (1)	10.0% (1)	0.0% (0)	20.0% (2)	10

answered question **10**

skipped question **4**

3. Indicate your level of satisfaction with the information provided by the GI-BMP training program:

	Very Satisfied	Satisfied	No Opinion	Dissatisfied	Very Dissatisfied	Respo Count
The information was relevant.	**80.0% (8)**	0.0% (0)	10.0% (1)	0.0% (0)	10.0% (1)	
The information was easy to understand.	**70.0% (7)**	10.0% (1)	10.0% (1)	0.0% (0)	10.0% (1)	
The information was helpful.	**80.0% (8)**	0.0% (0)	10.0% (1)	0.0% (0)	10.0% (1)	

answered question

skipped question

PAGE: VALUE

1. What is the value of the GI-BMP program for your company?

	Not Applicable	Slightly Important	Important	Very Important	Critical to Company	Respo Count
It creates a positive public image.	10.0% (1)	0.0% (0)	10.0% (1)	**60.0% (6)**	20.0% (2)	
It provides cost-savings.	10.0% (1)	0.0% (0)	20.0% (2)	30.0% (3)	**40.0% (4)**	
It offers reduced liability.	10.0% (1)	0.0% (0)	20.0% (2)	**50.0% (5)**	20.0% (2)	
It provides CEUs used to maintain certification.	10.0% (1)	10.0% (1)	**40.0% (4)**	20.0% (2)	20.0% (2)	

answered question

skipped question

1. What is the value of the GI-BMP program for your company?

Certification helps with marketing to the public.	0.0% (0)	20.0% (2)	**30.0% (3)**	**30.0% (3)**	20.0% (2)
It generates additional revenue	10.0% (1)	30.0% (3)	**40.0% (4)**	10.0% (1)	10.0% (1)

answered question

skipped question

2. What is the value of the GI-BMP program for you?

	Not Important	Slightly Important	Important	Very Important	Critical	Response Count
CEUs to maintain certification	11.1% (1)	11.1% (1)	**55.6% (5)**	11.1% (1)	11.1% (1)	9
Knowledge increase	0.0% (0)	0.0% (0)	20.0% (2)	**50.0% (5)**	30.0% (3)	10
Better employment opportunities	22.2% (2)	11.1% (1)	**33.3% (3)**	**33.3% (3)**	0.0% (0)	9
More job security	**33.3% (3)**	11.1% (1)	22.2% (2)	**33.3% (3)**	0.0% (0)	9
Higher income	11.1% (1)	22.2% (2)	22.2% (2)	**44.4% (4)**	0.0% (0)	9

answered question **10**

skipped question **4**

3. Are you aware of the new FDACS "Limited Commercial Fertilizer Applicator Certificate" requirement for urban commercial fertilizer applicators?

	Response Percent	Response Count
Yes	**70.0%**	**7**
No	30.0%	3
	answered question	**10**
	skipped question	**4**

4. What percentage (%) of your total employees will require the new limited Urban Commercial Landscape Applicator certificate from FDACS.

	Response Percent	Response Count
25% or less	**70.0%**	**7**
50%	10.0%	1
75%	10.0%	1
100%	10.0%	1
	answered question	**10**
	skipped question	**4**

PAGE: COMMENTS

1. What did we miss? Please provide additional comments regarding your experiences as a GI-BMP Certified Professional.

	Response Count
Show replies	2
answered question	**2**
skipped question	**12**