

# View Summary

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## PAGE: FLORIDA GREEN INDUSTRY SURVEY

1. How far do you travel to provide services from your business address or center of operation (branch office)?

|                            | Response<br>Percent | Response<br>Count |
|----------------------------|---------------------|-------------------|
| <b>0-25 miles</b>          | <b>85.7%</b>        | <b>6</b>          |
| <b>25-50 miles</b>         | 14.3%               | 1                 |
| <b>50-100 miles</b>        | 0.0%                | 0                 |
| <b>100-150 miles</b>       | 0.0%                | 0                 |
| <b>More than 150 miles</b> | 0.0%                | 0                 |
| <b>answered question</b>   |                     | <b>7</b>          |
| <b>skipped question</b>    |                     | <b>0</b>          |

2. How long have you been certified as a GI-BMP professional?

|                          | Response<br>Percent | Response<br>Count |
|--------------------------|---------------------|-------------------|
| <b>answered question</b> |                     | <b>7</b>          |
| <b>skipped question</b>  |                     | <b>0</b>          |

2. How long have you been certified as a GI-BMP professional?

|                         |                          |          |
|-------------------------|--------------------------|----------|
| <b>Less than 1 year</b> | <b>57.1%</b>             | <b>4</b> |
| <b>1-2 years</b>        | 14.3%                    | 1        |
| <b>2-3 years</b>        | 14.3%                    | 1        |
| <b>3-4 years</b>        | 0.0%                     | 0        |
| <b>4-5 years</b>        | 14.3%                    | 1        |
| <b>5-6 years</b>        | 0.0%                     | 0        |
|                         | <b>answered question</b> | <b>7</b> |
|                         | <b>skipped question</b>  | <b>0</b> |

3. Indicate your current level of education:

|   | Response<br>Percent      | Response<br>Count |
|---|--------------------------|-------------------|
| <b>No High School Diploma</b>                   | 0.0%                     | 0                 |
| <b>High School/GED Diploma</b>                  | <b>42.9%</b>             | <b>3</b>          |
| <b>Technical School<br/>Certificate/Diploma</b> | 14.3%                    | 1                 |
| <b>Associate Degree</b>                         | 14.3%                    | 1                 |
| <b>Bachelor's Degree</b>                        | 28.6%                    | 2                 |
| <b>Master's Degree</b>                          | 0.0%                     | 0                 |
| <b>Ph.D.</b>                                    | 0.0%                     | 0                 |
|   | <b>answered question</b> | <b>7</b>          |
|   | <b>skipped question</b>  | <b>0</b>          |

4. Please indicate which of the following describes your company:

|  | Response<br>Percent      | Response<br>Count |
|--|--------------------------|-------------------|
| <b>Pest Control Company</b>  | 0.0%                     | 0                 |
| <b>Education (Teacher,<br/>Instructor)</b>                         | 14.3%                    | 1                 |
| <b>Lawn/Landscape<br/>Maintenance Service<br/>(Mowing/Pruning)</b> | 28.6%                    | 2                 |
| <b>Ornamental Pest Control<br/>Services</b>                        | 0.0%                     | 0                 |
| <b>Turfgrass Pest Control<br/>Services</b>                         | 0.0%                     | 0                 |
| <b>Fertilizer Application<br/>Services</b>                         | 0.0%                     | 0                 |
| <b>Irrigation<br/>Installation/Maintenance<br/>Services</b>        | 0.0%                     | 0                 |
| <b>Arborist</b>  | 0.0%                     | 0                 |
| <b>Specialty Turfgrass<br/>Management (Golf/Sports<br/>Turf)</b>   | 0.0%                     | 0                 |
| <b>Equipment/Material Retail<br/>Sales</b>                         | 0.0%                     | 0                 |
| <b>Consultant</b>  | 0.0%                     | 0                 |
| <b>Institution (Condominium,<br/>Hospital, In-house)</b>           | 0.0%                     | 0                 |
| <b>Government (Public Works,<br/>Facility Operations)</b>          | 14.3%                    | 1                 |
|  | <b>answered question</b> | <b>7</b>          |
|  | <b>skipped question</b>  | <b>0</b>          |

4. Please indicate which of the following describes your company:

|   |                          |          |
|---|--------------------------|----------|
| <b>Other (please specify)</b><br><a href="#">Show replies</a> | <b>42.9%</b>             | <b>3</b> |
|   | <b>answered question</b> | <b>7</b> |
|   | <b>skipped question</b>  | <b>0</b> |

5. Which of the following best describes your position?

|   | Response<br>Percent      | Response<br>Count |
|---|--------------------------|-------------------|
| <b>Trainer</b>  | 14.3%                    | 1                 |
| <b>Grounds Maintenance<br/>Technician (Mowing,<br/>Pruning, Trimming)</b> | 0.0%                     | 0                 |
| <b>Landscape Contractor</b>   | 0.0%                     | 0                 |
| <b>Landscape Architect</b>  | 0.0%                     | 0                 |
| <b>Landscape Designer</b>   | 0.0%                     | 0                 |
| <b>Landscape Maintenance<br/>Pesticide/Fertilizer<br/>Technician</b>      | 0.0%                     | 0                 |
| <b>Interiorscape</b>  | 0.0%                     | 0                 |
| <b>Resort/Facility Manager</b>  | 0.0%                     | 0                 |
| <b>Parks/Recreation/Gardens</b>   | 0.0%                     | 0                 |
| <b>Urban Forester</b>   | 0.0%                     | 0                 |
| <b>Irrigation Contractor</b>  | 0.0%                     | 0                 |
|   | <b>answered question</b> | <b>7</b>          |
|   | <b>skipped question</b>  | <b>0</b>          |

5. Which of the following best describes your position?

|   |              |          |
|---|--------------|----------|
| <b>Irrigation Technician</b>                                      | 0.0%         | 0        |
| <b>Golf Course Management</b>                                     | 0.0%         | 0        |
| <b>Specialty Turfgrass Manager<br/>(Sports/Recreation Fields)</b> | 0.0%         | 0        |
| <b>Owner</b>  | <b>28.6%</b> | <b>2</b> |
| <b>Branch/Account Manager</b>                                     | 14.3%        | 1        |
| <b>Property Manager</b>   | 14.3%        | 1        |
| <b>Pest Control Operator</b>                                      | 0.0%         | 0        |
| <b>Other (please specify)</b><br><a href="#">Show replies</a>     | <b>28.6%</b> | <b>2</b> |
| <b>answered question</b>  |              | <b>7</b> |
| <b>skipped question</b>   |              | <b>0</b> |

6. What was the total lawn area fertilized by this company/institution in the past 12 months?

|  | Response<br>Average | Response<br>Total | Response<br>Count |
|--|---------------------|-------------------|-------------------|
| <b>Number of acres</b><br><a href="#">Show replies</a> | <b>2,063.25</b>     | <b>8,253</b>      | <b>4</b>          |
| <b>Total sq.ft.</b><br><a href="#">Show replies</a>    | 0.00                | 0                 | 1                 |
| <b>answered question</b>                               |                     | <b>4</b>          |                   |
| <b>skipped question</b>                                |                     | <b>3</b>          |                   |

7. What were your company's total revenues in the past 12 months?

|                                 | Response<br>Percent      | Response<br>Count |
|---------------------------------|--------------------------|-------------------|
| <b>Less than \$100 thousand</b> | <b>50.0%</b>             | <b>2</b>          |
| <b>\$100 to \$199 thousand</b>  | 0.0%                     | 0                 |
| <b>\$200 to \$299 thousand</b>  | 25.0%                    | 1                 |
| <b>\$300 to \$399 thousand</b>  | 0.0%                     | 0                 |
| <b>\$400 to 499 thousand</b>    | 0.0%                     | 0                 |
| <b>\$500 to \$999 thousand</b>  | 25.0%                    | 1                 |
| <b>\$1 to \$1.9 million</b>     | 0.0%                     | 0                 |
| <b>\$2 to \$4.9 million</b>     | 0.0%                     | 0                 |
| <b>\$5 to \$9.9 million</b>     | 0.0%                     | 0                 |
| <b>\$10 to \$14.9 million</b>   | 0.0%                     | 0                 |
| <b>\$15 to \$19.9 million</b>   | 0.0%                     | 0                 |
| <b>\$20 to \$24.9 million</b>   | 0.0%                     | 0                 |
| <b>\$25 million or greater</b>  | 0.0%                     | 0                 |
|                                 | <b>answered question</b> | <b>4</b>          |
|                                 | <b>skipped question</b>  | <b>3</b>          |

8. What percentage (%) of your total revenue came from fertilizer application services?

|                    | Response<br>Percent      | Response<br>Count |
|--------------------|--------------------------|-------------------|
| <b>None</b>        | <b>60.0%</b>             | <b>3</b>          |
| <b>25% or less</b> | 40.0%                    | 2                 |
| <b>50%</b>         | 0.0%                     | 0                 |
| <b>75%</b>         | 0.0%                     | 0                 |
| <b>100%</b>        | 0.0%                     | 0                 |
|                    | <b>answered question</b> | <b>5</b>          |
|                    | <b>skipped question</b>  | <b>2</b>          |

## PAGE: FERTILIZATION

1. BEFORE participating in the GI-BMP training program, I

|   | Never        | Occasionally      | Often        | Always               | N/A          | Response<br>Count        |
|---|--------------|-------------------|--------------|----------------------|--------------|--------------------------|
| <b>Used weather forecasting information to plan a fertilization schedule.</b> | 0.0%<br>(0)  | 20.0% (1)         | 20.0%<br>(1) | <b>60.0%<br/>(3)</b> | 0.0%<br>(0)  | 5                        |
| <b>Used soil test results to determine fertilization needs.</b>               | 0.0%<br>(0)  | <b>100.0% (5)</b> | 0.0%<br>(0)  | 0.0%<br>(0)          | 0.0%<br>(0)  | 5                        |
| <b>Established fertilizer-free buffer zones around water bodies.</b>          | 20.0%<br>(1) | <b>40.0% (2)</b>  | 0.0%<br>(0)  | 20.0%<br>(1)         | 20.0%<br>(1) | 5                        |
|   |              |                   |              |                      |              | <b>answered question</b> |
|   |              |                   |              |                      |              | <b>5</b>                 |
|   |              |                   |              |                      |              | <b>skipped question</b>  |
|   |              |                   |              |                      |              | <b>2</b>                 |

## 1. BEFORE participating in the GI-BMP training program, I

|   |                            |           |                            |                            |           |          |
|---|----------------------------|-----------|----------------------------|----------------------------|-----------|----------|
| <b>Used a fertilizer broadcast spreader deflector shield.</b>                           | <b>40.0%</b><br><b>(2)</b> | 0.0% (0)  | 0.0% (0)                   | <b>40.0%</b><br><b>(2)</b> | 20.0% (1) | 5        |
| <b>Read the fertilizer label to determine slow- and quick-release nitrogen sources.</b> | 40.0% (2)                  | 0.0% (0)  | 0.0% (0)                   | <b>60.0%</b><br><b>(3)</b> | 0.0% (0)  | 5        |
| <b>Inspected plant for insect and disease pressures before applying nutrients.</b>      | 20.0% (1)                  | 20.0% (1) | <b>60.0%</b><br><b>(3)</b> | 0.0% (0)                   | 0.0% (0)  | 5        |
| <b>Calibrated fertilizer application equipment.</b>                                     | 0.0% (0)                   | 20.0% (1) | 0.0% (0)                   | <b>60.0%</b><br><b>(3)</b> | 20.0% (1) | 5        |
| <b>answered question</b>  |                            |           |                            |                            |           | <b>5</b> |
| <b>skipped question</b>   |                            |           |                            |                            |           | <b>2</b> |

## 2. AFTER participating in the GI-BMP training program, I

|  | Never    | Occasionally | Often                      | Always                     | N/A       | Response Count |
|--|----------|--------------|----------------------------|----------------------------|-----------|----------------|
| <b>Use weather forecasting information to plan a fertilization schedule.</b> | 0.0% (0) | 0.0% (0)     | 20.0% (1)                  | <b>80.0%</b><br><b>(4)</b> | 0.0% (0)  | 5              |
| <b>Use soil test results to determine fertilization needs.</b>               | 0.0% (0) | 0.0% (0)     | <b>60.0%</b><br><b>(3)</b> | 40.0% (2)                  | 0.0% (0)  | 5              |
| <b>Establish fertilizer-free buffer zones around water bodies.</b>           | 0.0% (0) | 0.0% (0)     | 0.0% (0)                   | <b>80.0%</b><br><b>(4)</b> | 20.0% (1) | 5              |
| <b>Use a fertilizer broadcast spreader deflector shield.</b>                 | 0.0% (0) | 0.0% (0)     | 0.0% (0)                   | <b>80.0%</b><br><b>(4)</b> | 20.0% (1) | 5              |
| <b>answered question</b>   |          |              |                            |                            |           | <b>5</b>       |
| <b>skipped question</b>  |          |              |                            |                            |           | <b>2</b>       |

2. AFTER participating in the GI-BMP training program, I

|   |             |          |             |                             |              |          |
|---|-------------|----------|-------------|-----------------------------|--------------|----------|
| <b>Read the fertilizer label to determine slow- and quick-release nitrogen sources.</b> | 0.0%<br>(0) | 0.0% (0) | 0.0%<br>(0) | <b>100.0%</b><br><b>(5)</b> | 0.0%<br>(0)  | 5        |
| <b>Inspect plant for insect and disease pressures before applying nutrients.</b>        | 0.0%<br>(0) | 0.0% (0) | 0.0%<br>(0) | <b>100.0%</b><br><b>(5)</b> | 0.0%<br>(0)  | 5        |
| <b>Calibrate fertilizer application equipment.</b>                                      | 0.0%<br>(0) | 0.0% (0) | 0.0%<br>(0) | <b>80.0%</b><br><b>(4)</b>  | 20.0%<br>(1) | 5        |
| <b>answered question</b>  |             |          |             |                             |              | <b>5</b> |
| <b>skipped question</b>   |             |          |             |                             |              | <b>2</b> |

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### PAGE: PEST MANAGEMENT

1. BEFORE participating in the GI-BMP training program, I

|   | Never                      | Occasionally     | Often                      | Always                     | N/A         | Response<br>Count |
|---|----------------------------|------------------|----------------------------|----------------------------|-------------|-------------------|
| <b>Used Personal Protective Equipment (PPE) when handling and/or applying pesticides.</b> | <b>25.0%</b><br><b>(1)</b> | <b>25.0%</b> (1) | <b>25.0%</b><br><b>(1)</b> | <b>25.0%</b><br><b>(1)</b> | 0.0%<br>(0) | 4                 |
| <b>Used IPM to determine pest control method(s).</b>                                      | 0.0%<br>(0)                | <b>75.0%</b> (3) | 0.0%<br>(0)                | 25.0%<br>(1)               | 0.0%<br>(0) | 4                 |
| <b>Monitored pest populations to determine when to apply pesticides.</b>                  | <b>50.0%</b><br><b>(2)</b> | 25.0% (1)        | 25.0%<br>(1)               | 0.0%<br>(0)                | 0.0%<br>(0) | 4                 |
| <b>answered question</b>  |                            |                  |                            |                            |             | <b>4</b>          |
| <b>skipped question</b>   |                            |                  |                            |                            |             | <b>3</b>          |

## 1. BEFORE participating in the GI-BMP training program, I

|  |                  |                  |                  |                  |          |   |
|--|------------------|------------------|------------------|------------------|----------|---|
| <b>Scouted routinely to identify existing or potential pest problems.</b>  | <b>50.0% (2)</b> | 25.0% (1)        | 25.0% (1)        | 0.0% (0)         | 0.0% (0) | 4 |
| <b>Performed spot treatment when appropriate.</b>  | 25.0% (1)        | <b>50.0% (2)</b> | 25.0% (1)        | 0.0% (0)         | 0.0% (0) | 4 |
| <b>Stored all pesticides in a secured area.</b>  | <b>25.0% (1)</b> | <b>25.0% (1)</b> | <b>25.0% (1)</b> | <b>25.0% (1)</b> | 0.0% (0) | 4 |
| <b>Established pesticide application-free buffer zones per label instructions.</b>   | 25.0% (1)        | 25.0% (1)        | <b>50.0% (2)</b> | 0.0% (0)         | 0.0% (0) | 4 |
| <b>Maintained proper records of all pesticide applications.</b>  | 0.0% (0)         | <b>50.0% (2)</b> | 25.0% (1)        | 25.0% (1)        | 0.0% (0) | 4 |
| <b>Read and followed all label directions.</b>   | 0.0% (0)         | 25.0% (1)        | <b>50.0% (2)</b> | 25.0% (1)        | 0.0% (0) | 4 |
| <b>Trained other employees in proper pest identification and pesticide selection techniques.</b>                           | 25.0% (1)        | <b>50.0% (2)</b> | 25.0% (1)        | 0.0% (0)         | 0.0% (0) | 4 |
| <b>Used spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.</b> | 0.0% (0)         | <b>75.0% (3)</b> | 0.0% (0)         | 25.0% (1)        | 0.0% (0) | 4 |

answered question 4

skipped question 3

## 2. AFTER participating in the GI-BMP training program, I

|  | Never       | Occasionally | Often                      | Always                      | N/A         | Response<br>Count |
|--|-------------|--------------|----------------------------|-----------------------------|-------------|-------------------|
| <b>Use Personal Protective Equipment (PPE) when handling and/or applying pesticides.</b>       | 0.0%<br>(0) | 0.0% (0)     | <b>50.0%</b><br><b>(2)</b> | <b>50.0%</b><br><b>(2)</b>  | 0.0%<br>(0) | 4                 |
| <b>Use IPM to determine pest control method(s).</b>  | 0.0%<br>(0) | 0.0% (0)     | 25.0%<br>(1)               | <b>75.0%</b><br><b>(3)</b>  | 0.0%<br>(0) | 4                 |
| <b>Monitor pest populations to determine when to apply pesticides.</b>                         | 0.0%<br>(0) | 0.0% (0)     | 25.0%<br>(1)               | <b>75.0%</b><br><b>(3)</b>  | 0.0%<br>(0) | 4                 |
| <b>Scout routinely to identify existing or potential pest problems.</b>                        | 0.0%<br>(0) | 0.0% (0)     | 0.0%<br>(0)                | <b>100.0%</b><br><b>(4)</b> | 0.0%<br>(0) | 4                 |
| <b>Spot treat when appropriate.</b>  | 0.0%<br>(0) | 0.0% (0)     | 0.0%<br>(0)                | <b>100.0%</b><br><b>(4)</b> | 0.0%<br>(0) | 4                 |
| <b>Store all pesticides in a secured area.</b>   | 0.0%<br>(0) | 0.0% (0)     | 0.0%<br>(0)                | <b>100.0%</b><br><b>(4)</b> | 0.0%<br>(0) | 4                 |
| <b>Establish pesticide application-free buffer zones per label instructions.</b>               | 0.0%<br>(0) | 0.0% (0)     | 0.0%<br>(0)                | <b>100.0%</b><br><b>(4)</b> | 0.0%<br>(0) | 4                 |
| <b>Maintain proper records of all pesticide applications.</b>                                  | 0.0%<br>(0) | 0.0% (0)     | 0.0%<br>(0)                | <b>100.0%</b><br><b>(4)</b> | 0.0%<br>(0) | 4                 |
| <b>Read and follow all label directions.</b>   | 0.0%<br>(0) | 0.0% (0)     | 0.0%<br>(0)                | <b>100.0%</b><br><b>(4)</b> | 0.0%<br>(0) | 4                 |
| <b>Train other employees in proper pest identification and pesticide selection techniques.</b> | 0.0%<br>(0) | 0.0% (0)     | 0.0%<br>(0)                | <b>100.0%</b><br><b>(4)</b> | 0.0%<br>(0) | 4                 |
| <b>Use spill cleanup equipment to clean,</b>   | 0.0%<br>(0) | 0.0% (0)     | 25.0%<br>(1)               | <b>75.0%</b><br><b>(3)</b>  | 0.0%<br>(0) | 4                 |
|  |             |              |                            | <b>answered question</b>    |             | <b>4</b>          |
|  |             |              |                            | <b>skipped question</b>     |             | <b>3</b>          |

2. AFTER participating in the GI-BMP training program, I

**control, contain, collect, and store spilled material until proper disposal.**

**answered question 4**

**skipped question 3**

**PAGE: MOWING, MULCHING & RECYCLING**

1. BEFORE participating in the GI-BMP training program, I

|  | Never    | Occasionally     | Often             | Always           | N/A      | Response Count |
|--|----------|------------------|-------------------|------------------|----------|----------------|
| <b>Left grass clippings on the lawn after mowing.</b>                          | 0.0% (0) | 0.0% (0)         | <b>50.0% (2)</b>  | <b>50.0% (2)</b> | 0.0% (0) | 4              |
| <b>Maintained a mulch depth of 2-3 inches.</b>                                 | 0.0% (0) | 0.0% (0)         | <b>100.0% (4)</b> | 0.0% (0)         | 0.0% (0) | 4              |
| <b>Avoided mulching around tree trunks and shrub bases.</b>                    | 0.0% (0) | <b>75.0% (3)</b> | 25.0% (1)         | 0.0% (0)         | 0.0% (0) | 4              |
| <b>Used the highest acceptable mowing height for the grass being grown.</b>    | 0.0% (0) | <b>50.0% (2)</b> | <b>50.0% (2)</b>  | 0.0% (0)         | 0.0% (0) | 4              |
| <b>Avoided removing more than a third of the grass leaf blade at one time.</b> | 0.0% (0) | <b>75.0% (3)</b> | 25.0% (1)         | 0.0% (0)         | 0.0% (0) | 4              |
| <b>Sharpened mower blades to maintain clean mowing cuts.</b>                   | 0.0% (0) | 25.0% (1)        | <b>50.0% (2)</b>  | 25.0% (1)        | 0.0% (0) | 4              |

**answered question 4**

**skipped question 3**

## 1. BEFORE participating in the GI-BMP training program, I

|   |                          |           |                            |             |             |          |
|---|--------------------------|-----------|----------------------------|-------------|-------------|----------|
| <b>Mowed turf when dry to maintain turf quality and health.</b> | 25.0%<br>(1)             | 25.0% (1) | <b>50.0%</b><br><b>(2)</b> | 0.0%<br>(0) | 0.0%<br>(0) | 4        |
|   | <b>answered question</b> |           |                            |             |             | <b>4</b> |
|   | <b>skipped question</b>  |           |                            |             |             | <b>3</b> |

## 2. AFTER participating in the GI-BMP training program, I

|  | Never                    | Occasionally | Often        | Always                      | N/A         | Response<br>Count |
|--|--------------------------|--------------|--------------|-----------------------------|-------------|-------------------|
| <b>Leave grass clippings on the lawn after mowing.</b>                       | 25.0%<br>(1)             | 0.0% (0)     | 0.0%<br>(0)  | <b>75.0%</b><br><b>(3)</b>  | 0.0%<br>(0) | 4                 |
| <b>Maintain a mulch depth of 2-3 inches.</b>                                 | 0.0%<br>(0)              | 0.0% (0)     | 0.0%<br>(0)  | <b>100.0%</b><br><b>(4)</b> | 0.0%<br>(0) | 4                 |
| <b>Avoid mulching around tree trunks and shrub bases.</b>                    | 0.0%<br>(0)              | 0.0% (0)     | 0.0%<br>(0)  | <b>100.0%</b><br><b>(4)</b> | 0.0%<br>(0) | 4                 |
| <b>Use the highest acceptable mowing height for the grass being grown.</b>   | 0.0%<br>(0)              | 0.0% (0)     | 0.0%<br>(0)  | <b>100.0%</b><br><b>(4)</b> | 0.0%<br>(0) | 4                 |
| <b>Avoid removing more than a third of the grass leaf blade at one time.</b> | 0.0%<br>(0)              | 0.0% (0)     | 25.0%<br>(1) | <b>75.0%</b><br><b>(3)</b>  | 0.0%<br>(0) | 4                 |
| <b>Sharpen mower blades to maintain clean mowing cuts.</b>                   | 0.0%<br>(0)              | 0.0% (0)     | 0.0%<br>(0)  | <b>100.0%</b><br><b>(4)</b> | 0.0%<br>(0) | 4                 |
|  | <b>answered question</b> |              |              |                             |             | <b>4</b>          |
|  | <b>skipped question</b>  |              |              |                             |             | <b>3</b>          |

2. AFTER participating in the GI-BMP training program, I

|   |                          |          |              |                            |             |          |
|---|--------------------------|----------|--------------|----------------------------|-------------|----------|
| <b>Mow turf when dry to maintain turf quality and health.</b> | 0.0%<br>(0)              | 0.0% (0) | 25.0%<br>(1) | <b>75.0%</b><br><b>(3)</b> | 0.0%<br>(0) | 4        |
|   | <b>answered question</b> |          |              |                            |             | <b>4</b> |
|   | <b>skipped question</b>  |          |              |                            |             | <b>3</b> |

## PAGE: IRRIGATION

1. BEFORE participating in the GI-BMP training program, I

|  | Never                      | Occasionally               | Often                      | Always       | N/A         | Response<br>Count |
|--|----------------------------|----------------------------|----------------------------|--------------|-------------|-------------------|
| <b>Reset irrigation controllers/timers seasonally.</b>                                       | 0.0%<br>(0)                | 25.0% (1)                  | <b>50.0%</b><br><b>(2)</b> | 25.0%<br>(1) | 0.0%<br>(0) | 4                 |
| <b>Calibrated rain shut-off devices and/or other automated methods to manage irrigation.</b> | 0.0%<br>(0)                | 25.0% (1)                  | <b>75.0%</b><br><b>(3)</b> | 0.0%<br>(0)  | 0.0%<br>(0) | 4                 |
| <b>Ensured irrigation rates to prevent leaching and runoff.</b>                              | 25.0%<br>(1)               | 25.0% (1)                  | <b>50.0%</b><br><b>(2)</b> | 0.0%<br>(0)  | 0.0%<br>(0) | 4                 |
| <b>Used soil moisture or other sensing devices to ensure effective water use.</b>            | <b>75.0%</b><br><b>(3)</b> | 25.0% (1)                  | 0.0%<br>(0)                | 0.0%<br>(0)  | 0.0%<br>(0) | 4                 |
| <b>Applied no more than ½ to ¾ inches of water per irrigation event.</b>                     | 0.0%<br>(0)                | <b>50.0%</b><br><b>(2)</b> | <b>50.0%</b><br><b>(2)</b> | 0.0%<br>(0)  | 0.0%<br>(0) | 4                 |
|  | <b>answered question</b>   |                            |                            |              |             | <b>4</b>          |
|  | <b>skipped question</b>    |                            |                            |              |             | <b>3</b>          |

1. BEFORE participating in the GI-BMP training program, I

|   |             |                  |              |             |             |                          |
|---|-------------|------------------|--------------|-------------|-------------|--------------------------|
| <b>Considered over-irrigation harmful to the plant and environment.</b> | 0.0%<br>(0) | <b>75.0% (3)</b> | 25.0%<br>(1) | 0.0%<br>(0) | 0.0%<br>(0) | 4                        |
|   |             |                  |              |             |             | <b>answered question</b> |
|   |             |                  |              |             |             | <b>4</b>                 |
|   |             |                  |              |             |             | <b>skipped question</b>  |
|   |             |                  |              |             |             | <b>3</b>                 |

2. AFTER participating in the GI-BMP training program, I

|   | Never       | Occasionally | Often        | Always                | N/A         | Response<br>Count        |
|---|-------------|--------------|--------------|-----------------------|-------------|--------------------------|
| <b>Reset irrigation controllers/timers seasonally.</b>                                      | 0.0%<br>(0) | 0.0% (0)     | 0.0%<br>(0)  | <b>100.0%<br/>(4)</b> | 0.0%<br>(0) | 4                        |
| <b>Calibrate rain shut-off devices and/or other automated methods to manage irrigation.</b> | 0.0%<br>(0) | 0.0% (0)     | 0.0%<br>(0)  | <b>100.0%<br/>(4)</b> | 0.0%<br>(0) | 4                        |
| <b>Ensure irrigation rates to prevent leaching and runoff.</b>                              | 0.0%<br>(0) | 0.0% (0)     | 0.0%<br>(0)  | <b>100.0%<br/>(4)</b> | 0.0%<br>(0) | 4                        |
| <b>Use soil moisture or other sensing devices to ensure effective water use.</b>            | 0.0%<br>(0) | 0.0% (0)     | 25.0%<br>(1) | <b>75.0%<br/>(3)</b>  | 0.0%<br>(0) | 4                        |
| <b>Apply no more than ½ to ¾ inches of water per irrigation event.</b>                      | 0.0%<br>(0) | 0.0% (0)     | 0.0%<br>(0)  | <b>100.0%<br/>(4)</b> | 0.0%<br>(0) | 4                        |
| <b>Consider over-irrigation harmful to the plant and environment.</b>                       | 0.0%<br>(0) | 0.0% (0)     | 0.0%<br>(0)  | <b>100.0%<br/>(4)</b> | 0.0%<br>(0) | 4                        |
|   |             |              |              |                       |             | <b>answered question</b> |
|   |             |              |              |                       |             | <b>4</b>                 |
|   |             |              |              |                       |             | <b>skipped question</b>  |
|   |             |              |              |                       |             | <b>3</b>                 |

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**PAGE: CUSTOMER RELATIONS**

 1. BEFORE participating in the GI-BMP training program, I
 

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|  | Never        | Occasionally     | Often        | Always       | N/A          | Response<br>Count        |
|--|--------------|------------------|--------------|--------------|--------------|--------------------------|
| <b>Used brochures or included comments with billing to educate clients.</b>  | 25.0%<br>(1) | <b>50.0% (2)</b> | 0.0%<br>(0)  | 0.0%<br>(0)  | 25.0%<br>(1) | 4                        |
| <b>Assisted clients in setting/programming the irrigation timer.</b>   | 0.0%<br>(0)  | <b>50.0% (2)</b> | 0.0%<br>(0)  | 25.0%<br>(1) | 25.0%<br>(1) | 4                        |
| <b>Assisted clients or provided services in calibrating irrigation.</b>  | 0.0%<br>(0)  | <b>50.0% (2)</b> | 25.0%<br>(1) | 0.0%<br>(0)  | 25.0%<br>(1) | 4                        |
| <b>Assisted clients or provided services inspecting the rain sensor.</b>   | 0.0%<br>(0)  | <b>50.0% (2)</b> | 25.0%<br>(1) | 0.0%<br>(0)  | 25.0%<br>(1) | 4                        |
| <b>Educated clients about the importance of a nutrient management plan.</b>  | 0.0%<br>(0)  | <b>50.0% (2)</b> | 0.0%<br>(0)  | 25.0%<br>(1) | 25.0%<br>(1) | 4                        |
| <b>Educated clients about the importance of IPM.</b>   | 0.0%<br>(0)  | <b>75.0% (3)</b> | 0.0%<br>(0)  | 0.0%<br>(0)  | 25.0%<br>(1) | 4                        |
| <b>Educated clients about effective irrigation management.</b>   | 0.0%<br>(0)  | <b>50.0% (2)</b> | 25.0%<br>(1) | 0.0%<br>(0)  | 25.0%<br>(1) | 4                        |
| <b>Educated clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.</b> | 0.0%<br>(0)  | <b>50.0% (2)</b> | 25.0%<br>(1) | 0.0%<br>(0)  | 25.0%<br>(1) | 4                        |
|  |              |                  |              |              |              | <b>answered question</b> |
|  |              |                  |              |              |              | <b>4</b>                 |
|  |              |                  |              |              |              | <b>skipped question</b>  |
|  |              |                  |              |              |              | <b>3</b>                 |

## 2. AFTER participating in the GI-BMP program, I

|   | Never       | Occasionally | Often       | Always                   | N/A          | Response<br>Count |
|---|-------------|--------------|-------------|--------------------------|--------------|-------------------|
| <b>Use brochures or include comments with billing to educate clients.</b>   | 0.0%<br>(0) | 25.0% (1)    | 0.0%<br>(0) | <b>50.0%<br/>(2)</b>     | 25.0%<br>(1) | 4                 |
| <b>Assist clients in setting/programming the irrigation timer.</b>  | 0.0%<br>(0) | 25.0% (1)    | 0.0%<br>(0) | <b>50.0%<br/>(2)</b>     | 25.0%<br>(1) | 4                 |
| <b>Assist clients or provide services in calibrating irrigation.</b>  | 0.0%<br>(0) | 25.0% (1)    | 0.0%<br>(0) | <b>50.0%<br/>(2)</b>     | 25.0%<br>(1) | 4                 |
| <b>Assist clients or provide services inspecting the rain sensor.</b>   | 0.0%<br>(0) | 25.0% (1)    | 0.0%<br>(0) | <b>50.0%<br/>(2)</b>     | 25.0%<br>(1) | 4                 |
| <b>Educate clients about the importance of a nutrient management plan.</b>  | 0.0%<br>(0) | 25.0% (1)    | 0.0%<br>(0) | <b>50.0%<br/>(2)</b>     | 25.0%<br>(1) | 4                 |
| <b>Educate clients about the importance of IPM.</b>   | 0.0%<br>(0) | 25.0% (1)    | 0.0%<br>(0) | <b>50.0%<br/>(2)</b>     | 25.0%<br>(1) | 4                 |
| <b>Educate clients about effective irrigation management.</b>   | 0.0%<br>(0) | 25.0% (1)    | 0.0%<br>(0) | <b>50.0%<br/>(2)</b>     | 25.0%<br>(1) | 4                 |
| <b>Educate clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.</b> | 0.0%<br>(0) | 25.0% (1)    | 0.0%<br>(0) | <b>50.0%<br/>(2)</b>     | 25.0%<br>(1) | 4                 |
|   |             |              |             | <b>answered question</b> |              | <b>4</b>          |
|   |             |              |             | <b>skipped question</b>  |              | <b>3</b>          |

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**PAGE: TRAINING AND INFORMATION NEEDS**

1. BEFORE becoming GI-BMP Certified, who did you contact for help with a landscape/lawn problem?

|  | Never            | Rarely           | Often            | Always           | N/A              | Response Count |
|--|------------------|------------------|------------------|------------------|------------------|----------------|
| <b>UF/IFAS County Extension Agent</b>  | <b>50.0% (2)</b> | 0.0% (0)         | 25.0% (1)        | 25.0% (1)        | 0.0% (0)         | 4              |
| <b>UF/IFAS State Specialist</b>        | <b>50.0% (2)</b> | 0.0% (0)         | 25.0% (1)        | 0.0% (0)         | 25.0% (1)        | 4              |
| <b>Chemical company representative</b> | <b>25.0% (1)</b> | 0.0% (0)         | <b>25.0% (1)</b> | <b>25.0% (1)</b> | <b>25.0% (1)</b> | 4              |
| <b>Private consultant</b>              | <b>25.0% (1)</b> | <b>25.0% (1)</b> | <b>25.0% (1)</b> | <b>25.0% (1)</b> | 0.0% (0)         | 4              |
| <b>answered question</b>               |                  |                  |                  |                  |                  | <b>4</b>       |
| <b>skipped question</b>                |                  |                  |                  |                  |                  | <b>3</b>       |

2. AFTER becoming GI-BMP Certified, who do you contact for help with a landscape/lawn problem?

|  | Never            | Rarely    | Often            | Always           | N/A              | Response Count |
|--|------------------|-----------|------------------|------------------|------------------|----------------|
| <b>UF/IFAS County Extension Agent</b>  | 0.0% (0)         | 0.0% (0)  | 25.0% (1)        | <b>75.0% (3)</b> | 0.0% (0)         | 4              |
| <b>UF/IFAS State Specialist</b>        | <b>25.0% (1)</b> | 0.0% (0)  | <b>25.0% (1)</b> | <b>25.0% (1)</b> | <b>25.0% (1)</b> | 4              |
| <b>Chemical company representative</b> | 0.0% (0)         | 0.0% (0)  | 25.0% (1)        | <b>50.0% (2)</b> | 25.0% (1)        | 4              |
| <b>Private consultant</b>              | 0.0% (0)         | 25.0% (1) | 25.0% (1)        | <b>50.0% (2)</b> | 0.0% (0)         | 4              |
| <b>answered question</b>               |                  |           |                  |                  |                  | <b>4</b>       |
| <b>skipped question</b>                |                  |           |                  |                  |                  | <b>3</b>       |

3. Indicate your level of satisfaction with the information provided by the GI-BMP training program:

|  | Very Satisfied   | Satisfied | No Opinion | Dissatisfied | Very Dissatisfied | Response Count |
|--|------------------|-----------|------------|--------------|-------------------|----------------|
| <b>The information was relevant.</b>           | <b>75.0% (3)</b> | 25.0% (1) | 0.0% (0)   | 0.0% (0)     | 0.0% (0)          |                |
| <b>The information was easy to understand.</b> | <b>75.0% (3)</b> | 25.0% (1) | 0.0% (0)   | 0.0% (0)     | 0.0% (0)          |                |
| <b>The information was helpful.</b>            | <b>75.0% (3)</b> | 25.0% (1) | 0.0% (0)   | 0.0% (0)     | 0.0% (0)          |                |

**answered question**

**skipped question**

**PAGE: VALUE**

1. What is the value of the GI-BMP program for your company?

|   | Not Applicable | Slightly Important | Important        | Very Important    | Critical to Company | Response Count |
|---|----------------|--------------------|------------------|-------------------|---------------------|----------------|
| <b>It creates a positive public image.</b>              | 0.0% (0)       | 0.0% (0)           | <b>50.0% (2)</b> | 25.0% (1)         | 25.0% (1)           |                |
| <b>It provides cost-savings.</b>                        | 0.0% (0)       | 0.0% (0)           | 0.0% (0)         | <b>100.0% (4)</b> | 0.0% (0)            |                |
| <b>It offers reduced liability.</b>                     | 0.0% (0)       | 0.0% (0)           | 25.0% (1)        | <b>50.0% (2)</b>  | 25.0% (1)           |                |
| <b>It provides CEUs used to maintain certification.</b> | 0.0% (0)       | 0.0% (0)           | 0.0% (0)         | <b>100.0% (4)</b> | 0.0% (0)            |                |

**answered question**

**skipped question**

1. What is the value of the GI-BMP program for your company?

|  |           |           |                  |                  |          |
|--|-----------|-----------|------------------|------------------|----------|
| <b>Certification helps with marketing to the public.</b> | 0.0% (0)  | 25.0% (1) | 25.0% (1)        | <b>50.0% (2)</b> | 0.0% (0) |
| <b>It generates additional revenue</b>                   | 25.0% (1) | 0.0% (0)  | <b>50.0% (2)</b> | 25.0% (1)        | 0.0% (0) |

**answered question**

**skipped question**

2. What is the value of the GI-BMP program for you?

|  | Not Important    | Slightly Important | Important        | Very Important   | Critical         | Response Count |
|--|------------------|--------------------|------------------|------------------|------------------|----------------|
| <b>CEUs to maintain certification</b>  | <b>25.0% (1)</b> | 0.0% (0)           | <b>25.0% (1)</b> | <b>25.0% (1)</b> | <b>25.0% (1)</b> | 4              |
| <b>Knowledge increase</b>              | 0.0% (0)         | 0.0% (0)           | 0.0% (0)         | <b>50.0% (2)</b> | <b>50.0% (2)</b> | 4              |
| <b>Better employment opportunities</b> | 0.0% (0)         | 0.0% (0)           | 0.0% (0)         | <b>75.0% (3)</b> | 25.0% (1)        | 4              |
| <b>More job security</b>               | <b>50.0% (2)</b> | 0.0% (0)           | 0.0% (0)         | 25.0% (1)        | 25.0% (1)        | 4              |
| <b>Higher income</b>                   | <b>50.0% (2)</b> | 0.0% (0)           | 0.0% (0)         | 25.0% (1)        | 25.0% (1)        | 4              |

**answered question** 4

**skipped question** 3

3. Are you aware of the new FDACS "Limited Commercial Fertilizer Applicator Certificate" requirement for urban commercial fertilizer applicators?

|                          | Response<br>Percent | Response<br>Count |
|--------------------------|---------------------|-------------------|
| <b>Yes</b>               | <b>75.0%</b>        | <b>3</b>          |
| <b>No</b>                | 25.0%               | 1                 |
| <b>answered question</b> |                     | <b>4</b>          |
| <b>skipped question</b>  |                     | <b>3</b>          |

4. What percentage (%) of your total employees will require the new limited Urban Commercial Landscape Applicator certificate from FDACS.

|                          | Response<br>Percent | Response<br>Count |
|--------------------------|---------------------|-------------------|
| <b>25% or less</b>       | <b>75.0%</b>        | <b>3</b>          |
| <b>50%</b>               | 0.0%                | 0                 |
| <b>75%</b>               | 25.0%               | 1                 |
| <b>100%</b>              | 0.0%                | 0                 |
| <b>answered question</b> |                     | <b>4</b>          |
| <b>skipped question</b>  |                     | <b>3</b>          |

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**PAGE: COMMENTS**

1. What did we miss? Please provide additional comments regarding your experiences as a GI-BMP Certified Professional.

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|                          | Response                     |
|--------------------------|------------------------------|
|                          | Count                        |
|                          | <a href="#">Show replies</a> |
|                          | 1                            |
| <b>answered question</b> | <b>1</b>                     |
| <b>skipped question</b>  | <b>6</b>                     |

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