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PAGE: FLORIDA GREEN INDUSTRY SURVEY

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Edit

Unapply

1. How far do you travel to provide services from your business address or center of operation (branch office)?

	Response	Response
	Percent	Count
0-25 miles	77.8%	7
25-50 miles	11.1%	1
50-100 miles	11.1%	
100-150 miles	0.0%	0
More than 150 miles	0.0%	0

answered question 9

skipped question 0

2. How long have you been certified as a GI-BMP professional?

Response	Response
Percent	Count

answered question

9

Survey Results Page 2 of 22

2. How long have you been certified as a GI-BMP professional?

Less than 1 year	11.1%	1
1-2 years	22.2%	2
2-3 years	44.4%	4
3-4 years	11.1%	1
4-5 years	0.0%	0
5-6 years	11.1%	1

answered question 9

skipped question 0

3. Indicate your current level of education:

	Response Percent	Response Count
No High School Diploma	0.0%	0
High School/GED Diploma	11.1%	1
Technical School Certificate/Diploma	11.1%	1
Associate Degree	11.1%	1
Bachelor's Degree	22.2%	2
Master's Degree	44.4%	4
Ph.D.	0.0%	0

answered question 9

Survey Results Page 3 of 22

4. Please indicate which of the following describes your company:

	Response Percent	Response Count
Pest Control Company	0.0%	0
Education (Teacher, Instructor)	22.2%	2
Lawn/Landscape Maintenance Service (Mowing/Pruning)	44.4%	4
Ornamental Pest Control Services	22.2%	2
Turfgrass Pest Control Services	22.2%	2
Fertilizer Application Services	33.3%	3
Irrigation Installation/Maintenance Services	33.3%	3
Arborist	11.1%	1
Specialty Turfgrass Management (Golf/Sports Turf)	33.3%	3
Equipment/Material Retail Sales	0.0%	0
Consultant	22.2%	2
Institution (Condominium, Hospital, In-house)	0.0%	0
Government (Public Works, Facility Operations)	11.1%	1
	answered question	9
	skipped question	0

Survey Results Page 4 of 22

4. Please indicate which of the following describes your company:

Other (please specify) 0.0%	0
answered question	n 9
skipped question	0

5. Which of the following best describes your position?

	Response Percent	Response Count	
Trainer	11.1%	1	
Grounds Maintenance Technician (Mowing, Pruning,Trimming)	0.0%	0	
Landscape Contractor	0.0%	0	
Landscape Architect	0.0%	0	
Landscape Designer	11.1%	1	
Landscape Maintenance Pesticide/Fertilizer Technician	11.1%	1	
Interiorscape	0.0%	0	
Resort/Facility Manager	0.0%	0	
Parks/Recreation/Gardens	0.0%	0	
Urban Forester	0.0%	0	
Irrigation Contractor	0.0%	0	

answered question 9

Survey Results Page 5 of 22

5. Which of the following best describes your position?

Irrigation Technician	0.0%	0
Golf Course Management	22.2%	2
Specialty Turfgrass Manager (Sports/Recreation Fields)	11.1%	1
Owner	33.3%	3
Branch/Account Manager	22.2%	2
Property Manager	0.0%	0
Pest Control Operator	11.1%	1
Other (please specify)	0.0%	0

answered question 9

skipped question 0

6. What was the total lawn area fertilized by this company/institution in the past 12 months?

Average Total Count	Number of acres Show replies Total sq.ft.	65.00 1,415,400.00	260 2,830,800	2	
	Number of acres	Average			

answered question 4

Survey Results Page 6 of 22

7. What were your company's total revenues in the past 12 months?

	Response	Response	
	Percent	Count	
Less than \$100 thousand	42.9%	3	
\$100 to \$199 thousand	14.3%	1	
\$200 to \$299 thousand	0.0%	0	
\$300 to \$399 thousand	0.0%	0	
\$400 to 499 thousand	0.0%	0	
\$500 to \$999 thousand	14.3%	1	
\$1 to \$1.9 million	14.3%	1	
\$2 to \$4.9 million	0.0%	0	
\$5 to \$9.9 million	0.0%	0	
\$10 to \$14.9 million	0.0%	0	
\$15 to \$19.9 million	0.0%	0	
\$20 to \$24.9 million	0.0%	0	
\$25 million or greater	14.3%	1	
	answered question	7	

Survey Results Page 7 of 22

8. What percentage (%) of your total revenue came from fertilizer application services?

	Response	Response Count	
	Percent		
None	28.6%	2	
25% or less	57.1%	4	
50%	0.0%	0	
75%	14.3%	1	
100%	0.0%	0	

answered question

skipped question 2

7

7

PAGE: FERTILIZATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used weather forecasting information to plan a fertilization schedule.	14.3% (1)	14.3% (1)	42.9% (3)	28.6% (2)	0.0%	7
Used soil test results to determine fertilization needs.	14.3% (1)	28.6% (2)	28.6% (2)	28.6% (2)	0.0%	7
Established fertilizer-free buffer zones around water bodies.	14.3% (1)	14.3% (1)	14.3% (1)	57.1% (4)	0.0%	7

answered question

Survey Results Page 8 of 22

1. BEFORE participating in the GI-BMP training program, I

Used a fertilizer broadcast spreader deflector shield.	14.3% (1)	14.3% (1)	14.3% (1)	57.1% (4)	0.0% (0)	7
Read the fertilizer label to determine slow- and quick-release nitrogen sources.	0.0%	28.6% (2)	14.3% (1)	57.1% (4)	0.0%	7
Inspected plant for insect and disease pressures before applying nutrients.	0.0%	28.6% (2)	28.6% (2)	42.9% (3)	0.0%	7
Calibrated fertilizer application equipment.	14.3% (1)	14.3% (1)	28.6% (2)	42.9% (3)	0.0% (0)	7

answered question

7

7

skipped question 2

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use weather forecasting information to plan a fertilization schedule.	14.3% (1)	0.0% (0)	14.3% (1)	71.4% (5)	0.0%	7
Use soil test results to determine fertilization needs.	0.0%	28.6% (2)	28.6% (2)	42.9% (3)	0.0%	7
Establish fertilizer-free buffer zones around water bodies.	0.0%	0.0% (0)	0.0%	100.0% (7)	0.0%	7
Use a fertilizer broadcast spreader deflector shield.	0.0%	14.3% (1)	0.0%	85.7% (6)	0.0%	7

answered question

Survey Results Page 9 of 22

2. AFTER participating in the GI-BMP training program, I

Read the fertilizer label to determine slow- and quick -release nitrogen sources.	0.0%	14.3% (1)	0.0%	85.7% (6)	0.0%	7
Inspect plant for insect and disease pressures before applying nutrients.	0.0%	14.3% (1)	14.3% (1)	71.4% (5)	0.0%	7
Calibrate fertilizer application equipment.	14.3% (1)	14.3% (1)	14.3% (1)	57.1% (4)	0.0%	7

answered question

skipped question 2

7

7

2

PAGE: PEST MANAGEMENT

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used Personal Protective Equipment (PPE) when handling and/or applying pesticides.	28.6% (2)	0.0% (0)	14.3% (1)	57.1% (4)	0.0%	7
Used IPM to determine pest control method(s).	0.0%	28.6% (2)	0.0%	71.4% (5)	0.0%	7
Monitored pest populations to determine when to apply pesticides.	14.3% (1)	14.3% (1)	14.3% (1)	57.1% (4)	0.0%	7
Scouted routinely to identify existing or potential pest problems.	0.0% (0)	28.6% (2)	14.3% (1)	57.1% (4)	0.0%	7

answered question

Survey Results Page 10 of 22

1. BEFORE participating in the GI-BMP training program, I

0.0% (0)	28.6% (2)	0.0%	71.4% (5)	0.0%	7
14.3% (1)	14.3% (1)	0.0%	71.4% (5)	0.0%	7
14.3% (1)	14.3% (1)	0.0%	71.4% (5)	0.0% (0)	7
14.3% (1)	0.0% (0)	14.3% (1)	57.1% (4)	14.3% (1)	7
0.0%	28.6% (2)	0.0%	71.4% (5)	0.0%	7
0.0%	0.0% (0)	0.0%	71.4% (5)	28.6% (2)	7
0.0% (0)	14.3% (1)	0.0%	57.1% (4)	28.6% (2)	7
	(0) 14.3% (1) 14.3% (1) 14.3% (1) 0.0% (0) 0.0% (0)	(0) 28.6% (2) 14.3% (1) 14.3% (1) 14.3% (1) 14.3% (1) 14.3% (1) 0.0% (0) 0.0% (0) 28.6% (2) 0.0% (0) 0.0% (0)	(0) 28.6% (2) (0) 14.3% (1) 14.3% (1) 0.0% (0) 14.3% (1) 14.3% (1) 0.0% (0) 14.3% (1) 0.0% (0) 14.3% (1) 0.0% (0) 28.6% (2) 0.0% (0) 0.0% (0) 0.0% (0) 0.0% (0) 0.0% (1) 0.0% (0) 0.0% (0)	(0) 28.6% (2) (0) (5) 14.3% (1) 14.3% (1) 0.0% (5) 14.3% (1) 0.0% (0) 71.4% (5) 14.3% (1) 0.0% (0) 14.3% (1) 57.1% (4) 0.0% (0) 28.6% (2) 0.0% (7) 71.4% (5) 0.0% (0) 0.0% (0) 71.4% (5) 71.4% (5) 0.0% (0) 0.0% (0) 0.0% (5)	(0) 28.6% (2) (0) (5) (0) 14.3% (1) 0.0% (0) 71.4% (0) 0.0% (0) 14.3% (1) 0.0% (0) 71.4% (0) 0.0% (0) 14.3% (1) 0.0% (0) 14.3% (1) 57.1% (1) 14.3% (1) 0.0% (0) 28.6% (2) 0.0% (1) 71.4% (2) 0.0% (0) 0.0% (0) 0.0% (0) 71.4% (2) 28.6% (2) 0.0% (0) 0.0% (0) 71.4% (2) 28.6% (2)

answered question

skipped question 2

7

2. AFTER participating in the GI-BMP training program, I

Neve	r Occasionally	Often	Always	N/A	Response Count
		а	ınswered q	uestion	7

Survey Results Page 11 of 22

2. AFTER participating in the GI-BMP training program, I

Use Personal Protective Equipment (PPE) when handling and/or applying pesticides.	0.0% (0)	14.3% (1)	14.3% (1)	71.4% (5)	0.0%	7
Use IPM to determine pest control method(s).	0.0%	0.0% (0)	28.6% (2)	71.4% (5)	0.0%	7
Monitor pest populations to determine when to apply pesticides.	0.0%	0.0% (0)	42.9% (3)	57.1% (4)	0.0%	7
Scout routinely to identify existing or potential pest problems.	0.0% (0)	0.0% (0)	28.6% (2)	71.4% (5)	0.0% (0)	7
Spot treat when appropriate.	0.0% (0)	0.0% (0)	14.3% (1)	85.7% (6)	0.0% (0)	7
Store all pesticides in a secured area.	14.3% (1)	0.0% (0)	14.3% (1)	71.4% (5)	0.0% (0)	7
Establish pesticide application-free buffer zones per label instructions.	0.0%	0.0% (0)	14.3% (1)	85.7% (6)	0.0%	7
Maintain proper records of all pesticide applications.	14.3% (1)	14.3% (1)	0.0%	71.4% (5)	0.0%	7
Read and follow all label directions.	0.0%	14.3% (1)	0.0%	85.7% (6)	0.0%	7
Train other employees in proper pest identification and pesticide selection techniques.	0.0%	0.0% (0)	0.0%	71.4% (5)	28.6% (2)	7
Use spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	0.0% (0)	0.0% (0)	0.0% (0)	57.1% (4)	42.9% (3)	7

answered question 7

Survey Results Page 12 of 22

PAGE: MOWING, MULCHING & RECYCLING

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Left grass clippings on the lawn after mowing.	14.3% (1)	0.0% (0)	42.9% (3)	28.6% (2)	14.3% (1)	7
Maintained a mulch depth of 2-3 inches.	28.6% (2)	0.0% (0)	57.1% (4)	14.3% (1)	0.0% (0)	7
Avoided mulching around tree trunks and shrub bases.	14.3% (1)	14.3% (1)	28.6% (2)	42.9% (3)	0.0%	7
Used the highest acceptable mowing height for the grass being grown.	0.0%	0.0% (0)	28.6% (2)	57.1% (4)	14.3% (1)	7
Avoided removing more than a third of the grass leaf blade at one time.	0.0%	0.0% (0)	14.3% (1)	42.9% (3)	42.9% (3)	7
Sharpened mower blades to maintain clean mowing cuts.	0.0%	14.3% (1)	0.0%	57.1% (4)	28.6% (2)	7
Mowed turf when dry to maintain turf quality and health.	0.0%	14.3% (1)	28.6% (2)	42.9% (3)	14.3% (1)	7

answered question

7

Survey Results Page 13 of 22

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Leave grass clippings on the lawn after mowing.	14.3% (1)	28.6% (2)	14.3% (1)	28.6% (2)	14.3% (1)	7
Maintain a mulch depth of 2-3 inches.	0.0%	0.0% (0)	57.1% (4)	42.9% (3)	0.0% (0)	7
Avoid mulching around tree trunks and shrub bases.	0.0%	0.0% (0)	42.9% (3)	57.1% (4)	0.0%	7
Use the highest acceptable mowing height for the grass being grown.	0.0%	0.0% (0)	28.6% (2)	57.1% (4)	14.3% (1)	7
Avoid removing more than a third of the grass leaf blade at one time.	0.0%	0.0% (0)	14.3% (1)	57.1% (4)	28.6% (2)	7
Sharpen mower blades to maintain clean mowing cuts.	0.0%	0.0% (0)	0.0%	71.4% (5)	28.6% (2)	7
Mow turf when dry to maintain turf quality and health.	0.0%	14.3% (1)	28.6% (2)	42.9% (3)	14.3% (1)	7

answered question

skipped question 2

7

PAGE: IRRIGATION

Survey Results Page 14 of 22

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	28.6% (2)	0.0% (0)	0.0%	57.1% (4)	14.3% (1)	7
Calibrated rain shut-off devices and/or other automated methods to manage irrigation.	28.6% (2)	0.0% (0)	0.0%	57.1% (4)	14.3% (1)	7
Ensured irrigation rates to prevent leaching and runoff.	28.6% (2)	0.0% (0)	42.9% (3)	14.3% (1)	14.3% (1)	7
Used soil moisture or other sensing devices to ensure effective water use.	42.9% (3)	14.3% (1)	14.3% (1)	14.3% (1)	14.3% (1)	7
Applied no more than ½ to ¾ inches of water per irrigation event.	28.6% (2)	0.0% (0)	42.9% (3)	14.3% (1)	14.3% (1)	7
Considered over-irrigation harmful to the plant and environment.	28.6% (2)	0.0% (0)	0.0%	57.1% (4)	14.3% (1)	7

answered question

skipped question 2

7

Survey Results Page 15 of 22

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	14.3%	0.0% (0)	14.3% (1)	57.1% (4)	14.3% (1)	7
Calibrate rain shut-off devices and/or other automated methods to manage irrigation.	14.3% (1)	0.0% (0)	0.0%	71.4% (5)	14.3% (1)	7
Ensure irrigation rates to prevent leaching and runoff.	14.3% (1)	0.0% (0)	42.9% (3)	28.6% (2)	14.3% (1)	7
Use soil moisture or other sensing devices to ensure effective water use.	14.3% (1)	28.6% (2)	28.6% (2)	14.3% (1)	14.3% (1)	7
Apply no more than ½ to ¾ inches of water per irrigation event.	14.3% (1)	0.0% (0)	42.9% (3)	28.6% (2)	14.3% (1)	7
Consider over-irrigation harmful to the plant and environment.	0.0%	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7

answered question

skipped question 2

7

PAGE: CUSTOMER RELATIONS

Survey Results Page 16 of 22

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used brochures or included comments with billing to educate clients.	14.3% (1)	14.3% (1)	0.0%	28.6% (2)	42.9% (3)	7
Assisted clients in setting/programming the irrigation timer.	0.0%	14.3% (1)	14.3% (1)	42.9% (3)	28.6% (2)	7
Assisted clients or provided services in calibrating irrigation.	14.3% (1)	14.3% (1)	0.0%	42.9% (3)	28.6% (2)	7
Assisted clients or provided services inspecting the rain sensor.	14.3% (1)	0.0% (0)	0.0%	57.1% (4)	28.6% (2)	7
Educated clients about the importance of a nutrient management plan.	14.3% (1)	0.0% (0)	14.3% (1)	42.9% (3)	28.6% (2)	7
Educated clients about the importance of IPM.	14.3% (1)	0.0% (0)	0.0%	57.1% (4)	28.6% (2)	7
Educated clients about effective irrigation management.	14.3% (1)	0.0% (0)	0.0%	57.1% (4)	28.6% (2)	7
Educated clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	14.3% (1)	0.0% (0)	14.3% (1)	42.9% (3)	28.6% (2)	7

answered question

7

Survey Results Page 17 of 22

2. AFTER participating in the GI-BMP program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use brochures or include comments with billing to educate clients.	0.0%	14.3% (1)	28.6% (2)	28.6% (2)	28.6% (2)	7
Assist clients in setting/programming the irrigation timer.	0.0%	0.0% (0)	14.3% (1)	57.1% (4)	28.6% (2)	7
Assist clients or provide services in calibrating irrigation.	0.0%	14.3% (1)	0.0%	57.1% (4)	28.6% (2)	7
Assist clients or provide services inspecting the rain sensor.	0.0%	14.3% (1)	0.0%	57.1% (4)	28.6% (2)	7
Educate clients about the importance of a nutrient management plan.	0.0%	0.0% (0)	0.0%	71.4% (5)	28.6% (2)	7
Educate clients about the importance of IPM.	0.0%	0.0% (0)	0.0%	71.4% (5)	28.6% (2)	7
Educate clients about effective irrigation management.	0.0%	0.0% (0)	0.0%	71.4% (5)	28.6% (2)	7
Educate clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	0.0%	0.0% (0)	0.0%	71.4% (5)	28.6% (2)	7

answered question

skipped question 2

7

PAGE: TRAINING AND INFORMATION NEEDS

Survey Results Page 18 of 22

1. BEFORE becoming GI-BMP Certified, who did you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	28.6% (2)	28.6% (2)	28.6% (2)	0.0%	14.3% (1)	7
UF/IFAS State Specialist	42.9% (3)	42.9% (3)	0.0%	0.0%	14.3% (1)	7
Chemical company representative	28.6% (2)	28.6% (2)	14.3% (1)	14.3% (1)	14.3% (1)	7
Private consultant	28.6% (2)	42.9% (3)	0.0%	0.0%	28.6% (2)	7

answered question

skipped question 2

7

7

2. AFTER becoming GI-BMP Certified, who do you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	14.3% (1)	57.1% (4)	28.6% (2)	0.0%	0.0%	7
UF/IFAS State Specialist	28.6% (2)	71.4% (5)	0.0%	0.0%	0.0%	7
Chemical company representative	14.3% (1)	57.1% (4)	14.3% (1)	14.3% (1)	0.0%	7
Private consultant	42.9% (3)	42.9% (3)	0.0%	0.0%	14.3% (1)	7

answered question

Survey Results Page 19 of 22

3. Indicate your level of satisfaction with the information provided by the GI-BMP training program:

	Very Satisfied	Satisfied	No Opinion	Dissatisfied	Very Dissatisfied	Respo Count
The information was relevant.	85.7% (6)	14.3% (1)	0.0%	0.0% (0)	0.0% (0)	
The information was easy to understand.	100.0% (7)	0.0% (0)	0.0%	0.0% (0)	0.0% (0)	
The information was helpful.	85.7% (6)	0.0% (0)	0.0%	0.0% (0)	14.3% (1)	

answered question

skipped question

PAGE: VALUE

1. What is the value of the GI-BMP program for your company?

	Not	Slightly	Important	Very	Critical to	Respo
	Applicable	Important	ппропапі	Important	Company	Count
It creates a positive public image.	16.7% (1)	16.7% (1)	33.3% (2)	16.7% (1)	16.7% (1)	
It provides cost-savings.	33.3% (2)	33.3% (2)	16.7% (1)	0.0% (0)	16.7% (1)	
It offers reduced liability.	16.7% (1)	16.7% (1)	33.3% (2)	16.7% (1)	16.7% (1)	
It provides CEUs used to maintain certification.	0.0% (0)	16.7% (1)	33.3% (2)	33.3% (2)	16.7% (1)	

answered question

Survey Results Page 20 of 22

1. What is the value of the GI-BMP program for your company?

Certification helps with marketing to the public.	16.7% (1)	16.7% (1)	16.7% (1)	33.3% (2)	16.7% (1)	
It generates additional revenue	33.3% (2)	33.3% (2)	16.7% (1)	16.7% (1)	0.0% (0)	

answered question

skipped question

2. What is the value of the GI-BMP program for you?

	Not Important	Slightly Important	Important	Very Important	Critical	Response Count
CEUs to maintain certification	0.0% (0)	16.7% (1)	16.7% (1)	50.0% (3)	16.7% (1)	E
Knowledge increase	16.7% (1)	0.0% (0)	0.0% (0)	83.3% (5)	0.0%	E
Better employment opportunities	16.7% (1)	33.3% (2)	0.0% (0)	50.0% (3)	0.0%	6
More job security	16.7% (1)	33.3% (2)	0.0% (0)	50.0% (3)	0.0%	6
Higher income	33.3% (2)	33.3% (2)	16.7% (1)	16.7% (1)	0.0%	6

answered question

skipped question

6

3

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3. Are you aware of the new FDACS "Limited Commercial Fertilizer Applicator Certificate" requirement for urban commercial fertilizer applicators?

	Response	Response
	Percent	Count
Yes	50.0%	3
No	50.0%	3
	answered question	6
	skipped question	3

4. What percentage (%) of your total employees will require the new limited Urban Commercial Landscape Applicator certificate from FDACS.

	Response Percent	Response Count
25% or less	50.0%	3
50%	50.0%	3
75%	0.0%	0
100%	0.0%	0
	answered question	6
	skipped question	3

PAGE: COMMENTS

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1. What did we miss? Please provide additional comments regarding your experiences as a GI-BM Professional.	P Certified
	Response
	Count
Show replies	3

answered question 3