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PAGE: FLORIDA GREEN INDUSTRY SURVEY

1. How far do you travel to provide services from your business address or center of operation (branch office)?

	Response Percent	Response Count
0-25 miles	33.3%	3
25-50 miles	33.3%	3
50-100 miles	22.2%	2
100-150 miles	11.1%	1
More than 150 miles	0.0%	0
answered question		9
skipped question		0

2. How long have you been certified as a GI-BMP professional?

	Response Percent	Response Count
answered question		9
skipped question		0

2. How long have you been certified as a GI-BMP professional?

Less than 1 year	22.2%	2
1-2 years	22.2%	2
2-3 years	11.1%	1
3-4 years	33.3%	3
4-5 years	11.1%	1
5-6 years	0.0%	0
answered question		9
skipped question		0

3. Indicate your current level of education:

	Response Percent	Response Count
No High School Diploma	0.0%	0
High School/GED Diploma	22.2%	2
Technical School Certificate/Diploma	0.0%	0
Associate Degree	33.3%	3
Bachelor's Degree	22.2%	2
Master's Degree	22.2%	2
Ph.D.	0.0%	0
answered question		9
skipped question		0

4. Please indicate which of the following describes your company:

	Response Percent	Response Count
Pest Control Company	22.2%	2
Education (Teacher, Instructor)	33.3%	3
Lawn/Landscape Maintenance Service (Mowing/Pruning)	0.0%	0
Ornamental Pest Control Services	33.3%	3
Turfgrass Pest Control Services	22.2%	2
Fertilizer Application Services	11.1%	1
Irrigation Installation/Maintenance Services	11.1%	1
Arborist	0.0%	0
Specialty Turfgrass Management (Golf/Sports Turf)	0.0%	0
Equipment/Material Retail Sales	11.1%	1
Consultant	11.1%	1
Institution (Condominium, Hospital, In-house)	0.0%	0
Government (Public Works, Facility Operations)	11.1%	1
	answered question	9
	skipped question	0

4. Please indicate which of the following describes your company:

Other (please specify) Show replies	33.3%	3
answered question		9
skipped question		0

5. Which of the following best describes your position?

	Response Percent	Response Count
Trainer	22.2%	2
Grounds Maintenance Technician (Mowing, Pruning, Trimming)	0.0%	0
Landscape Contractor	0.0%	0
Landscape Architect	0.0%	0
Landscape Designer	0.0%	0
Landscape Maintenance Pesticide/Fertilizer Technician	0.0%	0
Interiorscape	0.0%	0
Resort/Facility Manager	0.0%	0
Parks/Recreation/Gardens	0.0%	0
Urban Forester	0.0%	0
Irrigation Contractor	0.0%	0
answered question		9
skipped question		0

5. Which of the following best describes your position?

Irrigation Technician	11.1%	1
Golf Course Management	0.0%	0
Specialty Turfgrass Manager (Sports/Recreation Fields)	0.0%	0
Owner	11.1%	1
Branch/Account Manager	0.0%	0
Property Manager	0.0%	0
Pest Control Operator	11.1%	1
Other (please specify) Show replies	66.7%	6
answered question		9
skipped question		0

6. What was the total lawn area fertilized by this company/institution in the past 12 months?

	Response Average	Response Total	Response Count
Number of acres Show replies	309.00	1,854	6
Total sq.ft. Show replies	24,000,000.33	72,000,001	3
answered question		6	
skipped question		3	

7. What were your company's total revenues in the past 12 months?

	Response Percent	Response Count
Less than \$100 thousand	50.0%	2
\$100 to \$199 thousand	0.0%	0
\$200 to \$299 thousand	0.0%	0
\$300 to \$399 thousand	0.0%	0
\$400 to 499 thousand	0.0%	0
\$500 to \$999 thousand	0.0%	0
\$1 to \$1.9 million	0.0%	0
\$2 to \$4.9 million	0.0%	0
\$5 to \$9.9 million	0.0%	0
\$10 to \$14.9 million	0.0%	0
\$15 to \$19.9 million	0.0%	0
\$20 to \$24.9 million	0.0%	0
\$25 million or greater	50.0%	2
	answered question	4
	skipped question	5

8. What percentage (%) of your total revenue came from fertilizer application services?

	Response Percent	Response Count
None	60.0%	3
25% or less	0.0%	0
50%	40.0%	2
75%	0.0%	0
100%	0.0%	0
	answered question	5
	skipped question	4

PAGE: FERTILIZATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used weather forecasting information to plan a fertilization schedule.	0.0% (0)	0.0% (0)	28.6% (2)	57.1% (4)	14.3% (1)	7
Used soil test results to determine fertilization needs.	0.0% (0)	14.3% (1)	28.6% (2)	42.9% (3)	14.3% (1)	7
Established fertilizer-free buffer zones around water bodies.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
				answered question		7
				skipped question		2

1. BEFORE participating in the GI-BMP training program, I

Used a fertilizer broadcast spreader deflector shield.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
Read the fertilizer label to determine slow- and quick-release nitrogen sources.	0.0% (0)	0.0% (0)	28.6% (2)	71.4% (5)	0.0% (0)	7
Inspected plant for insect and disease pressures before applying nutrients.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (7)	0.0% (0)	7
Calibrated fertilizer application equipment.	14.3% (1)	14.3% (1)	0.0% (0)	71.4% (5)	0.0% (0)	7
answered question						7
skipped question						2

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use weather forecasting information to plan a fertilization schedule.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
Use soil test results to determine fertilization needs.	0.0% (0)	0.0% (0)	14.3% (1)	71.4% (5)	14.3% (1)	7
Establish fertilizer-free buffer zones around water bodies.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (7)	0.0% (0)	7
answered question						7
skipped question						2

2. AFTER participating in the GI-BMP training program, I

Use a fertilizer broadcast spreader deflector shield.	0.0% (0)	0.0% (0)	0.0% (0)	85.7% (6)	14.3% (1)	7
Read the fertilizer label to determine slow- and quick-release nitrogen sources.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (7)	0.0% (0)	7
Inspect plant for insect and disease pressures before applying nutrients.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (7)	0.0% (0)	7
Calibrate fertilizer application equipment.	0.0% (0)	0.0% (0)	14.3% (1)	85.7% (6)	0.0% (0)	7
answered question						7
skipped question						2

PAGE: PEST MANAGEMENT

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used Personal Protective Equipment (PPE) when handling and/or applying pesticides.	0.0% (0)	16.7% (1)	0.0% (0)	83.3% (5)	0.0% (0)	6
Used IPM to determine pest control method(s).	0.0% (0)	16.7% (1)	0.0% (0)	83.3% (5)	0.0% (0)	6
Monitored pest populations to determine when to apply pesticides.	0.0% (0)	16.7% (1)	0.0% (0)	83.3% (5)	0.0% (0)	6
answered question						6
skipped question						3

1. BEFORE participating in the GI-BMP training program, I

Scouted routinely to identify existing or potential pest problems.	0.0% (0)	16.7% (1)	0.0% (0)	83.3% (5)	0.0% (0)	6
Performed spot treatment when appropriate.	0.0% (0)	16.7% (1)	0.0% (0)	83.3% (5)	0.0% (0)	6
Stored all pesticides in a secured area.	0.0% (0)	16.7% (1)	0.0% (0)	83.3% (5)	0.0% (0)	6
Established pesticide application-free buffer zones per label instructions.	0.0% (0)	16.7% (1)	0.0% (0)	66.7% (4)	16.7% (1)	6
Maintained proper records of all pesticide applications.	0.0% (0)	16.7% (1)	0.0% (0)	83.3% (5)	0.0% (0)	6
Read and followed all label directions.	0.0% (0)	16.7% (1)	0.0% (0)	83.3% (5)	0.0% (0)	6
Trained other employees in proper pest identification and pesticide selection techniques.	0.0% (0)	50.0% (3)	0.0% (0)	50.0% (3)	0.0% (0)	6
Used spill cleanup equipment to clean, control, contain, collect, and store spilled material until proper disposal.	0.0% (0)	16.7% (1)	0.0% (0)	66.7% (4)	16.7% (1)	6
				answered question		6
				skipped question		3

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use Personal Protective Equipment (PPE) when handling and/or applying pesticides.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (6)	0.0% (0)	6
Use IPM to determine pest control method(s).	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (6)	0.0% (0)	6
Monitor pest populations to determine when to apply pesticides.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (6)	0.0% (0)	6
Scout routinely to identify existing or potential pest problems.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (6)	0.0% (0)	6
Spot treat when appropriate.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (6)	0.0% (0)	6
Store all pesticides in a secured area.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (6)	0.0% (0)	6
Establish pesticide application-free buffer zones per label instructions.	0.0% (0)	0.0% (0)	0.0% (0)	83.3% (5)	16.7% (1)	6
Maintain proper records of all pesticide applications.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (6)	0.0% (0)	6
Read and follow all label directions.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (6)	0.0% (0)	6
Train other employees in proper pest identification and pesticide selection techniques.	0.0% (0)	33.3% (2)	0.0% (0)	66.7% (4)	0.0% (0)	6
Use spill cleanup equipment to clean,	0.0% (0)	0.0% (0)	0.0% (0)	83.3% (5)	16.7% (1)	6
				answered question		6
				skipped question		3

2. AFTER participating in the GI-BMP training program, I

**control, contain, collect,
and store spilled material
until proper disposal.**

answered question 6

skipped question 3

PAGE: MOWING, MULCHING & RECYCLING

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Left grass clippings on the lawn after mowing.	0.0% (0)	0.0% (0)	20.0% (1)	40.0% (2)	40.0% (2)	5
Maintained a mulch depth of 2-3 inches.	0.0% (0)	0.0% (0)	0.0% (0)	60.0% (3)	40.0% (2)	5
Avoided mulching around tree trunks and shrub bases.	0.0% (0)	0.0% (0)	0.0% (0)	60.0% (3)	40.0% (2)	5
Used the highest acceptable mowing height for the grass being grown.	0.0% (0)	20.0% (1)	0.0% (0)	40.0% (2)	40.0% (2)	5
Avoided removing more than a third of the grass leaf blade at one time.	0.0% (0)	0.0% (0)	0.0% (0)	60.0% (3)	40.0% (2)	5
Sharpened mower blades to maintain clean mowing cuts.	0.0% (0)	0.0% (0)	0.0% (0)	60.0% (3)	40.0% (2)	5

answered question 5

skipped question 4

1. BEFORE participating in the GI-BMP training program, I

Mowed turf when dry to maintain turf quality and health.	0.0% (0)	0.0% (0)	40.0% (2)	20.0% (1)	40.0% (2)	5
						answered question 5
						skipped question 4

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Leave grass clippings on the lawn after mowing.	0.0% (0)	0.0% (0)	20.0% (1)	40.0% (2)	40.0% (2)	5
Maintain a mulch depth of 2-3 inches.	0.0% (0)	0.0% (0)	0.0% (0)	60.0% (3)	40.0% (2)	5
Avoid mulching around tree trunks and shrub bases.	0.0% (0)	0.0% (0)	0.0% (0)	60.0% (3)	40.0% (2)	5
Use the highest acceptable mowing height for the grass being grown.	0.0% (0)	0.0% (0)	0.0% (0)	60.0% (3)	40.0% (2)	5
Avoid removing more than a third of the grass leaf blade at one time.	0.0% (0)	0.0% (0)	0.0% (0)	60.0% (3)	40.0% (2)	5
Sharpen mower blades to maintain clean mowing cuts.	0.0% (0)	0.0% (0)	0.0% (0)	60.0% (3)	40.0% (2)	5
						answered question 5
						skipped question 4

2. AFTER participating in the GI-BMP training program, I

Mow turf when dry to maintain turf quality and health.	0.0% (0)	0.0% (0)	40.0% (2)	20.0% (1)	40.0% (2)	5
						answered question 5
						skipped question 4

PAGE: IRRIGATION

1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	0.0% (0)	0.0% (0)	25.0% (1)	50.0% (2)	25.0% (1)	4
Calibrated rain shut-off devices and/or other automated methods to manage irrigation.	0.0% (0)	0.0% (0)	0.0% (0)	75.0% (3)	25.0% (1)	4
Ensured irrigation rates to prevent leaching and runoff.	0.0% (0)	0.0% (0)	25.0% (1)	50.0% (2)	25.0% (1)	4
Used soil moisture or other sensing devices to ensure effective water use.	0.0% (0)	0.0% (0)	25.0% (1)	50.0% (2)	25.0% (1)	4
Applied no more than 1/2 to 3/4 inches of water per irrigation event.	0.0% (0)	0.0% (0)	0.0% (0)	75.0% (3)	25.0% (1)	4
						answered question 4
						skipped question 5

1. BEFORE participating in the GI-BMP training program, I

Considered over-irrigation harmful to the plant and environment.	0.0% (0)	0.0% (0)	0.0% (0)	75.0% (3)	25.0% (1)	4
answered question						4
skipped question						5

2. AFTER participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Reset irrigation controllers/timers seasonally.	0.0% (0)	0.0% (0)	0.0% (0)	75.0% (3)	25.0% (1)	4
Calibrate rain shut-off devices and/or other automated methods to manage irrigation.	0.0% (0)	0.0% (0)	0.0% (0)	75.0% (3)	25.0% (1)	4
Ensure irrigation rates to prevent leaching and runoff.	0.0% (0)	0.0% (0)	0.0% (0)	75.0% (3)	25.0% (1)	4
Use soil moisture or other sensing devices to ensure effective water use.	0.0% (0)	0.0% (0)	0.0% (0)	75.0% (3)	25.0% (1)	4
Apply no more than 1/2 to 3/4 inches of water per irrigation event.	0.0% (0)	0.0% (0)	0.0% (0)	75.0% (3)	25.0% (1)	4
Consider over-irrigation harmful to the plant and environment.	0.0% (0)	0.0% (0)	0.0% (0)	75.0% (3)	25.0% (1)	4
answered question						4
skipped question						5

PAGE: CUSTOMER RELATIONS

 1. BEFORE participating in the GI-BMP training program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Used brochures or included comments with billing to educate clients.	0.0% (0)	0.0% (0)	25.0% (1)	50.0% (2)	25.0% (1)	4
Assisted clients in setting/programming the irrigation timer.	0.0% (0)	25.0% (1)	25.0% (1)	25.0% (1)	25.0% (1)	4
Assisted clients or provided services in calibrating irrigation.	0.0% (0)	25.0% (1)	25.0% (1)	25.0% (1)	25.0% (1)	4
Assisted clients or provided services inspecting the rain sensor.	0.0% (0)	25.0% (1)	25.0% (1)	25.0% (1)	25.0% (1)	4
Educated clients about the importance of a nutrient management plan.	0.0% (0)	0.0% (0)	25.0% (1)	75.0% (3)	0.0% (0)	4
Educated clients about the importance of IPM.	0.0% (0)	0.0% (0)	25.0% (1)	75.0% (3)	0.0% (0)	4
Educated clients about effective irrigation management.	0.0% (0)	0.0% (0)	25.0% (1)	75.0% (3)	0.0% (0)	4
Educated clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	0.0% (0)	0.0% (0)	25.0% (1)	75.0% (3)	0.0% (0)	4
				answered question		4
				skipped question		5

2. AFTER participating in the GI-BMP program, I

	Never	Occasionally	Often	Always	N/A	Response Count
Use brochures or include comments with billing to educate clients.	0.0% (0)	0.0% (0)	25.0% (1)	50.0% (2)	25.0% (1)	4
Assist clients in setting/programming the irrigation timer.	0.0% (0)	25.0% (1)	0.0% (0)	50.0% (2)	25.0% (1)	4
Assist clients or provide services in calibrating irrigation.	0.0% (0)	25.0% (1)	0.0% (0)	50.0% (2)	25.0% (1)	4
Assist clients or provide services inspecting the rain sensor.	0.0% (0)	25.0% (1)	0.0% (0)	50.0% (2)	25.0% (1)	4
Educate clients about the importance of a nutrient management plan.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (4)	0.0% (0)	4
Educate clients about the importance of IPM.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (4)	0.0% (0)	4
Educate clients about effective irrigation management.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (4)	0.0% (0)	4
Educate clients about proper mowing practices, such as mowing heights, the need to leave clippings on the lawn, etc.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (4)	0.0% (0)	4
				answered question		4
				skipped question		5

PAGE: TRAINING AND INFORMATION NEEDS

1. BEFORE becoming GI-BMP Certified, who did you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	25.0% (1)	25.0% (1)	0.0% (0)	50.0% (2)	0.0% (0)	4
UF/IFAS State Specialist	25.0% (1)	50.0% (2)	0.0% (0)	25.0% (1)	0.0% (0)	4
Chemical company representative	25.0% (1)	25.0% (1)	0.0% (0)	25.0% (1)	25.0% (1)	4
Private consultant	25.0% (1)	50.0% (2)	0.0% (0)	0.0% (0)	25.0% (1)	4
				answered question		4
				skipped question		5

2. AFTER becoming GI-BMP Certified, who do you contact for help with a landscape/lawn problem?

	Never	Rarely	Often	Always	N/A	Response Count
UF/IFAS County Extension Agent	0.0% (0)	50.0% (2)	0.0% (0)	50.0% (2)	0.0% (0)	4
UF/IFAS State Specialist	0.0% (0)	50.0% (2)	25.0% (1)	25.0% (1)	0.0% (0)	4
Chemical company representative	0.0% (0)	50.0% (2)	0.0% (0)	25.0% (1)	25.0% (1)	4
Private consultant	0.0% (0)	75.0% (3)	0.0% (0)	0.0% (0)	25.0% (1)	4
				answered question		4
				skipped question		5

3. Indicate your level of satisfaction with the information provided by the GI-BMP training program:

	Very Satisfied	Satisfied	No Opinion	Dissatisfied	Very Dissatisfied	Response Count
The information was relevant.	75.0% (3)	0.0% (0)	0.0% (0)	25.0% (1)	0.0% (0)	
The information was easy to understand.	100.0% (4)	0.0% (0)	0.0% (0)	0.0% (0)	0.0% (0)	
The information was helpful.	75.0% (3)	0.0% (0)	0.0% (0)	25.0% (1)	0.0% (0)	

answered question

skipped question

PAGE: VALUE

1. What is the value of the GI-BMP program for your company?

	Not Applicable	Slightly Important	Important	Very Important	Critical to Company	Response Count
It creates a positive public image.	0.0% (0)	0.0% (0)	0.0% (0)	100.0% (4)	0.0% (0)	
It provides cost-savings.	25.0% (1)	0.0% (0)	0.0% (0)	75.0% (3)	0.0% (0)	
It offers reduced liability.	0.0% (0)	0.0% (0)	25.0% (1)	75.0% (3)	0.0% (0)	
It provides CEUs used to maintain certification.	0.0% (0)	25.0% (1)	0.0% (0)	75.0% (3)	0.0% (0)	

answered question

skipped question

1. What is the value of the GI-BMP program for your company?

Certification helps with marketing to the public.	50.0% (2)	0.0% (0)	0.0% (0)	50.0% (2)	0.0% (0)
It generates additional revenue	75.0% (3)	0.0% (0)	0.0% (0)	25.0% (1)	0.0% (0)

answered question

skipped question

2. What is the value of the GI-BMP program for you?

	Not Important	Slightly Important	Important	Very Important	Critical	Response Count
CEUs to maintain certification	0.0% (0)	0.0% (0)	25.0% (1)	50.0% (2)	25.0% (1)	4
Knowledge increase	0.0% (0)	0.0% (0)	25.0% (1)	50.0% (2)	25.0% (1)	4
Better employment opportunities	25.0% (1)	0.0% (0)	25.0% (1)	50.0% (2)	0.0% (0)	4
More job security	25.0% (1)	0.0% (0)	25.0% (1)	50.0% (2)	0.0% (0)	4
Higher income	50.0% (2)	0.0% (0)	25.0% (1)	25.0% (1)	0.0% (0)	4

answered question 4

skipped question 5

3. Are you aware of the new FDACS "Limited Commercial Fertilizer Applicator Certificate" requirement for urban commercial fertilizer applicators?

	Response Percent	Response Count
Yes	75.0%	3
No	25.0%	1
answered question		4
skipped question		5

4. What percentage (%) of your total employees will require the new limited Urban Commercial Landscape Applicator certificate from FDACS.

	Response Percent	Response Count
25% or less	25.0%	1
50%	50.0%	2
75%	0.0%	0
100%	25.0%	1
answered question		4
skipped question		5

PAGE: COMMENTS

1. What did we miss? Please provide additional comments regarding your experiences as a GI-BMP Certified Professional.

	Response
	Count
	Show replies
	1

answered question	1
skipped question	8